

**DEPARTMENT OF SMALL AND LOCAL BUSINESS DEVELOPMENT
SCHEDULE A**

| Program Code | Program Code Title | Position No | Position Title | Status | Values | | |
|-------------------|-----------------------------|-------------|-------------------------------|--------|------------------------|------------------------|---------------------|
| | | | | | Sum of Cur Year Budget | Sum of Fringe Benefits | Sum of Cur Year FTE |
| 1010 | PERSONNEL | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 2,662.03 | 585.65 | 0.02 |
| | | 00043982 | Interim Director | Active | 4,522.53 | 994.96 | 0.03 |
| | | 00045980 | Management Liaison Specialist | Active | 65,824.50 | 14,481.39 | 0.70 |
| 1010 Total | | | | | 80,043.56 | 17,609.58 | 0.85 |
| 1015 | TRAINING AND EDUCATION | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 2,662.00 | 585.65 | 0.02 |
| | | 00043982 | Interim Director | Active | 3,015.02 | 663.30 | 0.02 |
| | | 00045980 | Management Liaison Specialist | Active | 28,210.50 | 6,206.31 | 0.30 |
| 1015 Total | | | | | 40,922.02 | 9,002.85 | 0.44 |
| 1020 | CONTRACTING AND PROCUREMENT | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 2,662.04 | 585.65 | 0.02 |
| | | 00043982 | Interim Director | Active | 3,015.02 | 663.30 | 0.02 |
| 1020 Total | | | | | 12,711.56 | 2,796.54 | 0.14 |
| 1030 | PROPERTY MANAGEMENT | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 2,662.04 | 585.65 | 0.02 |
| | | 00043982 | Interim Director | Active | 3,015.02 | 663.30 | 0.02 |
| 1030 Total | | | | | 12,711.56 | 2,796.54 | 0.14 |
| 1040 | INFORMATION TECHNOLOGY | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 2,662.04 | 585.65 | 0.02 |
| | | 00043982 | Interim Director | Active | 3,015.02 | 663.30 | 0.02 |
| 1040 Total | | | | | 12,711.56 | 2,796.54 | 0.14 |
| 1050 | FINANCIAL MANAGEMENT | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 2,662.04 | 585.65 | 0.02 |
| | | 00043982 | Interim Director | Active | 3,015.02 | 663.30 | 0.02 |
| 1050 Total | | | | | 12,711.56 | 2,796.54 | 0.14 |
| 1055 | RISK MANAGEMENT | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 2,662.04 | 585.65 | 0.02 |
| 1055 Total | | | | | 9,696.54 | 2,133.24 | 0.12 |
| 1060 | LEGAL | 00043139 | SUPERVISOR ATTORNEY ADVISOR | Active | 140,306.14 | 30,867.35 | 1.00 |
| | | 00043982 | Interim Director | Active | 4,522.53 | 994.96 | 0.03 |
| | | 00077658 | Deputy General Counsel | Active | 128,063.00 | 28,173.86 | 1.00 |
| 1060 Total | | | | | 272,891.67 | 60,036.17 | 2.03 |
| 1080 | COMMUNICATIONS | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 2,662.04 | 585.65 | 0.02 |

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|-------------------|--------------------------------|----------|--------------------------------|-----------|-------------------|-------------------|-------------|
| 1080 | COMMUNICATIONS | 00043982 | Interim Director | Active | 3,015.02 | 663.30 | 0.02 |
| | | 00051176 | Public Affairs Specialist | Active | 56,852.00 | 12,507.44 | 1.00 |
| | | 00092036 | Public Affairs Specialist | Active | 89,452.85 | 19,679.63 | 1.00 |
| 1080 Total | | | | | 159,016.41 | 34,983.61 | 2.14 |
| 1085 | CUSTOMER SERVICE | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00042889 | Staff Assistant | Active | 56,233.00 | 12,371.26 | 1.00 |
| | | 00043621 | Chief of Staff | Active | 2,662.04 | 585.65 | 0.02 |
| | | 00043982 | Interim Director | Active | 3,015.02 | 663.30 | 0.02 |
| 1085 Total | | | | | 68,944.56 | 15,167.80 | 1.14 |
| 1090 | PERFORMANCE MANAGEMENT | 00033825 | Program Analyst | Active | 72,623.62 | 15,977.20 | 1.00 |
| | | 00042487 | Administrative Officer | Active | 7,034.50 | 1,547.59 | 0.10 |
| | | 00043621 | Chief of Staff | Active | 9,317.13 | 2,049.77 | 0.07 |
| | | 00043680 | Program Analyst | Active | 101,826.00 | 22,401.72 | 1.00 |
| | | 00043982 | Interim Director | Active | 4,522.53 | 994.96 | 0.03 |
| | | 00092054 | Program Analyst | Active | 90,249.87 | 19,854.97 | 1.00 |
| 1090 Total | | | | | 285,573.65 | 62,826.20 | 3.20 |
| 2010 | CERTIFICATION | 00005610 | BUSINESS CERT SPEC | Active | 86,810.28 | 19,098.26 | 1.00 |
| | | 00028565 | Business Certification spec | Active | 81,260.00 | 17,877.20 | 1.00 |
| | | 00039801 | Business Certification spec | Active | 79,423.88 | 17,473.25 | 1.00 |
| | | 00042974 | Manager, Compliance & Enforcem | Active | 101,295.79 | 22,285.07 | 1.00 |
| | | 00043621 | Chief of Staff | Active | 33,275.45 | 7,320.60 | 0.25 |
| | | 00043982 | Interim Director | Active | 19,597.63 | 4,311.48 | 0.13 |
| | | 00078273 | Business Certification spec | Active | 77,157.05 | 16,974.55 | 1.00 |
| | | 00089119 | Business Certification Analyst | Active | 70,345.00 | 15,475.90 | 1.00 |
| | | 00089120 | Business Certification Analyst | Active | 93,145.53 | 20,492.02 | 1.00 |
| 00090793 | Business Certification Analyst | Active | 83,443.00 | 18,357.46 | 1.00 | | |
| 2010 Total | | | | | 725,753.61 | 159,665.79 | 8.38 |
| 2020 | COMPLIANCE | 00028562 | Compliance Specialist | Active | 82,360.45 | 18,119.30 | 1.00 |
| | | 00039802 | Compliance Specialist | Active | 74,549.46 | 16,400.88 | 1.00 |
| | | 00043982 | Interim Director | Active | 19,597.63 | 4,311.48 | 0.13 |
| | | 00077534 | Compliance Specialist | Active | 90,847.44 | 19,986.44 | 1.00 |
| | | 00077535 | Dep Dir for Business Opportuni | Active | 138,776.33 | 30,530.79 | 1.00 |
| | | 00077538 | Compliance Specialist | Active | 97,542.77 | 21,459.41 | 1.00 |
| | | 00078176 | Compliance Specialist | Active | 75,057.88 | 16,512.73 | 1.00 |
| | | 00078177 | Compliance Specialist | Active | 79,423.88 | 17,473.25 | 1.00 |
| | | 00086137 | Compliance Specialist | Active | 75,895.28 | 16,696.96 | 1.00 |
| | | 00088567 | Compliance Specialist | Active | 75,811.45 | 16,678.52 | 1.00 |
| | | 00088568 | Senior Compliance Specialist | Active | 81,050.00 | 17,831.00 | 1.00 |
| | | 00090792 | Compliance Specialist | Active | 96,632.00 | 21,259.04 | 1.00 |
| | | 00092077 | Compliance Specialist | Active | 70,345.00 | 15,475.90 | 1.00 |
| | | 10008555 | Compliance Specialist | Active | 70,345.00 | 15,475.90 | 1.00 |
| 10008556 | Compliance Specialist | Active | 70,345.00 | 15,475.90 | 1.00 | | |

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| 2020 Total | | | | | 1,198,579.57 | 263,687.50 | 14.13 |
| 3030 | CAPITAL ACQUISITION | 00040123 | Data Analyst | Active | 92,149.58 | 20,272.91 | 1.00 |
| | | 00043621 | Chief of Staff | Active | 16,637.73 | 3,660.30 | 0.13 |
| | | 00043982 | Interim Director | Active | 19,597.63 | 4,311.48 | 0.13 |
| | | 00077537 | Manager, Small Business Develo | Active | 54,000.00 | 11,880.00 | 0.50 |
| 3030 Total | | | | | 182,384.94 | 40,124.69 | 1.76 |
| 3040 | PROCUREMENT TECH ASSISTANCE PROGRAM | 00077346 | Procurement Tech. Assist. Spec | Active | 74,711.00 | 16,436.42 | 1.00 |
| | | 00077348 | Procure. Tech. Asstnce. Spec. | Active | 88,841.00 | 19,545.02 | 1.00 |
| | | 00077349 | Procure. Tech. Asstnce. Spec. | Active | 91,438.00 | 20,116.36 | 1.00 |
| | | 00077350 | Procure. Tech. Asstnce. Mgr. | Active | 99,658.18 | 21,924.80 | 1.00 |
| 3040 Total | | | | | 354,648.18 | 78,022.60 | 4.00 |
| 3050 | ACCESS TO CAPITAL | 00085842 | Interim Director | Active | 148,526.00 | 32,675.72 | 1.00 |
| 3050 Total | | | | | 148,526.00 | 32,675.72 | 1.00 |
| 3060 | BUSINESS DEVELOPMENT | 00026040 | Business Development Specialis | Active | 87,809.00 | 19,317.98 | 1.00 |
| | | 00043621 | Chief of Staff | Active | 16,637.73 | 3,660.30 | 0.13 |
| | | 00043898 | Staff Assistant | Active | 56,233.00 | 12,371.26 | 1.00 |
| | | 00043982 | Interim Director | Active | 19,597.63 | 4,311.48 | 0.13 |
| | | 00051178 | IT Spec (Application Software) | Active | 70,345.00 | 15,475.90 | 1.00 |
| | | 00051180 | Business Development Specialis | Active | 89,992.00 | 19,798.24 | 1.00 |
| | | 00077347 | Manager, Small Business Techno | Active | 100,940.00 | 22,206.80 | 1.00 |
| | | 00077537 | Manager, Small Business Develo | Active | 54,000.00 | 11,880.00 | 0.50 |
| | | 00092192 | Program Analyst | Active | 81,050.00 | 17,831.00 | 1.00 |
| 10008559 | Grants Management Specialist | Active | 70,345.00 | 15,475.90 | 1.00 | | |
| 3060 Total | | | | | 646,949.36 | 142,328.86 | 7.76 |
| 3070 | TRADE AND EXPORT | 00051179 | Business Development Specialis | Active | 98,040.87 | 21,568.99 | 1.00 |
| 3070 Total | | | | | 98,040.87 | 21,568.99 | 1.00 |
| 4020 | CAPACITY BUILDING | 00033010 | PROJECT MANAGER | Active | 58,633.50 | 12,899.37 | 0.50 |
| | | 00033888 | PROJECT MGR | Active | 52,211.50 | 11,486.53 | 0.50 |
| | | 00035076 | PROJECT MGR | Active | 30,850.87 | 6,787.19 | 0.30 |
| | | 00043621 | Chief of Staff | Active | 33,275.45 | 7,320.60 | 0.25 |
| | | 00043982 | Interim Director | Active | 37,687.75 | 8,291.31 | 0.25 |
| | | 00077838 | Manager, Retail Business Devel | Active | 50,647.89 | 11,142.54 | 0.50 |
| | | 10008557 | Grants Management Specialist | Active | 70,345.00 | 15,475.90 | 1.00 |
| 4020 Total | | | | | 333,651.96 | 73,403.43 | 3.30 |
| 4030 | MAIN STREETS | 00033888 | PROJECT MGR | Active | 52,211.50 | 11,486.53 | 0.50 |
| | | 00035076 | PROJECT MGR | Active | 35,992.68 | 7,918.39 | 0.35 |
| | | 00077838 | Manager, Retail Business Devel | Active | 25,323.95 | 5,571.27 | 0.25 |
| 4030 Total | | | | | 113,528.13 | 24,976.19 | 1.10 |
| 4040 | COMMERCIAL CLEAN TEAMS | 00033010 | PROJECT MANAGER | Active | 58,633.50 | 12,899.37 | 0.50 |
| | | 00035076 | PROJECT MGR | Active | 35,992.68 | 7,918.39 | 0.35 |
| | | 00077838 | Manager, Retail Business Devel | Active | 25,323.95 | 5,571.27 | 0.25 |
| 4040 Total | | | | | 119,950.13 | 26,389.03 | 1.10 |

Grand Total

4,889,947.40

1,075,788.42

54.00