

Performance Oversight Hearing FY13/1QFY14

Washington Convention and Sports Authority
t/a Events DC



Council of the District of Columbia
Committee on Finance and Revenue
The Hon. Jack Evans, Chairman

February 14, 2014

FY 2013 and FY 2014 Oversight Questions

Events DC

1. Please provide a list of the Board's current members. For each member, please provide the following:
 - Name;
 - Seat type;
 - When the member's term started and expires; and
 - Attendance record for calendar year 2013 and 2014 to date.
2. Please provide a list of the Board's meeting dates, times, and locations for 2013 and 2014 to date.
3. Please provide a status report on the Convention Center Hotel, including:
 - Current phase of construction;
 - Expected completion date;
 - The total increased revenue resulting from the hotel's anticipated completion;
 - The number of construction jobs generated, and number of these jobs filled by District residents;
 - The number of permanent jobs anticipated by the hotel; and
 - The number of participants in pre-job training offered.
4. Please provide the Committee with an updated Debt Statement chart for FY2013.
5. Please provide a current list of all properties supported by the WSCA's budget—including the Washington Convention Center, Carnegie Library, the DC Armory, the National Stadium, and RFK Stadium. For each property listed, please provide the following:
 - Current vacancy percentage;
 - Total amount of revenue for FY13, projected and actual for FY14;
 - Actual room-night/event production for FY13, projected and actual for FY14; and
 - Total estimated economic impact of FY13, projected and actual for FY14.
6. Please provide the following information for all contracts entered into by the WSCA during FY13 and FY14 to date:
 - Name of Vendor;
 - Indicate whether the vendor is a Certified Business Enterprise;
 - Indicate whether the vendor is a District-based business;
 - Purpose of the contract, including consulting purposes;
 - Agency employee responsible for monitoring the contract;
 - Contract term;
 - Contract cost, including budgeted amount and actual spent;
 - Funding source;

- Whether the contract was competitively bid; and
 - Proof the contract was submitted to the Council, if it is greater than \$1,000,000 or lasts longer than 12 months.
7. Please list all FY13 and FY14 performance measures and goals along with the actual outcomes.
 8. Please provide budget information showing your agency's approved budget and actual spending, by division, for FY13 and FY14, to date. In addition, please describe any variance between fiscal year appropriations and actual expenditures.
 9. Please provide the FY13 and FY14 business plan for the convention center division and the sports and entertainment division.
 10. Please provide information on any pending lawsuits.
 11. Please provide an updated organizational chart and current Schedule A.
 12. Please provide the following:
 - A list of all employees who receive cellphones, personal digital assistants, or similar communications devices at agency expense;
 - A list of all vehicles (year, make, model) owned, leased or otherwise used by the agency and to whom the vehicle is assigned. Please include lease amount (if applicable) and date the lease expires;
 - A list of employee bonuses, additional benefits, or special award pay granted in FY13 and FY14, to date;
 - A list of travel expenses, arranged by employee; and
 - A list of total overtime and workman's compensation payments paid in FY13 and FY14, to date.
 13. You previously noted goals to ensure 51% of your employees are District residents. What is the current status of this goal?
 14. What is the status of the renewal contract with Destination DC? What, if anything has changed from the previous contract with Destination DC? Please provide a copy of the contract.
 15. Please list and describe any ongoing investigations, audits, or reports on your agency or any employee of your agency, or any investigations, studies, audits, or reports on your agency or any employee of your agency that were completed during FY13 or FY14, to date.
 16. What is the status of the study to examine the full range of options for RFK should the anchor tenant (DC United) leave for a new soccer stadium? Please provide a copy the Request For Proposal (RFP) for the study; and if awarded, the name of firm hired to

conduct the evaluation, date hired, cost and copy of contract, and timeline for conducting and finalizing the study. If the RFP has not been awarded, when do you expect a vendor to be selected and what is the timeline for conducting and finalizing the study?

17. What events, in addition to DC United games have been held at RFK and the surrounding grounds in for Fiscal 2013 and 2014 to date? What events are planned for the remainder of FY 2014?
18. What efforts have been made, if feasible, to offer the grounds outside RFK to neighborhood groups, sporting or otherwise for use?
19. There were reports of parking challenges at the friendly Chelsea v. Roma soccer match held at RFK in early August 2013. Were there sufficient personnel and parking options at the stadium that day? Did another event held on the grounds at RFK that day have any effect on parking for the soccer match? Please also provide any press releases or communications regarding this event and parking.
20. How many bike racks are available for use at RFK, and how many bikes can be accommodated? What are the locations of any and all bike racks? Where is the closest Capital Bikeshare station? Has any thought been given to offering a secured bike valet for events?
21. What is the status of the announced plans for the Carnegie Library and partnership with The Spy Museum?
22. What's the status of a venue in Washington DC to host the NHL Winter Classic on January 1, 2015? What preparations need to be considered for this event to occur?



Question 1

Please provide a list of the Board’s Current members. For each member, please provide the following:

- Name
- Seat type
- When the member’s term started and expires
- Attendance record for calendar year 2011 and 2012 to-date.

**Washington Convention and Sports Authority
Board of Directors**

Member	Appointment Date	Term Expires	Seat Type
Michele V. Hagans (Chairman)	February 23, 2012 ¹	May 16, 2015	Public
Julio “Jay” Haddock Ortiz (Vice Chairman)	May 15, 2007	May 16, 2014	Public
Linda Greenan (Secretary)	March 17, 2009 ²	May 16, 2014	Public
Emily Durso (Treasurer)	October 1, 2009	September 30, 2013 ³	Public
John Boardman	April 20, 2010	May 16, 2013	Public
Natwar Gandhi, Ph.D.	June 7, 2000	<i>Ex officio</i>	<i>Ex officio</i>
William N. Hall	October 1, 2009	September 30, 2013 ⁴	Public
Solomon Keene, Jr.	February 23, 2012 ¹	<i>Ex officio</i> ⁵	<i>Ex officio</i> ⁵
Allen Y. Lew	February 9, 2011	<i>Ex officio</i>	<i>Ex officio</i>
Miriam “Mimsy” Huger Lindner	February 23, 2012 ¹	May 16, 2015	Public
Denise Rolark Barnes	February 23, 2012 ¹	May 16, 2016	Public

Notes:

¹ The Mayor’s Order effectuating the appointment of Ms. Hagans, Mr. Keene, Mrs. Lindner and Mrs. Rolark Barnes was not executed until February 22, 2013; the “appointment date” is taken from the date of the Members’ swearing-in ceremony. All term expiration dates have been confirmed with the corresponding DC Council resolution.

² Ms. Greenan was appointed to complete the unexpired term of Mark Michael; she was subsequently appointed to a full term.

³ Ms. Durso was appointed in her capacity as then-President of the Hotel Association of Washington, DC [See D.C. Code § 10-1202.05(a)(5)(A)(ii)]. With the expiration of her term, Ms. Durso is currently serving in a 180-day hold-over capacity, as allowed under D.C. Code § 1-523.01(c). The end date of the hold-over period is March 29, 2014.

⁴ Mr. Hall held a one-time, four-year *ex officio* appointment due to his position as the then-Vice Chairman of the DC Sports and Entertainment Commission [See D.C. Code § 10-1202.05(a)(5)(A)(i)]. With the expiration of his term, Mr. Hall is currently serving in a 180-day hold-over capacity, as allowed under D.C. Code § 1-523.01(c). The end date of the hold-over period is March 29, 2014.

⁵ Mr. Keene holds the Board seat designated for the President of the Hotel Association of Washington, DC. [See D.C. Code § 10-1202.05(a)(5)(A)(ii)]

FY2013 Washington Convention and Sports Authority Board of Directors Attendance Record

Board Member	Meeting Date										
	10/4/2012	11/1/2012	12/6/2012	1/10/2013	2/14/2013	3/14/2013	4/11/2013	5/9/2013	6/13/2013	7/11/2013	9/12/2013
Hagans	Present	Present	Present	Present	Present	Present	Present	Present	Present	Present	Present
Haddock	Present	Present		Present	Present	Present		Present	Present	Present	Present
Greenan	Present	Present	Present	Present	Present	Present	Present	Present		Present	Present
Durso	Present	Present		Present	Present		Present	Present	Present		Present
Boardman		Present		Present	Present	Present	Present	Present	Present	Present	
Gandhi						Present					
Hall			Present	Present	Present	Present	Present		Present	Present	Present
Keene	Present	Present	Present	Present	Present	Present	Present	Present		Present	Present
Lew				Present	Present	Present	Present	Present	Present	Present	Present
Lindner	Present	Present	Present	Present	Present	Present		Present		Present	Present
Rolark Barnes	Present		Present	Present	Present	Present	Present	Present		Present	Present

FY2014 Washington Convention and Sports Authority Board of Directors Attendance Record

Board Member	Meeting Date			
	10/10/2013	11/14/2013	12/12/2013	1/16/2014
Hagans	Present	Present	Present	Present
Haddock	Present	Present	Present	Present
Greenan	Present	Present	Present	Present
Durso	Present	Present	Present	Present
Boardman	Present	Present		Present
DeWitt				Present
Gandhi	Present			
Hall	Present		Present	Present
Keene	Present	Present	Present	Present
Lew		Present	Present	Present
Lindner	Present	Present	Present	
Rolark Barnes	Present	Present	Present	Present



Question 2

Please provide a list of the Board's meeting dates, times, and locations for 2013 and 2013 to-date.

All meetings of the Board of Directors for FY13 and FY14 to date took place in the Dr. Charlene Drew Jarvis Board Room at the Walter E. Washington Convention Center.

The Board of Directors met on the following dates:

<u>FY13</u>		<u>FY14 (to date)</u>	
<u>Date</u>	<u>Time</u>	<u>Date</u>	<u>Time</u>
October 4, 2012	10:00 a.m.	October 10, 2013	10:00 a.m.
November 1, 2012	10:00 a.m.	November 14, 2013	10:00 a.m.
December 6, 2012	10:00 a.m.	December 12, 2013	10:00 a.m.
January 10, 2013	10:00 a.m.	January 16, 2014	10:00 a.m.
February 14, 2013	10:00 a.m.		
March 14, 2013	10:00 a.m.		
April 11, 2013	10:00 a.m.		
May 9, 2013	10:00 a.m.		
June 13, 2013	10:00 a.m.		
July 11, 2013	10:00 a.m.		
September 12, 2013	10:00 a.m.		



Question 3

Please provide a status report on the Convention Center Hotel, including:

- Current phase of construction;
- Expected completion date;
- The total increased revenue resulting from the hotel's anticipated completion;
- The number of construction jobs generated, and number of these jobs filled by District residents;
- The number of permanent jobs anticipated by the hotel; and
- The number of participants in pre-job training offered.

The Hotel is in the final phase of construction, including completing: the Pedestrian Connector that runs under 9th Street; exterior framing, waterproofing and glazing; elevator installation; guest room fit-out; the Main Kitchen; and ballrooms and meeting rooms. Based on progress in the field, it appears that the project continues on track for Substantial Completion on April 1, 2014, and Hotel Opening on May 1, 2014, as originally planned.

Regarding the construction jobs on the site, we are extremely proud of the efforts of the general contractor, Hensel Phelps, in ensuring that the Marriott Marquis Washington, DC sets the standard for both CBE participation and employment of District residents in a public-private project. With the most current reporting as of December 2013, the CBE participation rate for the project is at 150 percent of goal, meaning that the project has generated \$126 million in contracting activity for 68 CBE firms in the District. The DC resident workforce participation rate as of October 2013 was 36.24 percent for the entire project, with all four labor categories at or within 7 percent of their stated goals.

The Workforce Intermediary Program began in September, 2013, with recruitment sessions in all eight wards of the District. A total of 3,057 DC residents applied for the program and 1,285 have passed background screening tests and are eligible to participate. Given class size constraints, a maximum of 1,040 students will be accommodated. Training cohorts began on December 2, 2013, and will run through March 27, 2014. Marriott will interview successful program graduates as well as those who have prior hotel training, make their selections, and begin in-house, Marriott-specific training in April.

Regarding Convention Center revenue as it relates to the hotel, Destination DC has booked "tentative" and "definite" city-wide meetings at the Convention Center through 2033, and nearly all of those meetings would utilize use the Marriott Marquis Washington, DC, either as the headquarters hotel or with a sizeable room block in the hotel. For the purposes of forecasting revenue, the Center currently has 44 "tentative" and 68 "definite" city-wide bookings between FY15 and FY19. With Destination DC's current close rate, this would equate to a total of 80 city-wide meetings during the five-year period, which we estimate could generate as much as \$44 million in revenue for the building.



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multiple events on a given day, we may create vacant days on the calendar as result while maximizing our utilization of the facility. Even so, our utilization rate of 60 percent is in line with industry norms.

For both the DC Armory and the open-air RFK Stadium, the use of each building is seasonal, so vacancy percentage is not a metric we use. For example, the Armory does not have air conditioning, and bringing in air conditioning is cost prohibitive, rendering the period from mid-June to mid-September each year as unsellable. The same holds true for RFK Stadium during the winter months, when cold temperatures make use of the stadium prohibitive to all but a handful of special events. In addition, we have a tenant at RFK Stadium whose utilization of the venue depends on their performance in a sports league, and at the DC Armory, we share the building's main event space – the drill floor – with the District of Columbia National Guard, creating additional vacancies on our event calendar for the Armory.



Question 4

Please provide the Committee with an updated Debt Statement chart for FY2013.

**Washington Convention and Sports Authority
Combined Debt Service Requirements for the
Series 2007A and Series 2010 Bonds
as of September 30, 2013**

Fiscal Year	Principal	Interest	Debt Service
FY2014	\$15,625,000	\$33,383,995	\$49,008,995
FY2015	\$18,200,000	\$32,651,892	\$50,851,892
FY2016	\$18,970,000	\$31,768,599	\$50,738,599
FY2017	\$19,835,000	\$30,837,840	\$50,672,840
FY2018	\$20,730,000	\$29,848,218	\$50,578,218
FY2019-FY2023	\$123,805,000	\$131,662,049	\$255,467,049
FY2024-FY2028	\$167,045,000	\$95,973,999	\$263,018,999
FY2029-FY2033	\$151,800,000	\$52,337,218	\$204,137,218
FY2034-FY2038	\$82,115,000	\$26,849,735	\$108,964,735
FY2039-FY2040	\$34,535,000	\$3,026,126	\$37,561,126
TOTAL	\$652,660,000	\$468,339,671	\$1,120,999,671



Question 5

Please provide a current list of all properties supported by the WSCA’s budget—including the Washington Convention Center, Carnegie Library, the DC Armory, the National Stadium, and RFK Stadium. For each property listed, please provide the following:

- Current vacancy percentage;
- Total amount of revenue for FY13, projected and actual for FY14;
- Actual room-night production for FY13, projected and actual for FY14; and
- Total estimated economic impact of FY13, projected and actual for FY14.

Information regarding operating revenues, room night production and economic impact for the venues supported by the Authority’s budget (with the exception of Nationals Park, which is operated by the Washington Nationals Baseball Club) is included below.

Description	Conventions and Meetings ¹	Sports and Entertainment
Vacancy Percentage	40 percent	N/A
Operating Revenue		
Total FY13 Operating Revenue	\$17,448,507	\$5,464,216
Projected FY14 Operating Revenue	\$20,183,146	\$5,457,590
Actual FY14 First Quarter Operating Revenue	\$5,180,170	\$1,065,286
Room Nights²		
FY13 Actual Room Nights	285,273	N/A ³
FY14 Projected Room Nights	376,191	N/A
Actual Room Nights FY14 First Quarter	79,859	N/A
Economic Impact		
Total FY13 Estimated Economic Impact	\$333,783,576	\$24,821,411 ⁴
Total FY14 Projected Economic Impact	\$271,321,813	\$20M – \$25M
Estimated Economic Impact FY14 First Quarter	\$96,368,860	N/A ⁵

Notes:

¹ Data includes the Walter E. Washington Convention Center and the Carnegie Library at Mt. Vernon Square; the vacancy percentage only includes the Convention Center.

² There is no room night production associated with the Carnegie Library.

³ Room night production is not a primary performance metric for the majority of the Sports and Entertainment Division’s hosted and sponsored events.

⁴ Economic impact data for FY13 comprises Events DC-sponsored events, namely the Washington International Horse Show, the DC Jazz Festival, the Washington Kastles, the 2012 Military Bowl and the Events DC Nation’s Triathlon.

⁵ Economic impact data for 1QFY14 events is not yet available.

Regarding vacancy percentage, we do not generally manage the utilization of the Convention Center with an emphasis on ensuring occupancy for a maximum number of calendar days, but instead work to “layer” multiple events on a given day. Because the Center is designed to host simultaneous events, we are able to increase our efficiency and reduce our operating costs with multiple events; we can eliminating the need to have a full complement of support staff (e.g., public safety, transportation services, room setup, etc.) in heated or cooled spaces for a single event. By actively working to host



Question 6

Please provide the following information for all contracts entered into by the WCSA during FY13 and FY14 to date:

- Name of Vendor;
- Indicate whether the vendor is a Certified Business Enterprise;
- Indicate whether the vendor is a District-based business;
- Purpose of the contract, including consulting purposes;
- Agency employee responsible for monitoring the contract;
- Contract term;
- Contract cost, including budgeted amount and actual spent;
- Funding source;
- Whether the contract was competitively bid; and
- Proof the contract was submitted to the Council, if it is greater than \$1,000,000 or lasts longer than 12 months.

The requested information is on the attached charts.

Washington Convention and Sports Authority
t/a Events DC

FY14 Contracts To Date Roster

Vendor Name	Certified Business Enterprise (Y/N)	District-Based (Y/N)	Purpose of Contract	Consulting Services (Y/N)	Contract Monitor	Contract Term Begin	Contract Term End	Contract FY14 Budgeted / Cost Spent	Funding Source	Competitively Bid (Y/N)	Greater than \$1,000,000 or multi-year (Yes/No)	Proof Contract Submitted to Council
Abbey Services	N	N	DVR Maintenance and Repair Services	N	Gladys Jones	12/1/13	9/30/14	\$ 15,000.00 / \$ -	Operating	Y	N	N/A
ALLIED TRAILER SALES & RENTALS	N	N	Trailer Sales & Rentals	N	Xayna Sanders	10/1/13	9/30/14	\$ 14,890.00 / \$ 6,970.00	Operating	Y	N	N/A
Allstate Floors of DC (232)	Y	Y	Carpet Storage, Delivery & Repair Services	N	Patrick Strickland	10/1/13	9/30/14	\$ 50,700.00 / \$ 4,875.00	Operating	Y	N	N/A
ALSCO-NATIONAL LINEN SVCS	N	N	Table Cloth Linen (Rental)	N	Bill Smith	10/1/13	5/14/14	\$ 25,000.00 / \$ 6,870.00	Operating	Y	N	N/A
ARAMARK SPORTS LLC	N	N	Housekeeping Service	N	Bill Smith	10/1/13	9/30/14	\$ 4,757,291.00 / \$ 1,337,866.00	Operating	Y	Y	Attached
Artex Fine Art Services	N	N	Art Cleaning and Conservation	N	Patrick Strickland	10/1/13	9/30/14	\$ 96,070.00 / \$ 4,056.00	Operating	Y	N	N/A
ARTSMANAGER, LLC	Y	Y	Art Curator and Consultant Services	N	Patrick Strickland	10/1/13	9/30/14	\$ 52,000.00 / \$ 12,845.00	Operating	Y	N	N/A
Atlantic Electric Supply Corp.	Y	Y	Electrical Supplies	N	Ed Huebert	2/26/13	2/25/14	\$ 51,200.00 / \$ 13,640.00	Operating	Y	N	N/A
B & B Floor Services, LLC	Y	Y	Purchase/Installation Flooring	N	Cathy Boles	10/1/13	12/31/13	\$ 40,226.00 / \$ 40,226.00	Capital	Y	N	N/A
BANKERS MANAGEMENT SERVICES, I	N	N	Courier Services	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 4,500.00 / \$ 796.00	Operating	Y	N	N/A
Bollinger Energy Corporation	N	N	Fuel/Heating Oil	N	Rodney Hess	1/8/14	9/30/14	\$ 99,000.00 / \$ -	Operating	Y	N	N/A
Campbell Company, LLC	N	Y	Artistic Graphics Design Services	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 10,350.00 / \$ 4,450.00	Operating	Y	N	N/A
Capital Segway of Washington	N	Y	Segway Purchase	N	Gladys Jones	1/14/14	9/30/14	\$ 12,500.00 / \$ -	Capital	N	N	N/A
CAPITAL SERVICES AND SUPPLIES	Y	Y	Printer, Toner, and Supplies	N	Rebecca Ryan	10/1/13	9/30/14	\$ 8,500.00 / \$ 6,140.00	Operating	Y	N	N/A
CDS Mechanical Services	N	N	Chiller Maintenance Services (Central Plant)	N	Rodney Hess	10/1/13	9/30/14	\$ 47,000.00 / \$ 26,120.00	Operating	N	N	N/A
CENTERPLATE/ NBSE	N	N	Food Service Management	N	Angelique Cofield	4/1/04	3/31/19	Commission / \$ -	N/A	Y	Y	Attached
CLEAN CITY, LLC	Y	Y	Window Cleaning Service	N	Patrick Strickland	10/1/13	9/30/14	\$ 257,776.00 / \$ 125,745.00	Operating	Y	N	N/A
CONTINENTAL WIRELESS INC.	N	N	Motorola Radio Equipment	N	Lynn Anthony	10/1/13	9/30/14	\$ 5,000.00 / \$ -	Operating	Y	N	N/A
CSI Corporation of DC	Y	Y	Security Services	N	Gladys Jones	10/1/13	9/30/14	\$ 1,032,194.00 / \$ 252,146.00	Operating	Y	Y	Attached
Cvent, Inc.	N	N	Event Management System	N	Chinyere Hubbard	10/1/12	9/30/14	\$ 8,203.00 / \$ 8,203.00	Operating	Y	N	N/A
Daylily Landscaping (553)	Y	Y	Exterior Horticultural Services (WEWCC)	N	Patrick Strickland	10/1/13	9/30/14	\$ 21,960.00 / \$ 5,490.00	Operating	Y	N	N/A
Daylily Landscaping (619)	Y	Y	Lawn Maintenance Services (Carnegie)	N	Patrick Strickland	10/1/13	9/30/14	\$ 40,000.00 / \$ 11,400.00	Operating	Y	N	N/A
DIGITAL CONVENTIONS (formerly EyeTrans)	N	N	Digital Signage Network Operations	N	Michael Waxer	3/7/10	3/6/15	Commission / \$ -	N/A	Y	Y	Attached
Diligent Rocket, LLC	N	N	Graphic Design Services	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 37,500.00 / \$ 23,032.00	Operating	Y	N	N/A
Docsav Industries	Y	Y	General and Mechanical Parts	N	Najib Mohammed	10/13/14	9/30/14	\$ 4,270.00 / \$ -	Operating	Y	N	N/A
Document Managers	Y	Y	General Office Supplies	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 500.00 / \$ -	Operating	Y	N	N/A

Washington Convention and Sports Authority
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FY14 Contracts To Date Roster

Vendor Name	Certified Business Enterprise (Y/N)	District-Based (Y/N)	Purpose of Contract	Consulting Services (Y/N)	Contract Monitor	Contract Term Begin	Contract Term End	Contract FY14 Budgeted / Cost Spent	Funding Source	Competitively Bid (Y/N)	Greater than \$1,000,000 or multi-year (Yes/No)	Proof Contract Submitted to Council
DOOR SYSTEM INC.	N	N	Door Systems, Repairs	N	Najib Mohammed	10/1/13	9/30/14	\$ 33,170.00 / \$ 11,605.00	Operating	Y	N	N/A
DOW LOHNES PLLC	N	Y	Outside Counsel for Sports & Entertainment	N	Nicole Jackson	10/1/13	9/30/14	\$ 100,000.00 / \$ 17,223.00	Operating	Y	N	N/A
EMERGENCY 911 SECURITY, INC. (253)	Y	Y	Uniforms	N	Patricia Kearney	10/1/13	9/30/14	\$ 2,250.00 / \$ -	Operating	Y	N	N/A
EMERGENCY 911 SECURITY, INC. (622)	Y	Y	Badging and Access Supplies	N	Patricia Kearney	10/1/13	9/30/14	\$ 4,000.00 / \$ -	Operating	Y	N	N/A
EMERGENCY 911 SECURITY, INC. (753)	Y	Y	Fire Extinguisher Inspection	N	Najib Mohammed	10/1/13	9/30/14	\$ 2,500.00 / \$ 2,360.00	Operating	Y	N	N/A
Federal Express Corporation	N	N	Overnight Courier Services	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 10,500.00 / \$ 2,462.00	Operating	N	N	N/A
FUJITEC AMERICA INC.	N	N	Elevator/Escalator Maintenance	N	Najib Mohammed	10/1/13	9/30/14	\$ 914,748.00 / \$ 263,730.00	Operating	Y	N	N/A
Gary's Lighting Party (GLP) General & Mechanical Svcs, LLC	Y	Y	Electromechanical Rigging Services	N	Joyce Watson	12/20/12	9/30/17	Commission / \$ -	N/A	Y	Y	Attached
GOETZ PRINTING	N	N	Printing Services	N	Najib Mohammed	2/27/13	2/26/14	\$ 40,000.00 / \$ 1,988.00	Operating	Y	N	N/A
Great America Leasing Corporation	N	N	Copier Lease (RFK)	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 15,000.00 / \$ 4,713.00	Operating	Y	N	N/A
Group 360	Y	Y	Marketing & Public Relations Services	N	Xayna Sanders	10/1/13	9/30/14	\$ 4,620.00 / \$ 1,155.00	Operating	N	N	M
HI-TECH ELECTRIC, LLC	N	N	Electrical Utility & Air/Water/Drain Services	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 4,000.00 / \$ -	Operating	Y	N	N/A
HI-TECH SOLUTION INC.	Y	Y	Computer, Equipment, and Supplies	N	Peter Shogren	10/1/12	9/30/17	Commission / \$ -	N/A	Y	Y	Attached
Humphrey Rich Construction Group, Inc.	N	N	GMP for Escalator Project	N	Rebecca Ryan	10/1/13	9/30/14	\$ 15,000.00 / \$ 12,051.00	Operating	Y	N	N/A
IDEAL ELECTRICAL SUPPLY CORP	Y	Y	Electrical Supplies	N	Cathy Boles	10/1/13	5/8/14	\$ 3,420,073.00 / \$ 763,904.00	Capital	Y	Y	Exempt per regulations
IMAGINE PHOTOGRAPHY INC.	Y	Y	Photography Services	N	Ed Huebert	10/1/13	9/30/14	\$ 21,978.00 / \$ -	Operating	Y	N	N/A
Innovo Construction, LLC	Y	Y	Glass Repair and Installation	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 6,400.00 / \$ 1,605.00	Operating	Y	N	N/A
Iron Mountain	N	N	Data Storage and Records Retention	N	Ed Huebert	10/1/13	9/30/14	\$ 34,255.00 / \$ -	Operating	Y	N	N/A
J-Dos Internationale, Inc.	Y	Y	Painting Services and Supplies	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 10,820.00 / \$ 3,565.00	Operating	Y	N	N/A
JENKS INC.	Y	Y	Carpentry Supplies	N	Ed Huebert	2/26/13	2/25/14	\$ 32,424.00 / \$ 26,256.00	Operating	Y	N	N/A
Jerome L. Taylor Trucking Inc.	Y	Y	Solid Waste Removal and Hauling	N	Ed Huebert	10/1/13	9/30/14	\$ 24,000.00 / \$ 10,674.00	Operating	Y	N	N/A
Judd Fire Protection, LLC	N	N	Sprinkler System Services	N	Patrick Strickland	10/1/13	9/30/14	\$ 150,000.00 / \$ 27,333.00	Operating	Y	N	N/A
LEE'S FLOWER & CARD SHOP INC.	N	Y	Floral Services	N	Najib Mohammed	2/27/13	2/26/14	\$ 66,100.00 / \$ 19,927.00	Operating	Y	N	N/A
LEFTWICH & LUDAWAY LLC	Y	Y	Outside Legal Counsel Services	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 5,600.00 / \$ -	Operating	Y	N	N/A
LEXISNEXIS a division of Reed Elsevier	N	N	Legal Search Services	N	Marlene Johnson	10/1/13	9/30/14	\$ 535,000.00 / \$ 1,676.00	Operating	Y	N	N/A
	N	N	Legal Search Services	N	Reginald Smith	10/1/13	9/30/14	\$ 6,180.00 / \$ 3,708.00	Operating	Y	N	N/A

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Vendor Name	Certified Business Enterprise (Y/N)	District-Based (Y/N)	Purpose of Contract	Consulting Services (Y/N)	Contract Monitor	Contract Term Begin	Contract Term End	Contract FY14 Budgeted / Cost Spent	Funding Source	Competitively Bid (Y/N)	Greater than \$1,000,000 or multi-year (Yes/No)	Proof Contract Submitted to Council
Lindenmeyr Monroe	N	N	Copier Paper	N	Shaunielle Delaney	10/1/13	9/30/14	\$ 14,000.00 / \$ 6,916.00	Operating	Y	N	N/A
MB STAFFING SERVICES LLC.	Y	Y	Temporary Staffing Services	N	Santina Latney	10/1/13	9/30/14	\$ 32,996.00 / \$ 15,932.00	Operating	Y	N	N/A
McAndrews Restoration, Inc.	N	N	Waterproofing and Leak Repairs	N	Cathy Boles	10/1/13	9/30/14	\$ 86,208.00 / \$ -	Capital	Y	N	N/A
MCCALL HANDLING COMPANY	N	N	Mobile Equipment Repair	N	Patrick Strickland	10/1/13	9/30/14	\$ 99,999.00 / \$ 28,079.00	Operating	Y	N	N/A
Metropolitan Office Products (DCSS)	Y	Y	Office Furniture	N	Shaunielle Delaney	10/1/13	9/30/14	\$ 7,236.00 / \$ -	Operating	Y	N	N/A
MIKE B. PHOTOGRAPHY	N	N	Photography Services	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 10,500.00 / \$ 750.00	Operating	Y	N	N/A
MITCHELL HUMPHREY & CO.	N	N	FMSII Annual Maintenance	N	Zeni Bekele	1/1/14	12/31/14	\$ 73,790.00 / \$ 73,790.00	Operating	Y	N	N/A
MODERN DOOR & EQUIPMENT SALES	N	N	Preventive Maintenance (Skyfold Partitions)	N	Najib Mohammed	10/1/13	9/30/14	\$ 50,000.00 / \$ -	Operating	Y	N	N/A
MVS, INC.	Y	Y	Computer, Printer, and Network Equipment	N	Rebecca Ryan	10/1/13	9/30/14	\$ 15,820.00 / \$ 1,884.00	Operating	Y	N	N/A
Nalco, an Ecolab Company	N	N	Cooling Tower Water Treatment Services	N	Rodney Hess	10/1/13	9/30/14	\$ 31,000.00 / \$ 5,445.00	Operating	N	N	N/A
NAUTICON IMAGING SYSTEMS	N	N	Copier Rental for RFK	N	Xayna Sanders	10/1/13	9/30/14	\$ 2,500.00 / \$ 760.00	Operating	Y	N	N/A
NBA Office Products	Y	Y	Office Supplies	N	Shaunielle Delaney	10/1/13	9/30/14	\$ 13,300.00 / \$ 3,192.00	Operating	Y	N	N/A
NEAL R. GROSS & CO., INC.	Y	Y	Stenography Services	N	Shaunielle Delaney	10/1/13	9/30/14	\$ 33,000.00 / \$ 4,343.00	Operating	Y	N	N/A
Nilfisk-Advance, Inc.	N	N	Concrete Cleaning Machine	N	Xayna Sanders	10/1/13	9/30/14	\$ 144,736.00 / \$ 144,736.00	Capital	Y	N	N/A
OMNI ELEVATOR INSPECTION SERVICE	N	Y	Inspection Services for Elevators & Escalators	N	Najib Mohammed	10/1/13	9/30/14	\$ 22,000.00 / \$ 3,307.00	Operating	Y	N	N/A
On Sale Promos, LLC	Y	Y	Promotional Items	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 10,000.00 / \$ -	Operating	Y	N	N/A
Orion Systems Group	N	N	Preventive Maintenance (Badging System)	N	Patricia Kearney	10/1/13	9/30/14	\$ 2,317.00 / \$ -	Operating	Y	N	N/A
PAIGE INTERNATIONAL, INC.	Y	Y	Lenel System Maintenance	N	Gladys Jones	10/1/13	9/30/14	\$ 15,000.00 / \$ -	Operating	Y	N	N/A
PAIGE INTERNATIONAL, INC.	Y	Y	Badging and Access Supplies	N	Patricia Kearney	10/1/13	9/30/14	\$ 2,000.00 / \$ -	Operating	Y	N	N/A
PALACE FLORISTS INC.	Y	Y	Floral Services	N	Shaunielle Delaney	10/1/13	9/30/14	\$ 3,300.00 / \$ 177.00	Operating	Y	N	N/A
Penske Truck Leasing	N	N	Trailer Storage	N	Bill Smith	2/20/13	2/19/14	\$ 7,750.00 / \$ -	Operating	Y	N	N/A
PERISCOPE HOLDINGS, INC.	N	N	Annual Hosting and Maintenance of e-	N	ANDREA SIMPSON	10/1/13	9/30/14	\$ 97,684.00 / \$ 97,684.00	Operating	Y	N	N/A
POLYSONICS	N	N	Audio System Designer Services	N	Michael Waxer	10/1/13	9/30/14	\$ 58,293.00 / \$ 3,226.00	Capital	Y	N	N/A
PREMIER PLANTSCAPES, LLC	N	N	Plant Leasing & Maintenance Svcs	N	Patrick Strickland	10/1/13	9/30/14	\$ 71,064.00 / \$ 23,688.00	Operating	Y	N	N/A
PREMIER PLANTSCAPES, LLC	N	N	Holiday Decorations	N	Patrick Strickland	10/1/13	9/30/14	\$ 17,000.00 / \$ 17,000.00	Operating	Y	N	N/A
Projection Presentation Technology	N	N	Audio Visual Services	N	Joyce Watson	12/18/12	9/30/17	Commission / \$ -	N/A	Y	Y	Attached

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Propane Taxi	N	N	Propane	N	Bill Smith	10/1/13	9/30/14	\$ 6,000.00 / \$ 1,500.00	Operating	Y	N	N/A
PS FURNITURE, INC.	N	N	Folding Tables and Racks	N	Bill Smith	10/1/13	9/30/14	\$ 290,977.00 / \$ 146,262.00	Capital	Y	N	N/A
Quench USA Inc.	N	N	Water Coolers	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 3,400.00 / \$ 1,104.00	Operating	Y	N	N/A
RH Management Resources	N	N	Temporary Staffing Services	N	Misty Oratokhai	10/28/13	9/30/14	\$ 79,000.00 / \$ 25,263.00	Operating	N	N	N/A
Schaefer-Friedman, LLC	N	Y	Electrical Supplies	N	Ed Huebert	2/26/13	2/25/14	\$ 20,000.00 / \$ 246.00	Operating	Y	N	N/A
SENODA INC. (157)	Y	Y	Printing Services	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 18,599.00 / \$ 2,257.00	Operating	Y	N	N/A
SENODA INC. (704)	Y	Y	Promotional Items	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 33,091.00 / \$ 2,092.00	Operating	Y	N	N/A
SICO America, Inc.	N	N	Stage Equipment	N	Bill Smith	10/1/13	9/30/14	\$ 48,885.00 / \$ -	Operating	N	N	N/A
SIEMENS INDUSTRY, INC.	N	N	Preventive Maintenance (Building Automation)	N	Najib Mohammed	10/1/13	9/30/14	\$ 65,000.00 / \$ 32,500.00	Operating	Y	N	N/A
SIEMENS INDUSTRY, INC.	N	N	Inspection and Testing (Fire Safety)	N	Najib Mohammed	10/1/13	9/30/14	\$ 104,247.00 / \$ 4,600.00	Operating	Y	N	N/A
SIEMENS INDUSTRY, INC.	N	N	Repair Services (Life Safety)	N	Najib Mohammed	10/1/13	9/30/14	\$ 50,000.00 / \$ -	Operating	Y	N	N/A
SIEMENS INDUSTRY, INC.	N	N	Repair Services (Building Automation)	N	Najib Mohammed	10/1/13	9/30/14	\$ 20,000.00 / \$ -	Operating	Y	N	N/A
SigNet Technologies, Inc.	N	N	Security Video System (Maintenance)	N	Gerald Wilson	10/1/13	9/30/14	\$ 9,105.00 / \$ -	Operating	Y	N	N/A
Signal Perfection, Ltd.	N	N	Audio System Upgrade and IDF Closet Retrofit	N	Michael Waxer	9/30/13	12/30/14	\$ 3,472,220.00 / \$ 145,958.00	Capital	Y	Y	Exempt per regulations
Smart City of Washington DC LLC	N	Y	Technology Services Provider	N	Michael Waxer	6/13/02	6/13/18	Commission / \$ -	N/A	Y	Y	Attached
Social Sightings, LLC	N	N	Photography Services	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 7,000.00 / \$ 5,880.00	Operating	Y	N	N/A
SOUTHERN ALUMINUM	N	N	Tables (Hi/Lo)	N	Bill Smith	10/1/13	9/30/14	\$ 32,634.00 / \$ 32,634.00	Operating	Y	N	N/A
STANDARD OFFICE SUPPLY (167)	Y	Y	Printer, Toner, and Supplies	N	Rebecca Ryan	10/1/13	9/30/14	\$ 500.00 / \$ -	Operating	Y	N	N/A
STANDARD OFFICE SUPPLY (170)	Y	Y	General Office Supplies	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 36,845.00 / \$ 9,449.00	Operating	Y	N	N/A
STANDARD OFFICE SUPPLY (DCSS)	Y	Y	Office Furniture	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 600.00 / \$ -	Operating	Y	N	N/A
Standard Restoration & Waterproofing Co.	N	N	Waterproofing and Leak Repairs	N	Cathy Boles	10/1/13	9/30/14	\$ 51,100.00 / \$ 28,728.00	Capital	Y	N	N/A
STRANIX ASSOCIATES LLC	N	N	Project Management Services (HQ Hotel)	Y	Marlene Johnson	10/1/13	9/30/14	\$ 583,443.00 / \$ 145,959.00	Capital	N	N	N/A
STRANIX ASSOCIATES LLC	N	N	Project Management Services (RFK/Armory)	Y	Candace Johnson	10/1/13	7/19/14	\$ 82,718.00 / \$ 35,998.00	Capital	N	N	N/A
SUN TECHNICAL SERVICES, INC.	N	N	Water, Cooler Equipment and Services	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 17,100.00 / \$ 2,415.00	Operating	Y	N	N/A
THE ART LITHO COMPANY	N	N	Printing Services	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 25,000.00 / \$ 15,475.00	Operating	Y	N	N/A
The CALPRO Group	N	N	Event Set-up and Dismantling Services	N	Bill Smith	10/13/14	9/30/14	\$ 20,000.00 / \$ 718.00	Operating	Y	N	N/A

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THE TRACK GROUP, INC.	N	N	Customer Survey Services	N	Steve Schwartz	10/1/13	9/30/14	\$ 65,169.00	\$ 16,292.00	Operating	Y	N	N/A
THE ULTIMATE SOFTWARE GROUP	N	N	HR, Payroll & Timekeeping SAAS	N	Zeni Bekele	11/9/13	11/8/14	\$ 119,428.00	\$ -	Operating	Y	N	N/A
Tito Contractors, Inc.	Y	Y	Painting Services and Supplies	N	Ed Huebert	2/26/13	2/25/14	\$ 25,000.00	\$ -	Operating	Y	N	N/A
TJ Distributors, Inc.	N	N	Bleacher Replacement (Armory)	N	Erik Moses	1/16/14	10/16/14	\$ 1,707,850.00	\$ -	Capital	Y	Y	Exempt per regulations
UNIFIRST CORPORATION	N	N	Uniform - Rental and Cleaning Services	N	Bill Smith	10/1/13	9/30/14	\$ 32,000.00	\$ 13,523.00	Operating	Y	N	N/A
Vocus, Inc.	N	N	Software for Social & News Media	N	Chinyere Hubbard	10/1/13	9/30/14	\$ 12,891.00	\$ 12,891.00	Operating	Y	N	N/A
Washington Express	N	N	Courier Services	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 1,200.00	\$ 80.00	Operating	Y	N	N/A
WILLDAN FINANCIAL SVCS	N	N	Arbitrage Rate and Disclosure Services	N	Nuru Yimam	10/1/13	9/30/14	\$ 4,100.00	\$ -	Operating	Y	N	N/A
WMATA	N	Y	SmartBenefits	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 51,000.00	\$ 15,808.00	Operating	N	N	N/A
XEROX CORPORATION	N	N	Copier Lease and Maintenance	N	Shaunielle DeLaney	10/1/13	9/30/14	\$ 106,923.00	\$ 2,291.00	Operating	Y	N	N/A

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Vendor Name	Certified Business Enterprise (Y/N)	District-Based (Y/N)	Purpose of Contract	Consulting Services (Y/N)	Contract Monitor	Contract Term Begin	Contract Term End	Contract FY13 Budgeted /	Cost Spent	Funding Source	Competitively Bid (Y/N)	Greater than \$1,000,000 or multi-year (Yes/No)	Proof Contract Submitted to Council
ADAMS-BURCH INC.	N	N	Contour Spandex Table Linen Covers	N	Bill Smith	10/1/12	9/30/13	\$ 23,969.00	\$ 23,969.00	Operating	Y	N	N/A
ADP INC.	N	N	Payroll Services	N	Zeni Bekele	10/1/12	9/30/13	\$ 35,000.00	\$ 13,319.00	Operating	Y	N	N/A
ADP INC.	N	N	Human Resources Information Services	N	Santina Latney	10/1/12	9/30/13	\$ 6,402.00	\$ 4,705.00	Operating	Y	N	N/A
ALLIED TRAILER SALES & RENTALS	N	N	Trailer Sales & Rentals	N	Xayna Sanders	10/1/12	9/30/13	\$ 13,905.00	\$ 13,095.00	Operating	Y	N	N/A
Allstate Floors of DC (232)	Y	Y	Carpet Storage, Delivery & Repair Services	N	Patrick Strickland	10/1/12	9/30/13	\$ 50,700.00	\$ 34,467.00	Operating	Y	N	N/A
Allstate Floors of DC (607)	Y	Y	Flooring purchase repair and replacement	N	Cathy Boles	1/7/13	1/6/14	\$ 41,831.00	\$ 41,831.00	Capital	Y	N	N/A
Allstate Floors of DC (538/575)	Y	Y	Purchase/Installation Flooring (Carnegie)	N	Patrick Strickland	11/2/12	9/30/13	\$ 28,510.00	\$ 28,510.00	Capital	Y	N	N/A
ALSCO-NATIONAL LINEN SVC	N	N	Table Cloth Linen Rental	N	Bill Smith	10/1/12	9/30/13	\$ 30,000.00	\$ 23,000.00	Operating	Y	N	N/A
AON RISK SERVICES	N	N	Insurance Brokerage Services	N	Reginald Smith	12/31/12	12/30/13	\$ 153,000.00	\$ 153,000.00	Operating	Y	N	N/A
ARAMARK SPORTS LLC	N	N	Housekeeping Service	N	Bill Smith	10/1/12	9/30/13	\$ 4,611,381.00	\$ 4,340,850.00	Operating	Y	Y	Attached
Artex Fine Art Services	N	N	Art Cleaning and Conservation	N	Patrick Strickland	10/1/12	9/30/13	\$ 45,000.00	\$ 44,922.00	Operating	Y	N	N/A
ARTSMANAGER, LLC	Y	Y	Art Curator and Consultant Services	Y	Patrick Strickland	10/1/12	9/30/13	\$ 50,000.00	\$ 50,000.00	Operating	Y	N	N/A
Atlantic Electric Supply Corp.	Y	Y	Electrical Supplies	N	Bill Flemming	2/26/13	2/25/14	\$ 78,320.00	\$ 78,320.00	Operating	Y	N	N/A
B & B Floor Services, LLC	Y	Y	Purchase/Installation Flooring (Carnegie)	N	Cathy Boles	12/18/12	9/30/13	\$ 83,376.00	\$ 83,376.00	Capital	Y	N	N/A
Bankers Management Services, Inc.	N	N	Courier Service	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 3,487.00	\$ 3,487.00	Operating	Y	N	N/A
BEARCOM	N	N	UHF Radio Repair Services	N	Lynn Anthony	10/1/12	9/30/13	\$ 2,790.00	\$ 2,790.00	Operating	Y	N	N/A
CALDWELL FOOD GROUP, LLC	Y	Y	Bottled Water Service	N	Bill Smith	10/1/12	9/30/13	\$ 27,437.00	\$ 27,437.00	Operating	Y	N	N/A
Campbell Company, LLC	N	Y	Graphic Design Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 12,450.00	\$ 12,450.00	Operating	Y	N	N/A
CAPITAL SERVICES AND SUPPLIES	Y	Y	Printer, Toner, and Supplies	N	Rebecca Ryan	10/1/12	9/30/13	\$ 12,500.00	\$ 11,927.00	Operating	Y	N	N/A
CENTERPLATE/ NBSE	N	N	Food Service Management	N	Joyce Watson	4/1/04	3/31/19	Commission	\$ -	N/A	Y	Y	Attached
Chesapeake Shade and Blind	N	N	Shade Repair Services	N	Bill Flemming	10/10/12	9/30/13	\$ 68,600.00	\$ 27,786.00	Operating	Y	N	N/A
CLEAN CITY, LLC	Y	Y	Window Cleaning Service	N	Patrick Strickland	10/1/12	9/30/13	\$ 251,490.00	\$ 251,490.00	Operating	Y	N	N/A
CONDORTECH SERVICES, INC.	N	N	Camera Maintenance	N	Gladys Jones	10/1/12	9/30/13	\$ 38,000.00	\$ 38,000.00	Operating	Y	N	N/A
CONTINENTAL WIRELESS INC.	N	N	Motorola Radio Equipment	N	Lynn Anthony	10/1/12	9/30/13	\$ 41,271.00	\$ 41,271.00	Operating	Y	N	N/A
COPE	N	N	Employee Assistance	N	Gwendolyn Spriggs	10/1/12	3/31/13	\$ 1,034.00	\$ 1,034.00	Operating	Y	N	N/A
CORE ENGINEERS GROUP	Y	Y	Third Party Code Compliance	N	Cathy Boles	2/1/13	1/31/14	\$ 15,000.00	\$ -	Operating	Y	N	N/A
CSI Corporation of DC	Y	Y	Security Services	N	Gladys Jones	10/1/12	9/30/13	\$ 1,563,936.00	\$ 1,403,610.00	Operating	Y	Y	Attached

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Cvent, Inc.	N	N	Event Management System	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 8,203.00	\$ 8,203.00	Operating	Y	N	N/A
DAKTRONICS INC.	N	N	Scoreboard Maintenance FY13	N	Xayna Sanders	10/1/12	9/30/13	\$ 46,080.00	\$ 46,080.00	Operating	Y	N	N/A
Daylily Landscaping (553)	Y	Y	Exterior Horticultural Services (WEWCC)	N	Patrick Strickland	2/1/13	9/30/13	\$ 13,598.00	\$ 13,598.00	Operating	Y	N	N/A
Daylily Landscaping (619)	Y	Y	Lawn Maintenance Services (Carnegie)	N	Patrick Strickland	10/1/12	9/30/13	\$ 33,335.00	\$ 33,335.00	Operating	Y	N	N/A
DIGITAL CONVENTIONS (formerly EyeTrans)	N	N	Digital Signage Network Operations	N	Michael Waxer	3/7/10	3/6/15	Commission	\$ -	N/A	Y	Y	Attached
Diligent Rocket, LLC	N	N	Graphic Design Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 14,850.00	\$ 14,850.00	Operating	Y	N	N/A
Docsav Industries	Y	Y	General and Mechanical Parts	N	Najib Mohammed	10/1/12	9/30/13	\$ 35,149.00	\$ 35,149.00	Operating	Y	N	N/A
Document Managers	Y	Y	General Office Supplies	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 500.00	\$ 480.00	Operating	Y	N	N/A
Don's Johns, Inc.	N	N	Portable Toilets and Cleaning Services	N	Xayna Sanders	10/1/12	9/30/13	\$ 12,130.00	\$ 12,130.00	Operating	Y	N	N/A
DOOR SYSTEM INC.	N	N	Door Systems, Repairs	N	Najib Mohammed	10/1/12	9/30/13	\$ 28,200.00	\$ 21,218.00	Operating	Y	N	N/A
DOW LOHNES PLLC	N	Y	Outside Counsel for Sports & Entertainment	N	Nicole Jackson	10/1/12	9/30/13	\$ 100,000.00	\$ 62,988.00	Operating	Y	N	N/A
Dunbar Armored Inc.	N	N	Cash Delivery & Pickup Services	N	Xayna Sanders	10/1/12	9/30/13	\$ 2,950.00	\$ 2,288.00	Operating	Y	N	N/A
EASTERN LIFT TRUCK CO, INC.	N	N	High Speed Roll-Up Door Installation	N	Najib Mohammed	10/1/12	9/30/13	\$ 60,015.00	\$ 3,762.00	Operating	Y	N	N/A
EMERGENCY 911 SECURITY, INC. (253)	Y	Y	Badging and Access Supplies	N	Patricia Kearney	4/18/13	9/30/13	\$ 237.00	\$ 237.00	Operating	Y	N	N/A
EMERGENCY 911 SECURITY, INC. (253)	Y	Y	Uniforms and Related Items	N	Patricia Kearney	10/1/12	9/30/13	\$ 54,009.00	\$ 54,009.00	Operating	Y	N	N/A
EMERGENCY 911 SECURITY, INC. (325)	Y	Y	Fire Extinguisher Inspection/Maint.	N	Najib Mohammed	10/1/12	9/30/13	\$ 6,620.00	\$ 6,620.00	Operating	Y	N	N/A
ENGRAVING & AWARDS OF NE	Y	Y	NFC Event Trophies	N	Xayna Sanders	10/1/12	9/30/13	\$ 7,411.00	\$ 7,322.00	Operating	Y	N	N/A
Eyre Bus Services	N	N	Transportation Services (NFC)	N	Xayna Sanders	10/1/12	9/30/13	\$ 15,800.00	\$ 15,800.00	Operating	Y	N	N/A
FACILITY ENGINEERING ASSOCIATE	N	N	Facility Assessment for Central Plant	N	Cathy Boles	10/1/12	9/30/13	\$ 17,200.00	\$ 17,200.00	Operating	Y	N	N/A
Federal Express Corporation	N	N	Overnight Courier Services	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 12,209.00	\$ 12,209.00	Operating	N	N	N/A
FLOORSPACE LLC.	Y	Y	Carpet demo & Installation services	N	Cathy Boles	2/7/13	2/7/14	\$ 349,498.40	\$ 349,498.00	Capital	Y	N	N/A
Forney (FEI)	Y	Y	RFK Restroom Renovations	N	Troy Scott	7/20/12	2/28/13	\$ 162,337.00	\$ 162,337.00	Capital	Y	Y	Exempt per Regulations
Forney (FEI)	Y	Y	DC Armory Restroom Renovations	N	Troy Scott	1/30/13	9/30/13	\$ 1,354,073.00	\$ 1,354,073.00	Capital	Y	Y	Exempt per Regulations
FUJITEC AMERICA INC.	N	N	Elevator/ Escalator Maintenance	N	Najib Mohammed	10/1/12	9/30/13	\$ 888,891.00	\$ 834,790.00	Operating	Y	N	N/A
FUSE	N	N	Marketing & Event Planning for NFC Event	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 275,339.00	\$ 275,339.00	Operating	Y	N	N/A
Gary's Lighting Party (GLP)	Y	Y	Electromechanical Rigging Services	N	Peter Shogren	12/20/12	9/30/17	Commission	\$ -	N/A	Y	Y	Attached
General & Mechanical Svcs, LLC	N	N	General Mechanical Services	N	Najib Mohammed	2/27/13	2/26/14	\$ 54,998.00	\$ 54,998.00	Operating	Y	N	N/A

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FY13 Contracts Roster

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Goel Services, Inc.	Y	Y	Construction of Private Suite Stairs at RFK	N	Troy Scott	12/17/12	9/30/13	\$ 48,700.00	\$ 48,700.00	Operating	Y	N	N/A
GOETZ PRINTING	N	N	Printing Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 3,194.00	\$ 3,194.00	Operating	Y	N	N/A
Group 360	Y	Y	Marketing & Public Relations Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 93,042.00	\$ 93,042.00	Operating	Y	N	N/A
Hargrove, Inc.	N	N	Event Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 58,807.00	\$ 58,807.00	Operating	Y	N	N/A
HI-TECH ELECTRIC, LLC	N	N	Electrical Utility & Air/Water/Drain Services	N	Peter Shogren	10/1/12	9/30/17	Commission	\$ -	N/A	Y	Y	Attached
HI-TECH SOLUTION INC.	Y	Y	Computer, Equipment, and Supplies	N	Rebecca Ryan	10/1/12	9/30/13	\$ 97,910.00	\$ 97,910.00	Operating	Y	N	N/A
Humphrey Rich	N	N	Design/Build of Installation Escalators	N	Cathy Boles	5/9/13	5/8/14	\$ 1,179,927.00	\$ 1,044,765.00	Capital	Y	Y	Exempt per Regulations
IDEAL ELECTRICAL SUPPLY CORP	Y	Y	Electrical Supplies for Maintenance	N	Bill Flemming	12/4/12	9/30/13	\$ 20,000.00	\$ 19,497.00	Operating	Y	N	N/A
IMAGINE PHOTOGRAPHY INC.	Y	Y	Photography Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 16,252.00	\$ 16,252.00	Operating	Y	N	N/A
Innovative Pest Management	N	N	Pest Control Services	N	Patrick Strickland	10/1/12	9/30/13	\$ 72,652.00	\$ 72,652.00	Operating	Y	N	N/A
IRON MOUNTAIN	N	N	Data Storage and Records Retention	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 10,820.00	\$ 10,020.00	Operating	Y	N	N/A
J-Dos Internationale, Inc.	Y	Y	Painting Services and Supplies	N	Bill Flemming	2/26/13	2/25/14	\$ 67,576.00	\$ 67,576.00	Operating	Y	N	N/A
JENKS INC.	Y	Y	Carpentry Supplies	N	Bill Flemming	10/1/12	9/30/13	\$ 24,000.00	\$ 19,826.00	Operating	Y	N	N/A
Jerome L. Taylor Trucking Inc.	Y	Y	Solid Waste Removal and Hauling	N	Patrick Strickland	10/1/12	9/30/13	\$ 164,409.00	\$ 136,769.00	Operating	Y	N	N/A
Judd Fire Protection, LLC	N	N	Sprinkler System Services	N	Najib Mohammed	2/27/13	2/26/14	\$ 14,456.00	\$ 14,456.00	Operating	Y	N	N/A
Lavi Industries	N	N	Rope & Stanchions	N	Bill Smith	11/8/12	9/30/13	\$ 35,404.00	\$ 18,985.00	Operating	Y	N	N/A
LEE'S FLOWER & CARD SHOP INC.	N	Y	Floral Services	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 4,564.00	\$ 4,564.00	Operating	Y	N	N/A
LEFTWICH & LUDAWAY LLC	Y	Y	Outside Legal Counsel Services	N	Marlene Johnson	10/1/12	9/30/13	\$ 535,000.00	\$ 316,074.00	Operating	Y	N	N/A
LEVIN PROFESSIONAL SVCS, INC.	N	N	House Sound System Maintenance	N	Michael Waxer	10/1/12	9/30/13	\$ 98,604.00	\$ 98,604.00	Operating	Y	N	N/A
LEXISNEXIS A Division of Reed Elsevier	N	N	Legal Search Services	N	Reginald Smith	12/21/12	9/30/13	\$ 14,652.00	\$ 14,652.00	Operating	Y	N	N/A
LIFE INFINITE, LLC	Y	Y	Specialty/Promotional Items	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 4,699.00	\$ 4,699.00	Operating	Y	N	N/A
Lindenmeyr Munroe	N	N	Copier paper	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 13,000.00	\$ 12,442.00	Operating	Y	N	N/A
LM&O Advertising	N	N	Marketing Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 35,750.00	\$ 35,750.00	Operating	Y	N	N/A
Lorton Stone	N	N	Stone Engraving Services	N	Cathy Boles	5/16/13	9/30/13	\$ 23,253.00	\$ 23,253.00	Capital	Y	N	N/A
LOURENCO CONSULTANTS	N	N	Third Party Inspection Services	N	Cathy Boles	10/1/12	9/30/13	\$ 2,050.00	\$ 2,050.00	Operating	Y	N	N/A
MB STAFFING SERVICES LLC.	Y	Y	Temporary Staffing Services	N	Santina Latney	10/1/12	9/30/13	\$ 25,076.00	\$ 25,076.00	Operating	Y	N	N/A
McAndrews Restoration, Inc.	N	N	Waterproofing for House Dock	N	Cathy Boles	10/12/12	9/30/13	\$ 128,645.00	\$ 128,645.00	Capital	Y	N	N/A

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MCCALL HANDLING COMPANY	N	N	Mobile Equipment Repair	N	Patrick Strickland	10/1/12	9/30/13	\$ 99,999.00	\$ 89,644.00	Operating	Y	N	N/A
MET ELECTRICAL TESTING, LLC (ABM)	N	N	Switchgear Maintenance	N	Bill Flemming	10/1/12	9/30/13	\$ 147,225.00	\$ 147,225.00	Capital	Y	N	N/A
MIKE B. PHOTOGRAPHY	N	N	Photography Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 8,150.00	\$ 8,150.00	Operating	Y	N	N/A
MITCHELL HUMPHREY & CO.	N	N	FMSII Annual Maintenance	N	Zeni Bekele	1/1/12	12/31/13	\$ 71,640.00	\$ 71,640.00	Operating	Y	N	N/A
MITCHELL HUMPHREY & CO.	N	N	FMSII Training Consulting	Y	Zeni Bekele	10/1/12	9/30/13	\$ 3,957.00	\$ 3,957.00	Operating	N	N	N/A
MODERN DOOR & EQUIPMENT SALES	N	N	Preventive Maintenance for Skyfold Partitions	N	Najib Mohammed	10/1/12	9/30/13	\$ 30,000.00	\$ 5,575.00	Operating	Y	N	N/A
Morgan's, Inc., T/A Jimmie Muscatellos	Y	Y	Uniforms for Transportation Division	N	Ron Branch	10/1/12	9/30/13	\$ 2,500.00	\$ 2,500.00	Operating	Y	N	N/A
MORSE WATCHMANS, INC.	N	N	Equipment Maintenance/Repair	N	Gladys Jones	10/1/12	9/30/13	\$ 2,500.00	\$ -	Operating	Y	N	N/A
MVS, INC.	Y	Y	Computer, Printer, and Network Equipment	N	Rebecca Ryan	10/1/12	9/30/13	\$ 43,472.00	\$ 43,472.00	Operating	Y	N	N/A
NAUTICON IMAGING SYSTEMS	N	N	FY13 Copier Rental for RFK	N	Xayna Sanders	10/1/12	9/30/13	\$ 2,301.00	\$ 2,301.00	Operating	Y	N	N/A
NBA Office Products	Y	Y	Office Supplies	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 14,820.00	\$ 14,820.00	Operating	Y	N	N/A
NEAL R. GROSS & CO., INC.	Y	Y	Stenography Services	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 22,864.00	\$ 22,864.00	Operating	Y	N	N/A
NGEN, LLC	N	N	Network, Infrastructure, Server Parts and Supplies	N	Rebecca Ryan	10/1/12	9/30/13	\$ 25,000.00	\$ 18,163.00	Operating	Y	N	N/A
OMNI ELEVATOR INSPECTION SERVICE	N	Y	Inspection Services for Elevators & Escalators	N	Najib Mohammed	10/1/12	9/30/13	\$ 22,000.00	\$ 10,583.00	Operating	Y	N	N/A
Orion Systems Group	N	N	Camera Spare Parts/Services (Lenel)	N	Gladys Jones	10/1/12	9/30/13	\$ 2,500.00	\$ 2,500.00	Operating	Y	N	N/A
Orion Systems Group	N	N	Preventive Maintenance (Badging System)	N	Patricia Kearney	10/1/12	9/30/13	\$ 1,854.00	\$ 1,854.00	Operating	Y	N	N/A
PAIGE INTERNATIONAL, INC.	Y	Y	Badging and Access Supplies	N	Patricia Kearney	4/18/13	9/30/13	\$ 1,200.00	\$ 1,200.00	Operating	Y	N	N/A
PAIGE INTERNATIONAL, INC.	Y	Y	Lenel System Maintenance	N	Gladys Jones	10/1/12	9/30/13	\$ 15,000.00	\$ 6,891.00	Operating	Y	N	N/A
PALACE FLORISTS INC.	Y	Y	Floral Services	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 2,700.00	\$ 1,160.00	Operating	Y	N	N/A
Penske Truck Leasing	N	N	Trailer Storage	N	Bill Smith	2/20/12	2/19/13	\$ 18,300.00	\$ 17,735.00	Operating	Y	N	N/A
PERISCOPE HOLDINGS, INC.	N	N	E-procurement System Support (APEX)	N	Jonathan Butler	10/1/12	9/30/13	\$ 97,684.00	\$ 97,684.00	Operating	Y	N	N/A
Pitney Bowes- Equipment Rental	N	N	Postage Machine Rental (SED)	N	Xayna Sanders	10/1/12	9/30/13	\$ 1,500.00	\$ 905.00	Operating	Y	N	N/A
PMA CONSULTANTS, LLC	N	N	Construction Inspection Services	N	Zeni Bekele	10/1/12	9/30/13	\$ 2,000.00	\$ 2,000.00	Operating	Y	N	N/A
POLYSONICS	N	N	Audio System Designer Services	N	Michael Waxer	10/1/12	9/30/13	\$ 75,760.00	\$ 17,467.00	Capital	Y	N	N/A
PREMIER PLANTSCAPES, LLC	N	N	Holiday Decorations	N	Patrick Strickland	10/12/14	9/30/13	\$ 17,444.00	\$ 17,444.00	Operating	Y	N	N/A
PREMIER PLANTSCAPES, LLC	N	N	Plant Leasing & Maintenance Svcs	N	Patrick Strickland	10/1/12	9/30/13	\$ 72,271.00	\$ 72,271.00	Operating	Y	N	N/A
PRM CONSULTING, INC.	Y	Y	Temporary Personnel for Receptionist Desk	N	Santina Latney	10/1/12	9/30/13	\$ 500.00	\$ -	Operating	Y	N	N/A

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Projection Presentation Technology	N	N	Audio Visual Services	N	Michael Waxer	12/18/12	9/30/17	Commission	\$ -	N/A	Y	Y	Attached
PROPANE TAXI	N	N	Propane Gas for Lift Carts	N	Bill Smith	10/1/12	9/30/13	\$ 6,144.00	\$ 6,144.00	Operating	Y	N	N/A
PS FURNITURE, INC.	N	N	Table Racks (Transport Systems)	N	Bill Smith	10/1/12	9/30/13	\$ 50,320.00	\$ 50,320.00	Capital	Y	N	N/A
Quench USA Inc.	N	N	Water Coolers	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 3,400.00	\$ 3,312.00	Operating	Y	N	N/A
QUIK STAGE	N	N	Pipe and Drapes	N	Bill Smith	11/1/12	9/30/13	\$ 6,243.00	\$ 6,243.00	Capital	Y	N	N/A
REALVNC LIMITED	N	N	Software Renewal Licenses	N	Rebecca Ryan	10/1/12	9/30/13	\$ 1,000.00	\$ -	Operating	Y	N	N/A
Schaefer-Friedman, LLC	N	Y	Electrical Supplies	N	Bill Flemming	2/26/13	2/25/14	\$ 38,351.00	\$ 38,351.00	Operating	Y	N	N/A
SENODA INC. (157)	Y	Y	Printing Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 68,151.00	\$ 68,151.00	Operating	Y	N	N/A
SENODA INC. (159)	Y	Y	Promotional Items	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 76,656.00	\$ 76,656.00	Operating	Y	N	N/A
SENODA INC. (615)	Y	Y	Recycling Container Surround Bases and Lids	N	Angelique Cofield	4/3/13	4/2/14	\$ 71,097.00	\$ 71,097.00	Capital	Y	N	N/A
SICO America, Inc.	N	N	Repair & Maintenance of Stages and Risers	N	Bill Smith	10/1/12	9/30/13	\$ 4,835.00	\$ 4,835.00	Operating	N	N	N/A
SICO America, Inc.	N	N	Stage Equipment	N	Bill Smith	2/26/13	9/30/13	\$ 14,446.00	\$ 14,446.00	Capital	N	N	N/A
SIEMENS INDUSTRY, INC.	N	N	Preventive Maintenance (Building Automation)	N	Najib Mohammed	10/1/12	9/30/13	\$ 65,000.00	\$ 65,000.00	Operating	Y	N	N/A
SIEMENS INDUSTRY, INC.	N	N	Inspection and Testing (Life Safety)	N	Najib Mohammed	10/1/12	9/30/13	\$ 99,000.00	\$ 99,000.00	Operating	Y	N	N/A
SIEMENS INDUSTRY, INC.	N	N	Repair Services (Life Safety)	N	Najib Mohammed	10/1/12	9/30/13	\$ 30,000.00	\$ 7,975.00	Operating	Y	N	N/A
SIEMENS INDUSTRY, INC.	N	N	Repair Services (Building Automation)	N	Najib Mohammed	10/1/12	9/30/13	\$ 25,000.00	\$ 19,737.00	Operating	Y	N	N/A
SigNet Technologies, Inc.	N	N	Security Video System	N	Gladys Jones	10/1/12	9/30/13	\$ 230,291.00	\$ 230,291.00	Capital	Y	N	N/A
Smart City of Washington DC LLC	N	Y	Technology Services Provider	N	Michael Waxer	6/13/02	6/13/18	Commission	\$ -	N/A	Y	Y	Attached
Social Sightings, LLC	N	N	Photography Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 8,880.00	\$ 8,410.00	Operating	Y	N	N/A
Sol Systems LLC	N	N	Solar Consultant	Y	Cathy Boles	4/17/13	4/16/14	\$ 10,000.00	\$ 10,000.00	Capital	Y	N	N/A
SOUTHERN ALUMINUM	N	N	Tables (Hi/Lo)	N	Bill Smith	10/1/12	9/30/13	\$ 331.00	\$ 331.00	Operating	Y	N	N/A
STANDARD OFFICE SUPPLY (167)	Y	Y	Printer Toner Supplies	N	Rebecca Ryan	10/1/12	9/30/13	\$ 250.00	\$ 116.00	Operating	Y	N	N/A
STANDARD OFFICE SUPPLY (170)	Y	Y	General Office Supplies	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 33,650.00	\$ 33,650.00	Operating	Y	N	N/A
STANDARD OFFICE SUPPLY (187)	Y	Y	Non-Perishable Food Items	N	Joyce Watson	10/1/12	9/30/13	\$ 100.00	\$ 100.00	Operating	Y	N	N/A
STANDARD OFFICE SUPPLY (633)	Y	Y	Upholstered Chairs	N	Bill Smith	4/11/13	9/30/13	\$ 645,562.00	\$ 645,564.00	Capital	Y	N	N/A
STANDARD OFFICE SUPPLY (653)	Y	Y	Portable folding Chairs (Armory)	N	Xayna Sanders	6/7/13	9/30/13	\$ 133,109.00	\$ 133,109.00	Capital	Y	N	N/A
STANDARD OFFICE SUPPLY (DCSS)	Y	Y	Office Furniture	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 18,807.00	\$ 18,807.00	Operating	Y	N	N/A

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Standard Restoration & Waterproofing Co.	N	N	Waterproofing and Leak Repairs	N	Cathy Boles	10/12/12	9/30/13	\$ 120,350.00	\$ 120,350.00	Capital	Y	N	N/A
STORYBOARD, LLC	Y	Y	Event Support Services	N	Chinyere Hubbard	10/1/12	9/30/12	\$ 153,563.00	\$ 156,563.00	Operating	Y	N	N/A
STRANIX ASSOCIATES LLC	N	N	Project Management Services (HQ Hotel)	Y	Marlene Johnson	10/1/12	9/30/12	\$ 555,660.00	\$ 555,660.00	Capital	N	N	N/A
STRANIX ASSOCIATES LLC	N	N	Project Management Services (RFK)	Y	Troy Scott	7/20/12	7/19/13	\$ 161,618.00	\$ 78,900.00	Capital	N	N	N/A
Stuart Dean Co., Inc.	N	N	Wood Restoration Doors & Trim	N	Patrick Strickland	10/1/12	3/31/13	\$ 75,268.00	\$ 75,268.00	Capital	Y	N	N/A
SUN TECHNICAL SERVICES, INC.	N	N	Water, Cooler Equipment and Services	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 15,239.00	\$ 15,239.00	Operating	Y	N	N/A
Swanson Communications LLC	Y	Y	Marketing/Public Relations Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 11,350.00	\$ 11,350.00	Operating	Y	N	N/A
Swanson Communications LLC	Y	Y	Event Planning (SED)	N	Teri Washington	10/1/12	9/30/13	\$ 41,000.00	\$ 41,000.00	Operating	Y	N	N/A
THE ART LITHO COMPANY	N	N	Printing Services	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 17,336.00	\$ 17,336.00	Operating	Y	N	N/A
The CALPRO Group	N	N	Event Set-up and Dismantling Services	N	Bill Smith	7/8/13	9/30/13	\$ 8,258.00	\$ 8,258.00	Operating	Y	N	N/A
The Rappaport Companies	Y	Y	Retail Broker Services	N	Teresa Dubois	7/28/12	7/27/13	\$ 30,000.00	\$ 16,325.00	Operating	Y	N	N/A
THE TRACK GROUP, INC.	N	N	Customer Survey Services	N	Steve Schwartz	10/1/12	9/30/13	\$ 63,250.00	\$ 63,250.00	Operating	Y	N	N/A
THE ULTIMATE SOFTWARE GROUP	N	N	HR, Payroll & Timekeeping SaaS	N	Zeni Bekele	11/9/12	11/8/13	\$ 79,257.00	\$ 79,257.00	Operating	Y	N	N/A
TRIAGE GROUP	Y	Y	Web Migration & Hosting Svcs	N	Xayna Sanders	10/1/12	9/30/13	\$ 6,900.00	\$ 6,900.00	Operating	Y	N	N/A
ULSTER CARPET MILLS, INC.	N	N	Carpet Purchase	N	Cathy Boles	10/1/12	9/30/13	\$ 499,691.00	\$ 499,691.00	Operating	N	N	N/A
UNIFIRST CORPORATION	N	N	Uniform - Rental and Cleaning Services	N	Bill Smith	10/1/12	9/30/13	\$ 50,164.00	\$ 50,164.00	Operating	Y	N	N/A
URBAN SERVICE SYSTEMS CORP	Y	Y	Recycling Services	N	Patrick Strickland	10/1/12	9/30/13	\$ 15,000.00	\$ 10,820.00	Operating	Y	N	N/A
Vocus, Inc.	N	N	Software for Social & News Media	N	Chinyere Hubbard	10/1/12	9/30/13	\$ 12,891.00	\$ 12,891.00	Operating	Y	N	N/A
W.A. Hamilton	N	N	Locker Room Renovation	N	Patrick Strickland	11/6/12	1/31/13	\$ 45,085.00	\$ 45,085.00	Capital	Y	N	N/A
W.L. Gary Company	N	Y	Drain Cleaning Services	N	Najib Mohammed	10/1/12	9/30/13	\$ 4,795.00	\$ 4,795.00	Capital	Y	N	N/A
Washington Express	N	N	Courier Services	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 900.00	\$ 367.00	Operating	Y	N	N/A
Wells Fargo	N	N	Banking and Financial Services	N	Nuru Yimam	3/1/10	2/28/14	Compensating Balances	\$ -	N/A	Y	Y	Attached
WILLDAN FINANCIAL SVCS	N	N	Arbitrage Rate and Disclosure Services	N	Nuru Yimam	10/1/12	9/30/13	\$ 4,500.00	\$ 4,500.00	Operating	Y	N	N/A
WINFIELD SOLUTIONS, LLC (FERT)	N	N	Fertilizer - RFK	N	Xayna Sanders	10/1/12	9/30/13	\$ 8,142.00	\$ 8,142.00	Operating	Y	N	N/A
WINFIELD SOLUTIONS, LLC (GRA)	N	N	Grass Seed - RFK	N	Xayna Sanders	10/1/12	9/30/13	\$ 10,231.00	\$ 10,231.00	Operating	Y	N	N/A
WMATA	N	N	SmartBenefits	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 34,390.00	\$ 34,390.00	Operating	N	N	N/A
WON-DOOR CORPORATION	N	N	Inspection and Repairs of Accordian Fire Doors	N	Najib Mohammed	10/1/12	9/30/13	\$ 4,000.00	\$ 3,704.00	Operating	Y	N	N/A

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WORLD CLASS ATHLETIC SURFACES,	N	N	Paint and Stencil Supplies for RFK Field	N	Xayna Sanders	10/1/12	9/30/13	\$ 16,216.00	\$ 16,216.00	Operating	Y	N	N/A
XEROX CORPORATION	N	N	Copier Lease and Maintenance	N	Shauneille DeLaney	10/1/12	9/30/13	\$ 87,199.00	\$ 87,199.00	Operating	Y	N	N/A



COUNCIL OF THE DISTRICT OF COLUMBIA
THE JOHN A. WILSON BUILDING
1350 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

November 13, 2013

Gregory A. O'Dell, President & CEO
Washington Convention & Sports Authority
801 Mount Vernon Place, NW
Washington, D.C. 20001

Dear Mr. O'Dell:

This is to inform you of the status of a contract transmitted to the Council in accordance with section 451(b) of the District of Columbia Home Rule Act, December 24, 1973 (87 Stat. 803; D.C. Official Code § 1-204.51). The below contract has been deemed approved by virtue of the Council having taken no action to disapprove it.

<u>Contract No.</u>	<u>Title</u>	<u>Date of Approval</u>
CA 20-211	ARAMARK Management Services to provide janitorial and related services at the Walter E. Washington Convention Center and Carnegie Library	November 10, 2013

If you have any questions, please contact me at 202-724-8032.

Sincerely,

Phil Mendelson
Chairman of the Council



COUNCIL OF THE DISTRICT OF COLUMBIA
THE JOHN A. WILSON BUILDING
1350 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

October 7, 2013

The Honorable Vincent C. Gray
Mayor of the District of Columbia
1350 Pennsylvania Avenue, N.W., 3rd Floor
Washington, D.C. 20004

Dear Mayor Gray:

This is to inform you of the status of a contract transmitted to the Council in accordance with section 451(b) of the District of Columbia Home Rule Act, December 24, 1973 (87 Stat. 803; D.C. Official Code § 1-204.51). The below contract has been deemed approved by virtue of the Council having taken no action to disapprove it.

<u>Contract No.</u>	<u>Title</u>	<u>Date of Approval</u>
CA 20-194	Washington Convention and Sports Authority and CSI Corporation of DC to provide security services at the Walter E. Washington Convention Center	October 5, 2013

If you have any questions, please contact me at 202-724-8032.

Sincerely,

Phil Mendelson
Chairman of the Council





COUNCIL OF THE DISTRICT OF COLUMBIA
WASHINGTON, D.C. 20001

FEB 17 2000

The Honorable Anthony A. Williams
Mayor
District of Columbia
441 Fourth Street, N.W. 11th Floor
Washington, DC 20001

Dear Mayor Williams:

This is to inform you of the status of a contract transmitted to the Council in accordance with D.C. Law 13-38, "Service Improvement and Fiscal Year 2000 Budget Support Act of 1999".

Listed below is a contract which has been deemed approved by virtue of the Council having taken no action to disapprove it.

<u>Contract</u>	<u>Title</u>	<u>Date of Approval</u>
CA13-104	Contract between the Washington Convention Center Authority and Volume Services America/National Business Service Enterprises, Inc. to provide food and beverage services at the Washington Convention Center.	02-16-00

If you have any questions, please contact me on 724-8032.

Sincerely,

A handwritten signature in cursive script that reads "Linda W. Cropp".

Linda W. Cropp
Chairman of the Council



COUNCIL OF THE DISTRICT OF COLUMBIA
THE JOHN A. WILSON BUILDING
1350 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

February 17, 2010

Mr. Gregory A. O'Dell, President & CEO
Washington Convention and Sport Authority
810 Mount Vernon Place, NW
Washington, D.C. 2001

Dear O'Dell:

This is to inform you of the status of a contract transmitted to the Council in accordance with section 451(b) of the District of Columbia Home Rule Act, December 24, 1973 (87 Stat 803; D.C. Official Code §1-204.51).

Listed below is a contract which has been deemed approved by virtue of the Council having taken no action to disapprove it.

<u>Contract No.</u>	<u>Title</u>	<u>Date of Approval</u>
CA18-253	Eyetrans Media Communications, Inc., to provide trained labor, supervision, supplies, and equipment required to implement, operate, manage, and sell products or services from new digital and non-digital displays and signs throughout the Walter E. Washington Convention Center	February 11, 2010

If you have any questions, please contact me on 724-8032.

Sincerely,

Vincent C. Gray
Chairman

cc: Committee on Economic Development





COUNCIL OF THE DISTRICT OF COLUMBIA
THE JOHN A. WILSON BUILDING
1350 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

February 17, 2010

Mr. Gregory A. O'Dell, President & CEO
Washington Convention and Sport Authority
810 Mount Vernon Place, NW
Washington, D.C. 2001

Dear O'Dell:

This is to inform you of the status of a contract transmitted to the Council in accordance with section 451(b) of the District of Columbia Home Rule Act, December 24, 1973 (87 Stat 803; D.C. Official Code §1-204.51).

Listed below is a contract which has been deemed approved by virtue of the Council having taken no action to disapprove it.

<u>Contract No.</u>	<u>Title</u>	<u>Date of Approval</u>
CA18-252	Wachovia Bank, N.A. to provide personnel, supervision, and resources necessary to provide banking and financial services to the Washington Convention and Sports Authority	February 11, 2010

If you have any questions, please contact me on 724-8032.

Sincerely,

Vincent C. Gray
Chairman

cc: Committee on Economic Development





COUNCIL OF THE DISTRICT OF COLUMBIA
THE JOHN A. WILSON BUILDING
1350 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

August 29, 2012

Mr. Gregory A. O'Dell
President and Chief Executive Officer
Washington Convention and Sports Authority
801 Mount Vernon Place, N.W.
Washington, DC 20001

Dear Mr. O'Dell:

This is to inform you of the status of a contract transmitted to the Council in accordance with section 451(b) of the District of Columbia Home Rule Act, December 24, 1973 (87 Stat 803; D.C. Official Code §1-204.51).

Listed below is a contract which has been deemed approved by virtue of the Council having taken no action to disapprove it.

<u>Contract No.</u>	<u>Title</u>	<u>Date of Approval</u>
CA19-373	Multi-year contract with Gary's Lighting Party, Inc. to provide electromechanical rigging services to clients at the Walter E. Washington Convention Center and Carnegie Library	August 17, 2012

If you have any questions, please contact me on 724-8064.

Sincerely,

Phil Mendelson
Chairman of the Council

cc: Committee on Finance and Revenue



COUNCIL OF THE DISTRICT OF COLUMBIA
THE JOHN A. WILSON BUILDING
1350 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

August 29, 2012

Mr. Gregory A. O'Dell
President and Chief Executive Officer
Washington Convention and Sports Authority
801 Mount Vernon Place, N.W.
Washington, DC 20001

Dear Mr. O'Dell:

This is to inform you of the status of a contract transmitted to the Council in accordance with section 451(b) of the District of Columbia Home Rule Act, December 24, 1973 (87 Stat 803; D.C. Official Code §1-204.51).

Listed below is a contract which has been deemed approved by virtue of the Council having taken no action to disapprove it.

<u>Contract No.</u>	<u>Title</u>	<u>Date of Approval</u>
CA19-374	Multi-year contract with Hi-Tech, LLC to continue the provision of temporary electrical and plumbing services to clients at the Walter E. Washington Convention Center	August 17, 2012

If you have any questions, please contact me on 724-8064.

Sincerely,

Phil Mendelson
Chairman of the Council

cc: Committee on Finance and Revenue



COUNCIL OF THE DISTRICT OF COLUMBIA
THE JOHN A. WILSON BUILDING
1350 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

August 29, 2012

Mr. Gregory A. O'Dell
President and Chief Executive Officer
Washington Convention and Sports Authority
801 Mount Vernon Place, N.W.
Washington, DC 20001

Dear Mr. O'Dell:

This is to inform you of the status of a contract transmitted to the Council in accordance with section 451(b) of the District of Columbia Home Rule Act, December 24, 1973 (87 Stat 803; D.C. Official Code §1-204.51).

Listed below is a contract which has been deemed approved by virtue of the Council having taken no action to disapprove it.

<u>Contract No.</u>	<u>Title</u>	<u>Date of Approval</u>
CA19-375	Multi-year contract with Projection Presentation Technology over a Base Period of five (5) years to provide audio visual services to clients at the Walter E. Washington Convention Center and Carnegie Library	August 17, 2012

If you have any questions, please contact me on 724-8064.

Sincerely,

Phil Mendelson
Chairman of the Council

cc: Committee on Finance and Revenue



Question 7

Please list all FY13 and FY14 performance measures and goals along with the actual outcomes.

Each year, the Authority's Board of Directors approves a comprehensive set of performance standards that ensure the agency is operated in an effective, efficient and fiscally sound manner. The FY13 performance standards were grouped into four primary areas that were then integrated into the work plans of each director and manager; the organization's results against each standard are shown below. Late in FY13, the Board approved the FY14 performance standards that follow the same format as those for FY13; staff will report FY14 outcomes to the Board by Dec. 1, 2014.

FY13 Performance Standard: Operational Effectiveness

The effectiveness of the Authority's operations – from the day-to-day activities of its employees to the state of its physical plant – is the platform on which all other strategic objectives are based. The responsibility for driving effectiveness throughout the organization rests with the President and Chief Executive Officer, who is charged with crafting the plan needed to run our two primary lines of business: Conventions and Meetings, and Sports and Entertainment.

Included in this focus area are the following:

- Proactively and consistently monitoring progress toward goals, evaluating outcomes and revising plans as necessary to achieve desired results;
- Maintaining the necessary technical systems, policies and procedures to preserve the Authority's facilities in order to further our mission and meet our budgeted revenue and economic impact goals;
- Attracting and maintaining a premier events services staff;
- Assuring a quality human resources program, including training and skills-development opportunities; and,
- Conducting an annual assessment of staff performance and implementing organizational changes needed to ensure that facilities and services are equal or superior to convention centers in the peer and competitive sets.

Results:

- Implemented modernization projects in FY13 (in advance of the opening of the Marriott Marquis Washington, DC), to include an upgrade of the Convention Center's audio-visual system (which also entails the design and retrofit of 11 new Intermediate Distribution Frame closets around the Center), the retrofit of thousands of light fixtures to handle high-efficiency LED bulbs, and the start of a design-build project to install four new escalators in the Center, all in support of the increased traffic flow we expect to see from the opening of the pedestrian connector between the Center and the hotel.
- Converted all Events DC venues to a digital radio system which allows two-way radio communication between the Center, the RFK campus and the two convention hotels closest to the Center.
- Quadrupled the bandwidth in the dedicated data circuit between the Convention Center and RFK, giving the stadium a higher level of reliability and connectivity.



- Completed capital projects designed to improve the attendee experience at our Sports and Entertainment venues, including the full renovation of 21 restrooms on the main level, the replacement of the field, upgraded monitors in several concession stand areas and suites, and the purchase of three new concrete cleaning machines for stadium concourse cleaning.
- Armory upgrades included the full renovated of eight restrooms and the completion of an RFP process for a new bleacher system to streamline event setup and provide seating for our customers.
- In the area of procurement, our Office of Contracts and Procurement Services had contracting activity of approximately \$32 million in FY13 (including capital expenditures), with CBEs receiving 59 percent of this contracting activity, or \$19.3 million.
- The Conventions and Meetings Division recruited a new senior event manager from the Pennsylvania Convention Center and promoted two existing team members to Event Manager and Senior Event Manager. In addition, two of our event managers attended the International Association of Venue Managers' Venue Management School at the prestigious Oglebay National Training Center, with one of them completing the two-year program (the other will complete her second year next June). The event manager who graduated, who is the assistant director of the Convention Services Department, also earned his Certified Meeting Planner credential.

FY13 Performance Standard: Customer Service

Perhaps the most important factor in the Authority's success is our ability to deliver a superior product. A commitment to providing world-class customer service must be at the core of everything we do with our customers, visitors, service partners, industry stakeholders and employees.

Included in this focus area are the following:

- Development and incorporation of specific customer service targets for individual Authority departments and each in-house service partner (e.g., catering, audio-visual);
- Inclusion of customer service standards into each Department Directors' annual performance evaluation;
- Holding quarterly service reviews with service partners to ensure targets are being met; and,
- Delivering quarterly reports on customer service and satisfaction initiatives to the Board of Directors and/or its Operations Committee.

Results:

- For FY13, we met or nearly met our internal customer satisfaction goals, each of which represented growth opportunities from our FY12 year-end results.
- During the fiscal year, we launched our Strive for 5 program to encourage each Events DC employee across all divisions – including administrative functions whose customers may be internal or external users – to deliver service that would be rated a '5' on a follow-up survey. Following the program launch this summer, our new Chief People Officer took over the long-term management of the program, planning a training curriculum that reinforces each of the program's core values (Respect, Professionalism, Communication, Teamwork and Accountability) while also overseeing the implementation of programmatic elements for employees and teams that earn a score of '5' on internal and external satisfaction surveys.



FY13 Performance Standard: Sales and Marketing

The Authority's sales and marketing program entails three distinct facets: 1) the booking of large, citywide shows by Destination DC (as part of a larger program to market Washington, DC as a destination for the leisure, business and meetings/conventions market segments), 2) Convention Center sales within a zero-to-24-month (short-term) booking window that are handled directly by Convention Center staff, and 3) selling both venue space and sponsorship opportunities for our sports and entertainment properties.

Included in this focus area are the following:

- Implementation of revised performance standards for each of the Authority's statutory marketing partners (Destination DC, the DC Chamber of Commerce, and the Hispanic Chamber of Commerce), combined with quarterly service reviews to monitor and provide feedback on each partner's contributions;
- Quarterly performance reviews of marketing partner performance by the Board's Operations and Sports and Entertainment Committees;
- For partners and in-house sales teams, identifying and maximizing opportunities within new customer market segments, such as government, small meetings and consumer shows. Creating new revenue opportunities and marketing the Authority through the targeted development of sponsorship opportunities, and attraction of new events at RFK, the DC Armory and the District generally;
- For the in-house sales teams, developing the ability to evaluate and target the correct mix of customers in order to maximize overall revenues while meeting aggressive sales goals.

Results:

- The Convention Center's in-house sales team had an FY13 goal of \$7.5 million (the highest in-house goal in the Authority's history); the team made 97.3 percent of its goal, producing revenues of \$7,296,495, including building rental and ancillary revenues generated from commissions through our service partners at the Convention Center and Carnegie Library.
- Developed and implemented FY13 performance standards for each marketing partner and conducted quarterly performance reviews.
- Executed local marketing initiatives during the year through targeted media sponsorships designed to increase the impact of traditional paid media. Partners included Capital File (sponsorship of the White House Correspondents' Dinner After-Party at the Carnegie Library); Living Social (co-production of a Mardi Gras-themed Masquerade Ball) and the Washington City Paper.
- Developed and executed a campaign celebrating the 10-year anniversary of the Walter E. Washington Convention Center, an advertising and public relations campaign designed to generate sales leads for the Carnegie Library, a direct e-mail campaign to promote small meetings at the Convention Center, and an online and print campaign in partnership with Washington Life magazine to generate targeted sales leads for social events, galas, weddings and specialty corporate receptions.



FY13 Performance Standard: Revenue and Expense Management

Each of the first three performance measures – Operational Efficiency, Customer Service, and Sales and Marketing – strengthens the Authority’s overall financial position, which in turn drives our fourth key performance measure, Revenue and Expense Management. The implementation of this focus area is driven by recognition that the Authority will have its fullest economic impact when it remains financially stable and fiscally sound. As such, we are employing a number of strategies to not only ensure we can weather the current economic crisis, but to also lay the groundwork for a long-term reduction of the Authority’s overall operating deficit.

Included in this focus area the following:

- Ensuring that there is no increase in our historic operating deficit;
- Conducting thorough reviews of all operating expenditures, including personnel costs, to identify savings;
- Implementing aggressive in-house sales goals to drive revenues from all venues;
- Working with our marketing partners to restructure their agreements in order to focus on the Authority’s key revenue metrics (including the development of performance-based incentives for each marketing partner); and,
- Enhancing the Authority’s environmental programs that focus on energy conservation as a means to lower expenses.

Results:

- The Authority had a solid financial performance in FY13. Based on audited financials, we ended FY13 with operating revenues of \$26.14 million, or 1.55 percent over the budgeted amount of \$25.74 million. Our operating expenditures were \$43.82 million, or 4.36 percent below the budget of \$45.81 million. Overall, our operating deficit for FY13 was \$17.68 million, or 11.94 percent below the budgeted operated deficit of \$20.08 million.



Washington Convention and Sports Authority
t/a Events DC
Performance Oversight Hearing
February 14, 2014

Question 8

Please provide budget information showing your agency's approved budget and actual spending, by division, for FY13 and FY14, to date. In addition, please describe any variance between fiscal year appropriations and actual expenditures.

The requested information is on the attached charts.

Events DC
Approved and Revised Budget/Actuals
FY 2013 and 2014

	A	B	B-A	C	C-B	D	E	E-D	F
	FY2013 Congressional Approved Budget	FY2013 Revised Budget	Variance	FY2013 Actual	Variance	FY2014 Congressional Approved Budget	FY2014 Revised Budget	Variance	FY2014 Actual As of Dec 31,2013
OPERATING									
Operating Revenues:									
1 Building Rental	9,895,148	9,866,616	(28,532)	9,147,156	(719,460)	9,204,181	9,258,127	53,946	2,249,069
2 Food Service	5,629,275	5,437,664	(191,611)	6,236,093	798,429	5,532,113	5,493,653	(38,460)	1,391,075
3 Electrical	3,100,579	2,015,809	(1,084,770)	1,924,968	(90,841)	1,954,482	1,949,031	(5,451)	583,985
4 Rigging	-	634,125	634,125	1,052,076	417,951	659,329	907,129	247,800	275,293
5 Telecommunications	1,162,563	1,031,695	(130,868)	1,337,251	305,556	1,088,814	1,333,056	244,242	665,166
6 Audio Visual	224,643	400,000	175,357	530,875	130,875	505,738	505,021	(717)	150,900
7 Retail Space Rental	270,000	270,000	-	350,347	80,347	270,000	270,000	-	78,988
8 Digital Signage	50,154	71,035	20,881	44,814	(26,221)	44,700	88,810	44,110	5,842
9 Parking	709,759	602,660	(107,099)	654,177	51,517	442,038	476,720	34,683	134,748
10 Event Services	1,069,796	904,173	(165,623)	887,407	(16,765)	931,303	875,285	(56,019)	89,031
11 Advertising and Sponsorship	1,155,000	1,160,000	5,000	1,351,500	191,500	1,220,000	1,220,000	-	152,499
12 Office Rent	481,780	625,528	143,748	483,044	(142,484)	638,596	638,596	-	159,649
13 Facility Fee	868,000	786,370	(81,630)	513,013	(273,357)	736,995	644,620	(92,375)	53,540
14 Consumer Show Investment	500,000	-	(500,000)	-	-	0	0	-	0
15 Carnegie Library - Special Events	1,198,000	1,348,000	150,000	984,635	(363,365)	1,500,000	1,500,000	-	375,000
16 Other	568,217	583,722	15,505	640,009	56,287	544,995	500,451	(44,544)	154,541
17 Total Operating Revenues	26,882,914	25,737,396	(1,145,518)	26,137,362	399,966	25,273,284	25,660,499	387,215	6,519,325
EXPENSES									
Personal Services									
18 Full-time Salaries	14,309,018	14,526,226	217,208	13,908,976	(617,250)	15,234,363	15,789,954	555,590	3,453,926
19 Part-time Salaries	1,053,102	1,053,102	0	1,140,360	87,258	1,053,102	963,286	(89,816)	332,693
20 Overtime	575,900	575,900	0	608,630	32,730	575,900	575,900	0	179,402
21 Fringe Benefits	4,269,120	4,487,879	218,759	3,906,718	(581,161)	4,624,206	4,835,258	211,052	1,071,349
22 Cost of Living Adjustment	413,812	398,930	(14,882)	398,930.00	-	176,637	195,649	19,012	48,912
23 Total Personal Services	20,620,952	21,042,037	421,085	19,963,614	(1,078,423)	21,664,209	22,360,047	695,838	5,086,282
Non-Personal Services									
24 Supplies	627,306	627,306	-	598,840	(28,466)	587,306	587,306	-	42,509
25 Utilities	7,364,916	6,334,809	(1,030,107)	6,924,886	590,077	6,234,809	6,249,403	14,594	1,205,315
26 Professional/Contractual	15,614,220	14,980,131	(634,089)	13,892,422	(1,087,709)	14,859,517	15,441,596	582,079	2,105,990
27 Equipment	330,050	330,050	-	146,425	(183,625)	330,050	330,050	-	10,080
28 Community Outreach (Grant Program)	100,000	-	(100,000)	-	-	-	-	-	-
29 Subsidies and Transfers	2,500,649	2,500,649	-	2,292,633	(208,016)	2,500,649	2,500,649	-	668,913
30 Total Non-Personal Services	26,537,141	24,772,945	(1,764,196)	23,855,206	(917,739)	24,512,331	25,109,005	596,673	4,032,808
31 Total Operating Exp. before Depreciation	47,158,093	45,814,982	(1,343,111)	43,818,820	(1,996,162)	46,176,540	47,469,051	1,292,511	9,119,090
32 Net Operating Loss/Surplus	(20,275,179)	(20,077,586)	197,593	(17,681,458)	2,396,128	(20,903,256)	(21,808,552)	(905,296)	(2,599,765)
NON-OPERATING									
33 Dedicated Taxes ⁽¹⁾	101,800,000	101,800,000	-	104,109,383	2,309,383	111,839,130	109,297,000	(2,542,130)	28,524,365
34 Interest Income ⁽⁴⁾	1,000,000	1,000,000	-	796,222	(203,778)	1,000,000	800,000	(200,000)	150,576
35 Total Non- Operating Revenue	102,800,000	102,800,000	-	104,905,605	2,105,605	112,839,130	110,097,000	(2,742,130)	28,674,941
Non-Operating Expenses									
37 Marketing Fund ⁽²⁾	14,499,976	14,499,976	-	14,766,856	(266,880)	15,632,806	15,332,000	(300,806)	3,520,650
38 Interest Expense	-	790,272	790,272	1,599,609	(809,337)	-	-	-	0
39 Debt Service ⁽³⁾	36,287,391	36,287,391	-	35,580,737	706,654	36,287,391	41,327,252	5,039,861	4,750,631
40 Total Non- Operating Expenses	50,787,367	51,577,639	790,272	51,947,202	(369,563)	51,920,197	56,659,252	4,739,055	8,271,281
41 Net Non-Operating (Loss)/Surplus	52,012,633	51,222,361	(790,272)	52,958,403	2,475,168	60,918,933	53,437,748	(7,481,185)	20,403,660
42 Total Revenue	129,682,914	128,537,396	(1,145,518)	131,042,967	2,505,571	138,112,414	135,757,499	(2,354,915)	35,194,266
43 Total Expense	97,945,460	97,392,621	(552,839)	95,766,022	1,626,599	98,096,737	104,128,303	6,031,566	17,390,371
Surplus/(Loss)	31,737,454	31,144,775	(592,679)	35,276,945	4,132,171	40,015,677	31,629,196	(8,386,480)	17,803,895
Less:									
44 Capital Expenditures	(14,729,000)	(14,729,000)	-	(7,227,512)	(7,501,488)	(13,238,000)	(13,238,000)	-	(705,998)
45 Total Surplus/(Loss)	17,008,454	17,206,047	197,593	28,049,434	10,843,387	26,777,677	18,391,196	(8,386,480)	17,097,897

Events DC
Walter E. Washington Convention Center
FY 2013 and FY 2014

	A	B	B-A	C	C-B	D	E	E-D	F	
	FY2013 Congressional Approved Budget	FY2013 Revised Budget	Variance	FY2013 Actual	Variance	FY2014 Congressional Approved Budget	FY2014 Revised Budget	FY2014 Approved vs. Revised Budget	FY2014 Actual As of Dec 31,2013.	
OPERATING										
Operating Revenues:										
1	Building Rental	9,115,585	9,107,555	(8,029)	7,980,677	(1,126,878)	8,494,117	8,129,863	(364,254)	1,968,473
2	Food Service	4,975,767	4,800,000	(175,767)	5,760,464	960,464	5,000,000	5,000,000	(1)	1,337,407
3	Electrical	3,100,579	2,015,809	(1,084,770)	1,924,968	(90,841)	1,954,482	1,949,031	(5,451)	583,985
4	Rigging	-	634,125	634,125	1,052,076	417,951	659,329	907,129	247,800	275,293
5	Telecommunications	1,162,563	1,031,695	(130,868)	1,337,250	305,555	1,088,814	1,333,056	244,242	665,166
6	Audio Visual	224,643	400,000	175,357	530,875	130,875	505,738	505,021	(717)	150,900
7	Digital Signage	50,154	71,035	20,881	44,814	(26,221)	44,700	88,810	44,110	5,842
8	Retail Space Rental	270,000	270,000	-	350,346	80,346	270,000	270,000	-	78,988
9	Consumer Show Investment	500,000	-	(500,000)	-	-	-	-	-	-
10	Miscellaneous	277,926	404,926	127,000	497,838	92,912	420,000	420,000	-	154,541
11	Parking	100,000	100,000	-	209,204	109,204	100,000	100,000	-	57,882
12	Total Operating Revenues	19,777,217	18,835,146	(942,071)	19,688,510	853,365	18,537,180	18,702,910	165,730	5,278,475
EXPENSES										
Personal Services										
13	Full-time Salaries	12,512,097	12,685,032	172,935	12,139,568	(545,463)	13,364,013	13,919,603	555,590	2,999,417
14	Part-time Salaries	885,946	885,946	-	1,084,143	198,197	885,946	796,130	(89,816)	290,904
15	Overtime	543,600	543,600	-	590,178	46,578	543,600	543,600	-	175,202
16	Fringe Benefits	3,712,904	3,931,663	218,759	3,464,839	(466,825)	4,055,343	4,266,394	211,052	918,748
17	Cost of Living Adjustment	369,539	398,930	29,391	398,930	-	173,020	192,032	19,012	48,008
18	Total Personal Services	18,024,087	18,445,171	421,084	17,677,658	(767,513)	19,021,922	19,717,759	695,838	4,432,279
Non-Personal Services										
19	Supplies	494,406	494,406	-	510,764	16,358	494,406	494,406	-	23,965
20	Utilities	5,568,238	4,732,051	(836,187)	5,241,340	509,289	4,732,051	4,576,645	(155,406)	814,654
21	Professional/Contractual	12,966,233	12,566,233	(400,000)	12,089,145	(477,088)	12,655,619	13,237,698	582,079	1,658,157
22	Equipment	287,550	287,550	-	141,591	(145,959)	287,550	287,550	-	7,075
23	Total Non-Personal Services	19,316,427	18,080,240	(1,236,187)	17,982,839	(97,401)	18,169,626	18,596,299	426,673	2,503,851
24	Total Operating Exp. before Depreciation	37,340,514	36,525,411	(815,103)	35,660,497	(864,914)	37,191,548	38,314,059	1,122,511	6,936,130
25	Net Operating Loss/Surplus	(17,563,297)	(17,690,266)	(126,968)	(15,971,987)	1,718,279	(18,654,368)	(19,611,149)	(956,781)	(1,657,655)
NON-OPERATING										
Non-Operating Revenues:										
26	Dedicated Taxes	101,800,000	101,800,000	-	104,108,383	2,308,383	111,839,130	109,297,000	(2,542,130)	28,524,365
27	Interest Income	1,000,000	1,000,000	-	796,222	(203,778)	1,000,000	800,000	(200,000)	150,576
28	Non-Operating Revenue	102,800,000	102,800,000	-	104,904,605	2,104,605	112,839,130	110,097,000	(2,742,130)	28,674,941
Non-Operating Expenses										
29	Marketing Fund	14,499,976	14,499,976	-	14,766,856	266,880	15,632,806	15,332,000	(300,806)	3,520,650
30	Debt Service	36,287,391	36,287,391	-	35,580,737	(706,654)	36,287,391	41,327,252	5,039,861	4,750,631
31	Total Non- Operating Expenses	50,787,367	50,787,367	-	34,579,737	(16,207,630)	51,920,197	56,659,252	4,739,055	8,271,281
33	Net Non-Operating (Loss)/Surplus	52,012,633	52,012,633	-	70,324,868	18,312,235	60,918,933	53,437,748	(7,481,185)	20,403,660
34	Total Revenue	122,577,217	121,635,146	(942,071)	124,593,115	2,957,970	131,376,310	128,799,910	(2,576,400)	33,953,416
35	Total Expense	88,127,881	87,312,778	(815,103)	86,606,699	(706,079)	89,111,745	94,973,310	5,861,566	15,207,411
	Surplus/(Loss)	34,449,336	34,322,367	(126,968)	37,986,416	3,664,049	42,264,565	33,826,599	(8,437,966)	18,746,005
Less:										
36	Capital Expenditures	(13,939,000)	(13,939,000)	-	(3,583,599)	10,355,401	(12,448,000)	(12,448,000)	-	(549,232)
37	Total (Loss)/Surplus	20,510,336	20,383,367	(126,968)	34,402,817	14,019,450	29,816,565	21,378,599	(8,437,966)	19,295,238

Events DC
Sports and Entertainment Division
FY 2013 and FY 2014

	A	B	B-A	C	C-B	D	E	E-D	F
	FY2013 Congressional Approved Budget	FY2013 Revised Budget	Variance	FY2013 Actual	Variance	FY2014 Congressional Approved Budget	FY2014 Revised Budget	Variance	FY2014 Actual As of Dec 31,2013
Operating									
Operating Revenues									
1 Building Rental	779,564	759,061	(20,503)	1,166,479	407,419	710,064	1,128,264	418,200	268,649
2 Events services	1,069,796	904,173	(165,623)	887,407	(16,765)	931,303	875,285	(56,019)	180,182
3 Food Services	653,508	637,664	(15,844)	475,629	(162,035)	532,113	493,654	(38,459)	38,924
4 Parking	609,759	502,660	(107,099)	444,973	(57,687)	342,038	376,720	34,683	58,590
5 Advertising and Sponsorship	1,155,000	1,160,000	5,000	1,351,500	191,500	1,220,000	1,220,000	0	280,000
6 Office Rental	481,780	625,528	143,748	483,044	(142,484)	638,596	638,596	0	120,445
7 Facility Fee	868,000	786,370	(81,630)	513,013	(273,357)	736,995	644,620	(92,375)	117,578
8 Miscellaneous	290,291	178,796	(111,496)	142,172	(36,624)	124,995	80,451	(44,544)	918
9 Total Operating Revenues	5,907,698	5,554,251	(353,447)	5,464,216	(90,035)	5,236,104	5,457,590	221,485	1,065,286
Expenses									
Personal Services									
10 Full-time Salaries	1,475,756	1,475,756	-	1,494,851	19,095	1,549,186	1,549,186	-	343,158
11 Part-time Salaries	100,000	100,000	-	-	(100,000)	100,000	100,000	-	28,444
12 Overtime	25,000	25,000	-	11,704	(13,296)	25,000	25,000	-	2,945
13 Fringe Benefits	454,955	454,955	-	372,486	(82,469)	467,603	467,603	-	88,788
14 Cost of Living Adjustment	44,273	44,273	-	44,273	-	3,617	3,617	-	904
15 Total Personal Services	2,099,983	2,099,984	1	1,923,313	(176,670)	2,145,406	2,145,406	-	464,239
Non-Personal Services									
16 Supplies	33,300	33,300	-	36,801	3,501	33,300	33,300	-	442
17 Utilities	1,412,861	1,280,799	(132,062)	1,517,711	236,912	1,280,799	1,450,799	170,000	344,778
18 Professional/Contractual	2,184,339	1,984,339	(200,000)	1,550,560	(433,779)	1,984,339	1,984,339	-	294,758
19 Equipment	42,500	42,500	-	4,834	(37,666)	42,500	42,500	-	0
20 Community Outreach (grant program)	100,000	-	(100,000)	-	-	-	-	-	-
21 Subsidies and Transfers	2,500,649	2,500,649	-	2,292,633	(208,017)	2,500,649	2,500,649	-	625,000
22 Total Non-Personal Services	6,273,649	5,841,587	(432,062)	5,402,539	(439,048)	5,841,587	6,011,587	170,000	1,264,977
23 Total Operating Expenses before Depreciation	8,373,632	7,941,571	(432,061)	7,325,852	(615,719)	7,986,993	8,156,993	170,000	1,729,216
24 Net Operating Loss/Surplus	(2,465,935)	(2,387,320)	78,614	(1,861,636)	525,684	(2,750,888)	(2,699,403)	51,485	(663,930)
25 Total Revenues	5,907,698	5,554,251	(353,447)	5,464,216	(90,035)	5,236,104	5,457,590	221,485	1,065,286
26 Total Expenses	8,373,632	7,941,571	(432,061)	7,325,852	(615,719)	7,986,993	8,156,993	170,000	1,729,216
27 Surplus/Loss	(2,465,935)	(2,387,320)	78,614	7,325,852	9,713,172	(2,750,888)	(2,699,403)	51,485	(663,930)
	(500,000)	(500,000)	-	(3,528,475)	(3,028,475)	(500,000)	(500,000)	0	(156,766)
Total Surplus/(Loss)	(2,965,935)	(2,887,320)	78,614	3,797,377	6,684,697	(3,250,888)	(3,199,403)	(3,199,403)	(820,696)

Events DC
Carnegie Library
FY 2003 and FY 2014

	A	B	B-A	C	C-B	D	E	E-D	F
	FY2013 Congressional Approved Budget	FY2013 Revised Budget	Variance	FY 2013 Actual	Variance	FY2014 Congressional Approved Budget	FY2014 Revised Budget	Variance	FY2014 Actual As of Dec 31, 2013
OPERATING									
Operating Revenues:									
1 Facility Rentals	700,000	850,000	150,000	882,940	32,940	1,000,000	1,000,000	-	310,475
2 Ancillary Rental Services	198,000	198,000	-	43,904	(154,096)	200,000	200,000	-	22,171
3 Catering	300,000	300,000	-	57,791	(242,209)	300,000	300,000	-	18,435
4 Total Revenues	1,198,000	1,348,000	150,000	984,635	(363,365)	1,500,000	1,500,000	-	351,081
			-		-				
EXPENSES									
Personal Services									
5 Full-time Salaries	321,165	321,165	-	230,284	(90,881)	321,165	321,165	-	62,784
6 Part-time Salaries	67,156	67,156	-	56,218	(10,938)	67,156	67,156	-	14,634
7 Overtime	7,300	7,300	-	6,747	(553)	7,300	7,300	-	4,590
8 Fringe Benefits	101,261	101,261	-	69,394	(31,867)	101,261	101,261	-	17,210
9 Cost of Living Adjustment	-	-	-	-	-	-	-	-	-
10 Total Personal Services	496,882	496,882	-	362,643	(134,239)	496,882	496,882	-	99,219
			-		-				
Non-Personal Services									
11 Supplies	99,600	99,600	-	51,275	(48,325)	59,600	59,600	-	3,457
12 Utilities	383,817	321,959	(61,858)	165,835	(156,124)	221,959	221,959	-	41,719
13 Professional/Contractual	463,648	429,559	(34,089)	252,717	(176,842)	219,559	219,559	-	46,308
14 Equipment	-	-	-	-	-	-	-	-	-
15 Total Non-Personal Services	947,065	851,118	(95,947)	469,827	(381,291)	501,118	501,118	-	91,484
			-		-				
16 Total Operating Exp. before Depreciation	1,443,947	1,348,000	(95,947)	832,471	(515,529)	998,000	998,000	-	190,703
			-		-				
17 Total Revenue	1,198,000	1,348,000	150,000	984,635	(363,365)	1,500,000	1,500,000	-	351,081
18 Total Expense	1,443,947	1,348,000	(95,947)	832,471	(515,529)	998,000	998,000	-	190,703
19 Surplus/(Loss)	(245,947)	-	245,947	152,165	152,165	502,000	502,000	-	160,378
			-		-				
Less:									
20 Capital Expenditures	(290,000)	(290,000)	-	(115,438)	174,562	(290,000)	(290,000)	-	-
			-		-				
21 Total (Loss)/Surplus	(535,947)	(290,000)	245,947	36,727	326,727	212,000	212,000	-	160,378

**WASHINGTON CONVENTION AND SPORTS AUTHORITY
VARIANCE EXPLANATIONS
FY13 and FY14**

- A. Operating Revenues were revised from \$26.8 million to \$25.7 million as a result of projected revenue losses from cancelled events, the AT&T Nations Football Classic and the decision not to purchase a consumer show which was previously budgeted to produce anticipated revenues of \$500,000.
- B. The Personal Services budget increased by \$421,085 due to filling new positions in the Human Resources and Sales Departments as well as increased costs in fringe benefits.
- C. The Non-personal Services budget decreased due to anticipated savings in utilities costs, and reduction in costs to produce the NFC football game.
- D. Non-operating Interest Expense increased due to the delay in purchasing the Central Plant. It was anticipated that the purchase would occur in late FY12, but it actually took place in late FY13.
- E. FY13 actual Operating Revenues increased by \$399,966 as a result of additional services sold to show management during their events and solid revenue for Carnegie Library in its first full year of operation.
- F. The Personal Services actual costs were below budget by \$1 million as the hiring for several vacant positions was deferred to FY14, and the cost of fringe benefits was negotiated at a lower rate than previously budgeted.
- G. Non-Personal Services actual costs were below budget by \$917,739 due to specific cost containment measures for non-personal and contractual services.
- H. Non-Operating Revenues increased by \$2.1 million because Dedicated Tax revenues surpassed the OCFO's revenue estimate for FY13.
- I. Marketing Fund expenses increased by \$266,880 based on higher Dedicated Tax collections.
- J. Interest Expense is specific to the Central Plant and was originally unbudgeted because it was anticipated the plant would be purchased during FY12. The \$790,272 represents partial-year interest expense.
- K. Debt Service originally budgeted at \$36.3 million was reduced by \$706,654 based on the actual IRS subsidy received from utilizing the Recovery Zone Economic Development Bonds/Build America Bonds used to finance the Convention Center Hotel.
- L. The revised Operating Revenue is \$25.6 million, a difference of \$387,215, resulting from an increase in service provider revenue estimates along with additional booked events for the Sports and Entertainment Division.
- M. The Operating Expense budget increased by \$1.3 million to cover the increase in utility costs, and establishment of a new development budget for pursuit of strategic revenue opportunities for the Authority.
- N. The Non-operating budgeted revenues decreased by \$2.7 million based on a reduction in the revenue estimate by the OCFO for Dedicated Taxes and reduced interest revenue projection based on current markets.
- O. The Marketing Fund reduction in the amount \$300,806 is due to the reduction in the Dedicated Tax estimate by the OCFO.
- P. The increase in Debt Service of \$5 million is related to the expenditure for Convention Center Headquarters Hotel bonds. This expense will no longer be partially offset by the Capitalized Interest on the bonds as the hotel is scheduled to open in May 2014, and the debt service will be paid with TIF Revenues and supported by the Dedicated Taxes.



Washington Convention and Sports Authority
t/a Events DC
Performance Oversight Hearing
February 14, 2014

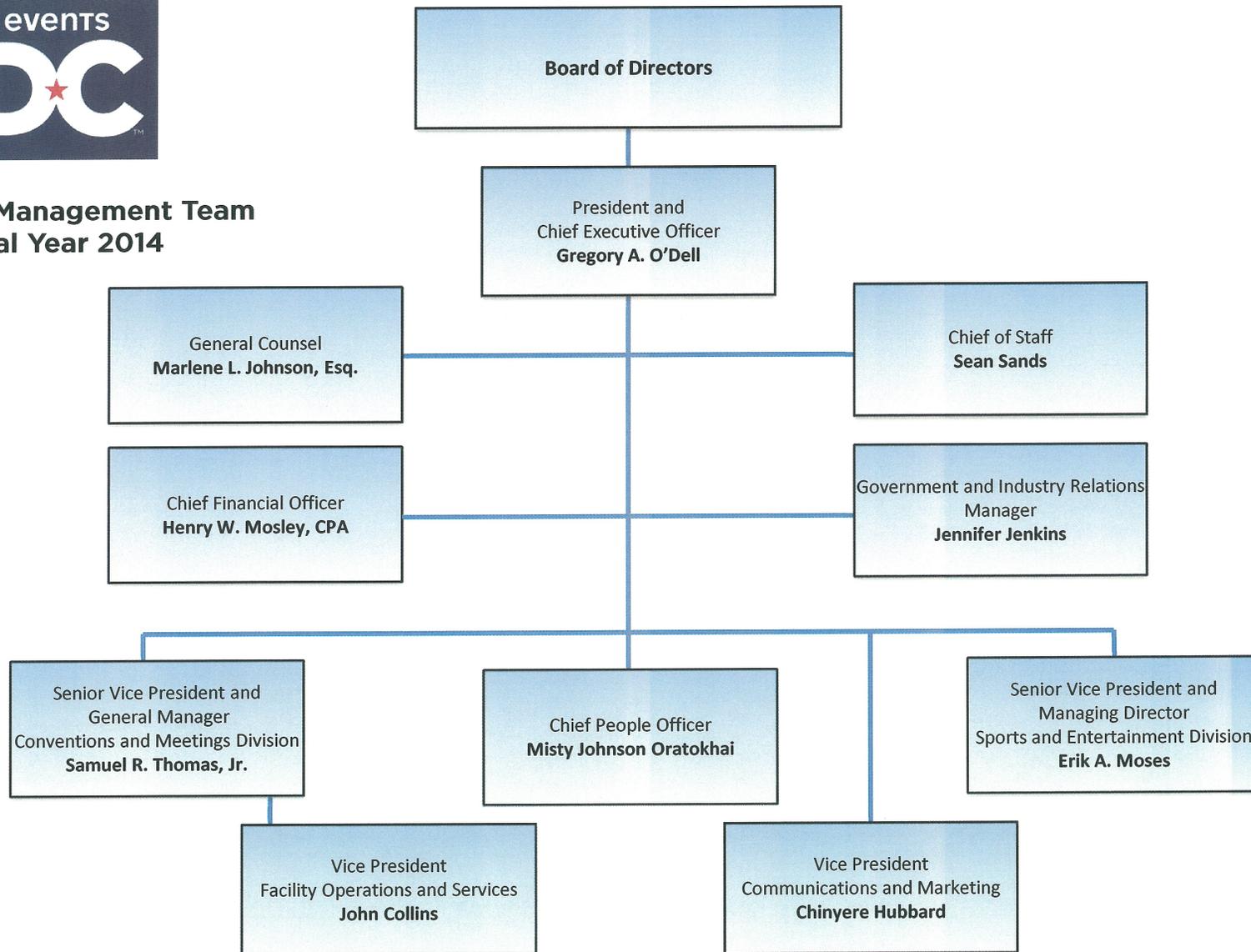
Question 11

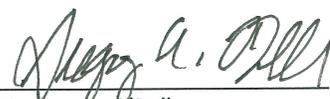
Please provide an updated organizational chart and current Schedule A.

The requested information is on the attached charts.



**Executive Management Team
Fiscal Year 2014**



Approved by:  Date: 10/1/2013
Gregory A. O'Dell
President and Chief Executive Officer



**Executives/Directors/Managers
Organizational Chart
Fiscal Year 2014**

President and Chief Executive Officer

General Counsel

Chief of Staff

Deputy General Counsel
(Conventions and Meetings)

Deputy General Counsel
(Sports and Entertainment)

**Government and Industry Relations
Manager**

**Senior Vice President and
General Manager
Conventions and Meetings Division**

Chief Financial Officer

**Senior Vice President and
Managing Director
Sports and Entertainment Division**

Director, Convention
Services

Assistant Director,
Convention Services

Assistant Director,
Convention Services

Director, Sales

Controller

Chief Technology Officer

Manager, Network
Services

Manager, Telecom
Services

Director, Contracts and
Procurement

Vice President,
Operations

Director, Events
Operations

Director, Sales and
Sponsorships

Director, Communications
(Sports and Entertainment)

Deputy General Counsel
(Sports and Entertainment)

**Vice President,
Facility Operations and Services**

**Vice President,
Communications and Marketing**

Chief People Officer

Director, Facility
Operations

Director, Public Safety

Director, Meeting
Services

Director, Communications
(Sports and Entertainment)

Deputy Chief, Human
Resources Division

Manager, Building
Services

Manager, Engineering
Services

Manager, Maintenance
Services

Manager, Security
Services

Manager, Support
Services

Manager, Transportation
Services

Manager, Meeting
Services

Denotes member of
Executive Management Team

Approved by *Gregory A. O'Dell* Date: 10/1/2013
Gregory A. O'Dell
President and Chief Executive Officer

Washington Convention and Sports Authority

Active Employee Listing as of December 31, 2013

State	Percentage	Total # of Employees
District of Columbia	46	102
Maryland	44	99
Virginia	10	23
Total		224

Employee Name (Last Suffix, First MI)	Job	Company	Job Start	Salary/Hourly	Job Code	Annual	State	Org Level 3	Employment Status	Employment Type
Strickland, Patrick	Manager, Building Service	Events DC	02/17/2009	Salaried	MGRBLDG		MD	Building Services	Active	Regular
Crewe Jr, William F.	Shipping & Receiving Coor	Events DC	08/05/1985	Hourly	SHIPREC		MD	Business Services	Active	Regular
Garrett, Tynia R.	Admin Asst II	Events DC	01/02/1986	Hourly	AAII		DC	Business Services	Active	Regular
Delaney, Shauneille M.	Manager, Business Service	Events DC	04/03/2000	Salaried	MGRBS		MD	Business Services	Active	Regular
Bates, Ernestine V.	Receptionist	Events DC	05/12/2008	Hourly	RECEPT		DC	Business Services	Active	Regular
Whitfield, Ginger M.	Receptionist	Events DC	12/17/2012	Hourly	RECEPT		MD	Business Services	Active	Regular
Hubbard, Chinyere J.	Vice President, Communica	Events DC	09/22/2008	Salaried	VPCM		DC	Communications& MKT-Dept	Active	Regular
Forrester, Ashley	Comm & Mktng Manager	Events DC	02/21/2012	Salaried	CMMKTMGR		VA	Communications& MKT-Dept	Active	Regular
Adkinson, DaLeyna R.	Com & Marketing Assistant	Events DC	07/23/2012	Salaried	COMMKAST		MD	Communications& MKT-Dept	Active	Regular
Penn, Lisa M.	Contracts Specialist I	Events DC	11/03/1998	Salaried	CONTRTI		MD	Contracts & Procurement	Active	Regular
Fuller, Brenda R.	Senior Contract Specialis	Events DC	05/09/2005	Salaried	SCONTR		MD	Contracts & Procurement	Active	Regular
Hines, Shirmeke	Admin Asst II	Events DC	10/29/2007	Hourly	AAII		DC	Contracts & Procurement	Active	Regular
Mitchell, Jacqueline T.	Contracts Specialist II	Events DC	11/02/2009	Salaried	CONTRTII		MD	Contracts & Procurement	Active	Regular
Simpson, Andrea R.	Senior Contract Specialis	Events DC	12/02/2013	Salaried	SCONTR		MD	Contracts & Procurement	Active	Regular
Noyes, Arlene S.	Senior Event Manager	Events DC	01/31/2005	Salaried	SEM		VA	Convention & Event Servic	Active	Regular
Coffen, Wayne D.	Event Manager	Events DC	03/10/2008	Salaried	EM		MD	Convention & Event Servic	Active	Regular
Smith Jr., James W.	Asst Dir, Conv Services	Events DC	06/16/2008	Salaried	ADCONMGT		DC	Convention & Event Servic	Active	Regular
Maddur, Khaoula	Event Manager	Events DC	04/19/2010	Salaried	EM		VA	Convention & Event Servic	Active	Regular
Griffith, Brandi	Senior Event Manager	Events DC	07/12/2010	Salaried	SEM		DC	Convention & Event Servic	Active	Regular
Gantt, Tera L.	Event Manager	Events DC	07/25/2011	Salaried	EM		MD	Convention & Event Servic	Active	Regular
Gerald, Melvin D.	Asst Dir, Conv Services	Events DC	06/25/2012	Salaried	ADCONMGT		MD	Convention & Event Servic	Active	Regular
Watson, Joyce A.	Director, Convention Services	Events DC	04/04/2011	Salaried	DIRCM		DC	Convention Management -De	Active	Regular
Greene, Joseph W.	Production Services Mgr	Events DC	02/25/2013	Salaried	PROMGR		DC	Convention Management -De	Active	Regular
Sally, Brandi	Event Manager	Events DC	09/01/2013	Salaried	EM		DC	Convention Management -De	Active	Regular
Harrison-Cook, Lachelle J.	Convention Services Asst	Events DC	11/12/2013	Salaried	CMA		DC	Convention Management -De	Active	Regular
Redding, Chateubriand S.	Senior Event Mgr	Events DC	07/07/2013	Salaried	SEMSP		VA	Convention Management-Spe	Active	Regular
Guisbert, Gonzalo	Building Engineer	Events DC	07/05/1983	Hourly	BLDGENG		MD	Engineering Services	Active	Regular
Koonce, Joe L.	Bldg Maint. Mech II	Events DC	10/31/1984	Hourly	BLDGMM2		MD	Engineering Services	Active	Regular
Mohammed, Najib	Manager, Engineering Serv	Events DC	02/20/1990	Salaried	MGRENG		MD	Engineering Services	Active	Regular
Seid, Jemal K.	Bldg Maint. Mech II	Events DC	05/11/2001	Hourly	BLDGMM2		MD	Engineering Services	Active	Regular
Tarpley, Francis	HVAC Mechanic	Events DC	07/07/2003	Hourly	HVAC		MD	Engineering Services	Active	Regular
White, John E.	Preventive Maintenance Me	Events DC	12/29/2003	Hourly	PMMII		MD	Engineering Services	Active	Regular
Fellman, Steven E.	HVAC Mechanic	Events DC	12/29/2003	Hourly	HVAC		VA	Engineering Services	Active	Regular
Howell, Roy S.	Preventive Maintenance Me	Events DC	04/04/2005	Hourly	PMMII		DC	Engineering Services	Active	Regular
Lubrinio, Felix A.	Preventive Maintenance Me	Events DC	10/02/2005	Hourly	PMMI		DC	Engineering Services	Active	Regular
Abrha, Ogbagiorgis	HVAC Mechanic	Events DC	04/30/2007	Hourly	HVAC		VA	Engineering Services	Active	Regular
McQueen, Zachary	HVAC Mechanic	Events DC	06/04/2007	Hourly	HVAC		DC	Engineering Services	Active	Regular
Diaz, Julio	Bldg Maint. Mech II	Events DC	07/12/2010	Hourly	BLDGMM2		MD	Engineering Services	Active	Regular

Washington Convention and Sports Authority

Employee Name (Last Suffix, First MI)	Job	Company	Job Start	Salary/Hourly	Job Code	Annual	State	Org Level 3	Employment Status	Employment Type
Lowe, Jermaine T.	Operating Engineer	Events DC	06/30/2013	Hourly	OPENGIN		DC	Engineering Services	Active	Regular
McPherson, Jeffrey T.	Operating Engineer	Events DC	06/30/2013	Hourly	OPENGIN		DC	Engineering Services	Active	Regular
Hess, Rodney D.	First Class Engineer	Events DC	06/30/2013	Hourly	CHIEFENG		MD	Engineering Services	Active	Regular
Stover, Darryl J.	Operating Engineer	Events DC	06/30/2013	Hourly	OPENGIN		MD	Engineering Services	Active	Regular
Whitaker, Malcolm	Preventive Maintenance Me	Events DC	12/23/2013	Hourly	PMMII		DC	Engineering Services	Active	Regular
Sidberry, Eric	Engineering Services Supe	Events DC	01/12/2014	Hourly	ENGSUP		MD	Engineering Services	Active	Regular
Boles, Cathryn M.	Director, Development	Events DC	06/18/1982	Salaried	ADDEV		VA	Facility Operations-Dept	Active	Regular
Arden, Jeffery C.	Facility Automation Manag	Events DC	05/16/2005	Salaried	FACAUTO		MD	Facility Operations-Dept	Active	Regular
Collins, John A.	Vice President, Facility	Events DC	05/01/2006	Salaried	VPFO		DC	Facility Operations-Dept	Active	Regular
Shogren, Peter B.	Director, Facility Operat	Events DC	07/31/2006	Salaried	DIRFO		VA	Facility Operations-Dept	Active	Regular
Kyle, Jacqueline	Admin Assist	Events DC	06/04/2007	Hourly	AAAHD		MD	Facility Operations-Dept	Active	Regular
Green, Angela V.	Senior Accountant Revenue	Events DC	06/30/1983	Salaried	SACCTREC		DC	Financial Management Dept	Active	Regular
Yimam, Nuru	Cash and Investments Mana	Events DC	02/05/1990	Salaried	CSHMGR		VA	Financial Management Dept	Active	Regular
Jones, Shea	AA to CFO	Events DC	04/04/1992	Hourly	AACFO		DC	Financial Management Dept	Active	Regular
Mosley, Henry W.	Chief Financial Officer	Events DC	07/11/2005	Salaried	CFO		MD	Financial Management Dept	Active	Regular
Rodriguez, Lynette M.	Accounts Payable Spec.	Events DC	11/13/2006	Salaried	ACCTPAY		MD	Financial Management Dept	Active	Regular
Morris, Donna L.	Payroll Specialist	Events DC	03/26/2007	Salaried	PAYSPEC		VA	Financial Management Dept	Active	Regular
Bekele, Zenia	Controller	Events DC	06/02/2013	Salaried	CONTROL		VA	Financial Management Dept	Active	Regular
Kumela, Rahel	Budget Officer	Events DC	09/09/2013	Salaried	BUDOFR		MD	Financial Management Dept	Active	Regular
Arellano, Cecilia C.	Accountant	Events DC	12/01/2013	Hourly	ACCT		VA	Financial Management Dept	Active	Regular
Joiner, Jynaya	Accounting Officer	Events DC	12/02/2013	Salaried	ACCTOFF		DC	Financial Management Dept	Active	Regular
Latney, Santana L.	Human Resources Specialis	Events DC	03/01/2005	Salaried	HRSPEC		DC	Human Resources Dept	Active	Regular
Reid, Carlene	Training & Organ. Dev. Of	Events DC	06/18/2007	Salaried	TODEV		MD	Human Resources Dept	Active	Regular
Oratokhai, Misty J.	Chief People Officer	Events DC	09/03/2013	Salaried	CPO		MD	Human Resources Dept	Active	Regular
Bullock, Monica	Deputy Chief, HR	Events DC	10/28/2013	Salaried	DCHR		MD	Human Resources Dept	Active	Regular
Parker, Tawana S.	HR Project Coordinator	Events DC	10/28/2013	Salaried	HRPROCOR		MD	Human Resources Dept	Active	Regular
Dubois, Theresa D.	External Affairs Manager	Events DC	05/16/1984	Salaried	EXTAFF		DC	Legal Services Dept	Active	Regular
Smith, Reginald L.	Deputy General Counsel	Events DC	09/24/2004	Salaried	DGC		MD	Legal Services Dept	Active	Regular
Johnson, Marlene L.	General Counsel	Events DC	08/31/2005	Salaried	GC		DC	Legal Services Dept	Active	Regular
Moorman, Patricia L.	Executive Assistant/Legal	Events DC	02/25/2008	Salaried	ELEGAL		MD	Legal Services Dept	Active	Regular
Malet, Ryan D.	Staff Attorney	Events DC	10/31/2011	Salaried	STAFFAT		MD	Legal Services Dept	Active	Regular
Alston, Larnold R.	Maintenance Electrician	Events DC	07/11/1983	Hourly	MELECTR		DC	Maintenance Services	Active	Regular
McDuffey, Paul R.	Maintenance Electrician	Events DC	05/09/1988	Hourly	MELECTR		DC	Maintenance Services	Active	Regular
Carrera, Luis A.	Maintenance Electrician	Events DC	03/12/1990	Hourly	MELECTR		DC	Maintenance Services	Active	Regular
Herndon, Philip M.	Maintenance Electrician	Events DC	09/17/1990	Hourly	MELECTR		MD	Maintenance Services	Active	Regular
Smith, Eric R.	Bldg Maint. Mech II	Events DC	07/28/1991	Hourly	BLDGMM2		MD	Maintenance Services	Active	Regular
Roach, Edward S.	Carpenter	Events DC	05/22/1994	Hourly	CARPNTER		DC	Maintenance Services	Active	Regular
Veizaga, Victor	Bldg Maint. Mech II	Events DC	04/28/2003	Hourly	BLDGMM2		VA	Maintenance Services	Active	Regular
Garcia-Jimenez, Juan	Painter	Events DC	04/30/2007	Hourly	PAINT		VA	Maintenance Services	Active	Regular
Hester, Robert O.	Maintenance Super	Events DC	01/07/2013	Hourly	BLDGMSP		MD	Maintenance Services	Active	Regular
Heubert, Edward T.	Manager, Maintenance Serv	Events DC	12/16/2013	Salaried	MGRMAT		MD	Maintenance Services	Active	Regular
Jones, Ricardo	Preventive Maintenance Me	Events DC	03/05/2012	Hourly	PMMII		MD	Maintenance Services Spec	Active	Regular
Carr, James A.	Bldg Maint. Mech II	Events DC	03/19/2012	Hourly	BLDGMM2		DC	Maintenance Services Spec	Active	Regular
Newman, Gloria	Meeting Services Assc FT	Events DC	11/15/1982	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Shaw, Donnell J.	Meeting Services Assc FT	Events DC	06/27/1983	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Glenn, Charles	Meeting Services Assc FT	Events DC	03/04/1985	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Smith, Eric W.	Meeting Services Assc FT	Events DC	03/18/1985	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular

Washington Convention and Sports Authority

Employee Name (Last Suffix, First MI)	Job	Company	Job Start	Salary/Hourly	Job Code	Annual	State	Org Level 3	Employment Status	Employment Type
Harris, Bessie M.	Meeting Services Assc FT	Events DC	10/20/1987	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Johnson, Shawn A.	Meeting Services Team Lea	Events DC	10/21/1987	Hourly	MSTEAML		MD	Meeting Services-Dept	Active	Regular
Jones-Williams, Cassandra J.	Meeting Services Assc FT	Events DC	09/06/1988	Hourly	MSAFT		MD	Meeting Services-Dept	Active	Regular
Charles, Michael K.	Meeting Services Assc FT	Events DC	11/06/1989	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Abebe, Fanaye B.	Meeting Services Assc FT	Events DC	03/04/1990	Hourly	MSAFT		MD	Meeting Services-Dept	Active	Regular
Lemma, Yeshareg	Meeting Services Assc FT	Events DC	03/04/1990	Hourly	MSAFT		MD	Meeting Services-Dept	Active	Regular
Jennings, Tony E.	Meeting Services Assc FT	Events DC	07/28/1991	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Zelaya, Jose	Meeting Services Assc FT	Events DC	01/29/1995	Hourly	MSAFT		MD	Meeting Services-Dept	Active	Regular
Anderson, Mario O.	Meeting Services Assc FT	Events DC	10/02/1995	Hourly	MSAFT		MD	Meeting Services-Dept	Active	Regular
Teferra-Jelcha, Kidest	Storekeeper	Events DC	06/19/1997	Hourly	STOREKPR		MD	Meeting Services-Dept	Active	Regular
Stoddard, Keith R.	Meeting Services Assc FT	Events DC	06/23/1997	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Urbina, Edubiges U.	Meeting Services Assc FT	Events DC	07/05/2000	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Burgess, Curtis W.	Meeting Services Supervis	Events DC	04/15/2002	Hourly	MSSUP		MD	Meeting Services-Dept	Active	Regular
Frazier, Reginald L.	Equipment Assistant	Events DC	04/07/2003	Hourly	EQASST		DC	Meeting Services-Dept	Active	Regular
Minnick, Michael D.	Meeting Services Supervis	Events DC	08/18/2003	Hourly	MSSUP		DC	Meeting Services-Dept	Active	Regular
Clark, Robbie T.	Meeting Services Assc FT	Events DC	07/06/2004	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Galloway, Paul	Meeting Services Assc FT	Events DC	10/02/2005	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Cox, Neal A.	Meeting Services Assc FT	Events DC	12/02/2005	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Allen, Yolanda M.	Storekeeper II	Events DC	04/09/2007	Hourly	STRKPRII		DC	Meeting Services-Dept	Active	Regular
Jordan, Tangie	Meeting Services Supervis	Events DC	04/26/2010	Hourly	MSSUP		MD	Meeting Services-Dept	Active	Regular
Lopez, Nelson	Meeting Services Assc FT	Events DC	06/07/2010	Hourly	MSAFT		MD	Meeting Services-Dept	Active	Regular
Smith, William F.	Director, Meeting Service	Events DC	05/01/2011	Salaried	DIRMS		VA	Meeting Services-Dept	Active	Regular
Day, Ricardo H.	Meeting Services Assc FT	Events DC	12/23/2012	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Jones, Anthony M.	Meeting Services Assc FT	Events DC	05/26/2013	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Minnick, Donald L.	Meeting Services Assc FT	Events DC	05/26/2013	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Nelson, Patrick L.	Meeting Services Assc FT	Events DC	05/26/2013	Hourly	MSAFT		DC	Meeting Services-Dept	Active	Regular
Tolbert, Troy J.	Meeting Services Assc FT	Events DC	05/26/2013	Salaried	MSAFT		DC	Meeting Services-Dept	Active	Regular
Jones, Sharonda S.	Admin Asst II	Events DC	10/02/2013	Hourly	AAII		MD	Meeting Services-Dept	Active	Regular Part-time
Bunch, Clinton C.	Manager, Meeting Services	Events DC	01/05/2014	Salaried	MGRMT		MD	Meeting Services-Dept	Active	Regular
Lewis, Rudolph D.	Asst Mgr, Meeting Service	Events DC	01/05/2014	Salaried	AMMS		MD	Meeting Services-Dept	Active	Regular
Schwartz, Stephen A.	Senior Research Policy An	Events DC	12/15/1986	Salaried	SRESAN		VA	Pres & CEO Office - Dept	Active	Regular
Cofield, Angeliq R.	Quality Assurance Manager	Events DC	10/30/2006	Salaried	QAMGR		MD	Pres & CEO Office - Dept	Active	Regular
Thomas, Samuel R.	SVP Vice President & GM	Events DC	01/02/2007	Salaried	SVPGM		MD	Pres & CEO Office - Dept	Active	Regular
White, Jacqueline W.	Executive Assistant	Events DC	01/29/2007	Salaried	EXEASST		MD	Pres & CEO Office - Dept	Active	Regular
Sands, Timothy S.	Chief of Staff	Events DC	09/04/2007	Salaried	COS		DC	Pres & CEO Office - Dept	Active	Regular
O'Dell, Gregory A.	President & CEO	Events DC	06/30/2008	Salaried	PCEO		DC	Pres & CEO Office - Dept	Active	Regular
Gantt, Stephanie V.	AA to President/CEO & COS	Events DC	11/29/2010	Hourly	AACEO		MD	Pres & CEO Office - Dept	Active	Regular
Jenkins, Jennifer M.	Gov't & Ind Relations Mgr	Events DC	04/29/2013	Salaried	GOVIRMGR		DC	Pres & CEO Office - Dept	Active	Regular
King, David B.	Senior Sales Manager	Events DC	12/26/1989	Salaried	SSALMGR		DC	Sales-Dept	Active	Regular
Pratt, Shiron R.	Sales Booking/Senior Cont	Events DC	02/25/2002	Salaried	SALBOOK		DC	Sales-Dept	Active	Regular
Erickson, Linda G.	Director, Sales	Events DC	11/27/2006	Salaried	DIRSAL		VA	Sales-Dept	Active	Regular
Carew Jr., Dennis G.	Senior Sales Manager	Events DC	06/23/2007	Salaried	SSALMGR		MD	Sales-Dept	Active	Regular
Thornton, Donna M.	Sales Manager	Events DC	04/15/2013	Salaried	SALER		MD	Sales-Dept	Active	Regular
Noell, Kristina I.	Sales Manager	Events DC	04/30/2012	Salaried	SALERSE		DC	Sales-Spec Events	Active	Regular
Matthews, Shereese A.	AAII-Sales	Events DC	07/23/2012	Hourly	AAIISALE		MD	Sales-Spec Events	Active	Regular
Moses, Nathaniel	Patrol Services Superviso	Events DC	01/25/1988	Hourly	PATRLSP		MD	Security Services	Active	Regular
Harrison, Aaron V.	Patrol Services Superviso	Events DC	05/07/2000	Hourly	PATRLSP		DC	Security Services	Leave of absence	Regular

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Employee Name (Last Suffix, First MI)	Job	Company	Job Start	Salary/Hourly	Job Code	Annual	State	Org Level 3	Employment Status	Employment Type
Jones, Gladys O.	Manager, Security Service	Events DC	11/05/2001	Salaried	MGRSEC		MD	Security Services	Active	Regular
Wilson, Mark A.	Security Officer	Events DC	05/13/2002	Hourly	SECOFF		DC	Security Services	Active	Regular
Brighthaupt, Denise E.	Patrol Services Superviso	Events DC	05/20/2002	Hourly	PATRLSP		DC	Security Services	Active	Regular
Johnson, Wayne L.	Security Officer	Events DC	09/18/2002	Hourly	SECOFF		MD	Security Services	Active	Regular
Walker, Dionne L.	Patrol Services Superviso	Events DC	04/07/2003	Hourly	PATRLSP		DC	Security Services	Active	Regular
Johnson, Kevin A.	Patrol Services Superviso	Events DC	04/25/2005	Hourly	PATRLSP		DC	Security Services	Active	Regular
Williams, Paula L.	Security Officer	Events DC	09/15/2005	Hourly	SECOFF		MD	Security Services	Active	Regular
Walton, Shawn L.	Security Officer	Events DC	09/28/2005	Hourly	SECOFF		MD	Security Services	Active	Regular
Gillis, Kobie T.	Security Officer	Events DC	10/17/2005	Hourly	SECOFF		MD	Security Services	Active	Regular
McLean, Loretta	Security Officer	Events DC	05/08/2006	Hourly	SECOFF		DC	Security Services	Active	Regular
Truesdale, Leon	Security Officer	Events DC	08/28/2006	Hourly	SECOFF		DC	Security Services	Active	Regular
O'Neal, Michael R.	Asst Mgr, Security Svcs	Events DC	08/28/2006	Salaried	AMSEC		MD	Security Services	Active	Regular
Belton, Reginald D.	Security Officer	Events DC	03/05/2007	Hourly	SECOFF		MD	Security Services	Active	Regular
Kelly, Gene L.	Patrol Services Superviso	Events DC	03/26/2007	Hourly	PATRLSP		MD	Security Services	Active	Regular
Wilson, Gerald M.	Director of Public Safety	Events DC	03/26/2007	Salaried	DPUBSAF		MD	Security Services	Active	Regular
Mapp, Archer	Admin Asst II	Events DC	05/21/2007	Hourly	AAII		DC	Security Services	Active	Regular
Smith, Jalisia M.	Security Officer	Events DC	06/28/2010	Hourly	SECOFF		MD	Security Services	Active	Regular
Hampton, Derrick M.	Security Officer	Events DC	07/25/2011	Hourly	SECOFF		DC	Security Services	Active	Regular
Malith, Simon M.	Security Officer	Events DC	07/25/2011	Hourly	SECOFF		DC	Security Services	Active	Regular
Rankin, Eric	Security Officer	Events DC	03/05/2012	Hourly	SECOFF		MD	Security Services	Active	Regular
Corsey, James C.	Security Officer	Events DC	03/19/2012	Hourly	SECOFF		MD	Security Services	Active	Regular
Mitchell, Marvin E.	Security Officer	Events DC	07/30/2012	Hourly	SECOFF		DC	Security Services	Active	Regular
Smith, Asia	Security Officer	Events DC	11/13/2012	Hourly	SECOFF		DC	Security Services	Active	Regular
Henderson, Letaysha L.	Security Officer	Events DC	07/08/2013	Hourly	SECOFF		DC	Security Services	Active	Regular
Hawkins, Marlana	Security Officer	Events DC	07/22/2013	Hourly	SECOFF		DC	Security Services	Active	Regular
Ingram, David C.	Security Officer	Events DC	07/22/2013	Hourly	SECOFF		DC	Security Services	Active	Regular
Rhodes, Salisha L.	Security Officer	Events DC	08/13/2013	Hourly	SECOFF		DC	Security Services	Active	Regular
Arnold, Tyrrell D.	Security Officer	Events DC	10/21/2013	Hourly	SECOFF		DC	Security Services	Active	Regular
Reaves, Tinesa B.	Security Officer	Events DC	10/21/2013	Hourly	SECOFF		DC	Security Services	Active	Regular
Spencer, Denitra R.	Security Officer	Events DC	10/21/2013	Hourly	SECOFF		DC	Security Services	Active	Regular
Webb III, Amos	Security Officer	Events DC	10/23/2013	Hourly	SECOFF		VA	Security Services	Active	Regular
Williams III, Moses	Security Officer	Events DC	10/28/2013	Hourly	SECOFF		MD	Security Services	Active	Regular
Dew, Gloria A.	Building Ambassador-Carne	Events DC	11/21/2011	Hourly	BACARN		MD	Security Services-Spec Ev	Active	Regular Part-time
Washington, Teresa	Director, Communications	Events DC	10/01/2009	Salaried	DIRPA		MD	SED-Communications	Active	Regular
Duggans, Deandra	Marketing Manager	Events DC	04/02/2012	Salaried	MKTMGR		MD	SED-Communications	Active	Regular
Moses, Erik	SVP & Managing Director	Events DC	10/01/2009	Salaried	SVPSED		DC	SED-Dept	Active	Regular
Hawkins, Meredith R.	Special Assistant	Events DC	10/01/2009	Salaried	SPASST		MD	SED-Dept	Active	Regular
Wiseman, Patricia A.	Administrative Recept.	Events DC	02/08/2010	Hourly	ADMREC		DC	SED-Dept	Active	Regular
Johnson, Candace G.	Director, Event Operation	Events DC	10/08/2007	Salaried	DEVEOP		VA	SED-Event Ops-Dept	Active	Regular
Sanders, Xayna S.	Administrative Specialist	Events DC	10/27/2008	Salaried	ADMINAD		MD	SED-Event Ops-Dept	Active	Regular
Blanco, Pablo H.	Groundskeeper	Events DC	10/01/2009	Hourly	GDKPR		MD	SED-Event Ops-Dept	Active	Regular
Hunter I, Jeffrey B.	Groundskeeper Leader	Events DC	10/01/2009	Hourly	GDKPRL		MD	SED-Event Ops-Dept	Active	Regular
Jones, Anthony L.	Groundskeeper	Events DC	10/01/2009	Hourly	GDKPR		MD	SED-Event Ops-Dept	Active	Regular
Leak, Willie	Head Groundskeeper	Events DC	10/01/2009	Hourly	HDGDKPR		MD	SED-Event Ops-Dept	Active	Regular
Eiland, Courtney	Administrative Assistant	Events DC	04/02/2012	Hourly	AA		MD	SED-Event Ops-Dept	Active	Regular
Bland, Adelle C.	Senior Event Manager	Events DC	09/29/2013	Salaried	SEM		MD	SED-Event Ops-Dept	Active	Regular
Jackson, Nicole B.	Deputy General Counsel	Events DC	10/01/2009	Salaried	DPTYGC		MD	SED-Legal	Active	Regular

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Employee Name (Last Suffix, First MI)	Job	Company	Job Start	Salary/Hourly	Job Code	Annual	State	Org Level 3	Employment Status	Employment Type
Rome, Anthony A.	Director, Sales & Sponsor	Events DC	05/30/2012	Salaried	DIRSS		MD	SED-Sales Dept	Active	Regular
Mays, Derrick L.	Booking Manager	Events DC	08/19/2013	Salaried	BKMGR		MD	SED-Sales Dept	Active	Regular
Kearney, Patricia E.	Manager, Support Services	Events DC	11/29/1982	Salaried	MGRSUP		DC	Support Services	Active	Regular
Webb, Raynard	Command Center Specialist	Events DC	03/27/1990	Hourly	COMMSPEC		DC	Support Services	Active	Regular
Johnson, Carroll	Command Center Specialist	Events DC	03/09/1993	Hourly	COMMSPEC		MD	Support Services	Active	Regular
Artis, Mary C.	Command Center Specialist	Events DC	01/05/2001	Hourly	COMMSPEC		MD	Support Services	Active	Regular
Queen, LaTanya	Command Center Specialist	Events DC	01/15/2001	Hourly	COMMSPEC		DC	Support Services	Active	Regular
Harris, Edna M.	Access Control Specialist	Events DC	12/09/2002	Hourly	ACCESS		DC	Support Services	Active	Regular
Gavin, Norman	Command Center Specialist	Events DC	03/17/2003	Hourly	COMMSPEC		DC	Support Services	Active	Regular
Jones, Tanja J.	WCCA Building Ambassador	Events DC	03/20/2003	Hourly	BLDGAMB		DC	Support Services	Active	Regular Part-time
McCullough, Rozena	WCCA Building Ambassador	Events DC	03/20/2003	Hourly	BLDGAMB		DC	Support Services	Active	Regular Part-time
Drakeford, Everline Y.	WCCA Building Ambassador	Events DC	03/20/2003	Hourly	BLDGAMB		MD	Support Services	Active	Regular Part-time
Griffith, Renee	Asst Manager, Support Services	Events DC	04/12/2004	Salaried	AMSUP		DC	Support Services	Active	Regular
Slye-Hawkins, Norman A.	Command Center Specialist	Events DC	09/15/2005	Hourly	COMMSPEC		DC	Support Services	Active	Regular
Bryant, Samuel	WCCA Building Ambassador	Events DC	05/11/2006	Hourly	BLDGAMB		DC	Support Services	Active	Regular Part-time
Williams, Erika M.	Access Control Specialist	Events DC	09/05/2006	Hourly	ACCESS		MD	Support Services	Active	Regular
Lightfoot, Tamika M.	Command Center Specialist	Events DC	09/18/2006	Hourly	COMMSPEC		MD	Support Services	Active	Regular
Jones, Latithia R.	Command Center Specialist	Events DC	03/10/2008	Hourly	COMMSPEC		MD	Support Services	Active	Regular
Lowery, Maxine	WCCA Building Ambassador	Events DC	08/21/2008	Hourly	BLDGAMB		DC	Support Services	Active	Regular Part-time
Toyer, Barbara E.	WCCA Building Ambassador	Events DC	10/01/2009	Hourly	BLDGAMB		DC	Support Services	Active	Regular Part-time
Wilkins, Carolyn	WCCA Building Ambassador	Events DC	07/11/2011	Hourly	BLDGAMB		DC	Support Services	Active	Regular Part-time
Wright II, Samuel L.	Building Ambassador-Carne	Events DC	12/12/2011	Hourly	BACARN		MD	Support Services	Active	Regular Part-time
White, Tony A.	Command Center Specialist	Events DC	09/30/2012	Hourly	COMMSPEC		DC	Support Services	Active	Regular
Johnson, John D.	Financial Systems Admin	Events DC	09/05/1989	Salaried	FSYSADM		MD	Technology Management-Dep	Active	Regular
Anthony, Lynn A.	Manager, Technology	Events DC	12/04/1989	Salaried	MGRTECH		VA	Technology Management-Dep	Active	Regular
Waxer, Michael A.	Chief Technology Officer	Events DC	09/21/1998	Salaried	CTO		DC	Technology Management-Dep	Active	Regular
Williams, Lisa D.	Admin Asst II	Events DC	09/27/1999	Hourly	AAII		DC	Technology Management-Dep	Active	Regular
Ryan, Rebecca A.	Manager, Network Operatio	Events DC	03/06/2000	Salaried	MGRNET		VA	Technology Management-Dep	Active	Regular
De Dios, Roland F.	Web Applications Develope	Events DC	06/30/2003	Salaried	WEBDEV		MD	Technology Management-Dep	Active	Regular
Starobin, David S.	AV Network Operations Eng	Events DC	03/11/2007	Salaried	AVENG		VA	Technology Management-Dep	Active	Regular
Pitts, Brandon	Info Systems Spec. II	Events DC	09/08/2008	Hourly	INFOSPEC		DC	Technology Management-Dep	Active	Regular
Hunter, Renald R.	Info Systems Spec. II	Events DC	09/03/2013	Hourly	INFOSPEC		DC	Technology Management-Dep	Active	Regular
Thompson, Michael A.	Network Administrator	Events DC	12/11/2013	Salaried	NETADM		DC	Technology Management-Dep	Active	Regular
Gholson, James	Asst Mgr, Transportation	Events DC	12/05/1988	Salaried	AMTRANS		VA	Transporation Services	Active	Regular
Branch, Ronald A.	Manager, Transportation S	Events DC	02/17/2003	Salaried	MGRTRAN		MD	Transporation Services	Active	Regular
Williams, Eugene	Senior Loading Dock Super	Events DC	06/02/2003	Hourly	SLDSUP		DC	Transporation Services	Active	Regular
Tholley, Alimamy	Loading Dock Supervisor	Events DC	09/06/2005	Hourly	LOADSUP		MD	Transporation Services	Active	Regular
Robinson, Kenneth A.	Transportation Services Lead	Events DC	11/22/2005	Hourly	TRANLED		DC	Transporation Services	Active	Regular
Anderson, Nedra D.	Transportation Assist PT	Events DC	01/09/2010	Hourly	TRANPT		DC	Transporation Services	Active	Regular Part-time
Abraha, Peteros	Transportation Assist FT	Events DC	10/24/2012	Hourly	TRANFT		DC	Transporation Services	Active	Regular
Miller, Maurice	Transportation Assist FT	Events DC	10/24/2012	Hourly	TRANFT		DC	Transporation Services	Active	Regular
Stewart, Daniel C.	Transportation Assist FT	Events DC	10/24/2012	Hourly	TRANFT		DC	Transporation Services	Active	Regular
Bakare, Bayo	Transportation Assist FT	Events DC	04/24/2013	Hourly	TRANFT		MD	Transporation Services	Active	Regular
Chandler, Rudolph E.	Transportation Assist FT	Events DC	10/28/2013	Hourly	TRANFT		DC	Transporation Services	Active	Regular
Fitzpatrick, Chonita	Transportation Assist PT	Events DC	10/28/2013	Hourly	TRANPT		DC	Transporation Services	Active	Regular Part-time



Question 12

Please provide the following:

- A list of all employees who receive cellphones, personal digital assistants, or similar communications devices at agency expense;
- A list of all vehicles (year, make, model) owned, leased or otherwise used by the agency and to whom the vehicle is assigned. Please include lease amount (if applicable) and date the lease expires;
- A list of employee bonuses or special award pay granted in FY13 and FY14, to date;
- A list of travel expenses, arranged by employee;
- A list of total overtime and workman's compensation payments paid in FY13 and FY14, to date.

The requested information is attached.



Authority-issued Communication Devices

Authority employees are issued mobile telephones or Nextel Direct units based on their individual job responsibilities.

Mobile Telephones

Administrative Assistant
Administrative Assistant
Administrative Assistant
Administrative Assistant
Administrative Assistant
Administrative Assistant to President/CEO and Chief of Staff
Administrative Specialist
Administrative Assistant/Help Desk Coordinator
Assistant Director, Convention Services
Assistant Director, Convention Services
Assistant Head Groundskeeper
Assistant Manager, Support Services (Public Safety)
Assistant Manager, Security Services
Assistant Manager, Transportation Services
Audio Visual and Production Manager
AV Network Operations Engineer
Booking Manager
Building Maintenance Mechanic
Cash and Investments Manager
Chief Engineer
Chief Financial Officer
Chief of Staff
Chief Technology Officer
Communications and Marketing Manager
Contract Specialist
Controller
Convention Services Assistant
Deputy Chief, Human Resources
Deputy General Counsel
Deputy General Counsel
Director, Communications
Director, Convention Services
Director, Development (Facilities)



Washington Convention and Sports Authority
t/a Events DC
Performance Oversight Hearing
February 14, 2014

Director, Event Operations
Director, Facility Operations
Director, Meeting Services
Director, Public Safety
Director, Sales
Director, Sales and Sponsorships
Engineering Service Supervisor
Event Coordinator
Event Manager
Event Manager
Event Manager
Event Manager
Executive Assistant to General Counsel
Executive Assistant to Senior Vice President and General Manager
External Affairs Manager
Facility Automation Manager
Financial Systems Administrator
General Counsel
Government and Industry Relations Manager
Head Groundskeeper
Human Resources Benefit Analyst
Human Resources Specialist
Human Resources Project Coordinator
Information Systems Specialist
Loading Dock Supervisor
Manager, Building Services
Manager, Business Services
Manager, Engineering Services
Manager, Maintenance Services
Manager, Meeting Services
Manager, Network Operations
Manager, Support Services (Public Safety)
Manager, Security Services
Manager, Technology Services
Manager, Transportation Services
Marketing and Communications Assistant
Marketing Manager
Meeting Services Supervisor
Meeting Services Supervisor
Meeting Services Supervisor
Meeting Services Supervisor



Washington Convention and Sports Authority
t/a Events DC
Performance Oversight Hearing
February 14, 2014

Meeting Services Supervisor
Meeting Services Team Leader
Meeting Services Team Leader
Network Administrator
Office Services Assistant
Patrol Services Supervisor
President and Chief Executive Officer
Quality Assurance Manager
Receptionist
Receptionist
Sales and Event Management Assistant
Sales Booking/Senior Contract Administrator
Sales Manager
Sales Manager
Senior Applications Developer
Senior Contracts Specialist
Senior Contracts Specialist
Senior Event Manager
Senior Event Manager
Senior Event Manager
Senior Loading Dock Supervisor
Senior Research Policy Analyst
Senior Sales Manager
Senior Sales Manager
Senior Vice President and General Manager
Senior Vice President and Managing Director
Special Assistant
Vice President, Communications and Marketing
Vice President, Facility Operations and Services
WEWCC Building Ambassador

Direct-Connect Phones (no dial capability)

Access Control Specialist
Access Control Specialist
Administrative Assistant II
Building Engineer
Building Maintenance Mechanic
Building Maintenance Mechanic
Building Maintenance Mechanic
Building Maintenance Mechanic



Building Maintenance Mechanic
Carpenter
HVAC Mechanic
Maintenance Electrician
Maintenance Electrician
Maintenance Electrician
Maintenance Electrician
Painter
Patrol Services Supervisor
Preventive Maintenance Mechanic
Shipping and Receiving Coordinator
Storekeeper II
Transportation Services Lead
Transportation Services Lead

Tablet PC (Apple iPad or Samsung Galaxy):

Event Manager
Senior Event Manager
Event Manager
Senior Event Manager
Event Manager
Director, Meeting Services
General Counsel
Joseph Green
Vice President, Communications and Marketing
Chief Financial Officer
Director, Sales
Sales Booking and Senior Contract Administrator
Senior Sales Manager
Sales Manager
Event Manager



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Sales Manager
Communications and Marketing Manager
Assistant Director, Convention Services
Assistant Director, Convention Services
Director, Convention Services
Meeting Services Supervisor
Meeting Services Supervisor
Meeting Services Supervisor
Meeting Services Supervisor
Meeting Services Team Leader
Manager, Meeting Services



Authority-owned Vehicles

In addition to service/maintenance equipment that includes lifts and motorized carts, the Authority owns the following registered vehicles. The Authority does not hold any vehicle leases.

	List of Vehicles	Assigned to
	<i>Conventions and Meetings Division</i>	
1	2010 GEM e4	Public Safety Department
	<i>Sports and Entertainment Division</i>	
1	1990 GMC Chevy 4x2 Truck	Event Operations Department (Grounds Crew)
2	1992 Ford F Series, 4x2 Truck	Event Operations Department (Grounds Crew)
3	1993 Ford Pick-up Truck	Event Operations Department (Grounds Crew)



Employee Bonuses and Special Award Pay

The Authority's Board of Directors awarded a performance bonus in FY13 to Gregory A. O'Dell, President and Chief Executive Officer, as part of his Employment Agreement for his performance in FY12. Bonuses for chief executives are a customary practice in the convention center industry, though specific details about incentive pay is considered confidential for competitive reasons.

In FY13, the Authority awarded an performance bonus to the Senior Vice President and Managing Director for his performance in FY12, in accordance with his Employment Contract with the former D.C. Sports and Entertainment Commission, which the Authority was required to assume by law [see D.C. Code Sec.10-1202.02c (a)(3)(B)]. The incumbent was converted to a non-contractual Authority employee effective October 1, 2012. Specific details about incentive pay are considered confidential for competitive reasons.

In FY13, the Authority awarded a one-time recognition bonus to a Deputy General Counsel in recognition of exemplary performance in assuming responsibility for the day-to-day management of the Human Resources Division during an extended vacancy of the Division's director in FY12 and FY13, while still performing his full-time duties as Deputy General Counsel.

In FY13, the Authority awarded recruitment bonuses to a Senior Event Manager in the Conventions and Meetings Division and the Booking Manager in the Sports and Entertainment Division.



FY13 Travel Expenses

Position	Travel Expenses FY13
Senior Research Policy Analyst	5,785.34
Senior Vice President and General Manager	4,263.21
President and Chief Executive Officer	7,951.71
Chief of Staff	1,383.96
Board Member (Operations Committee)	1,124.93
Board Member (Operations Committee)	1,124.01
Vice President, Communications and Marketing	2,153.12
Communications and Marketing Manager	1,514.64
Director, Convention Services	4,281.10
Assistant Director, Convention Services	1,202.00
Assistant Director, Convention Services	3,465.65
Senior Event Manager	1,045.63
Event Manager	1,012.60
Event Manager	550.25
Audio Visual and Production Manager	2,792.89
Director, Sales	5,703.32
Senior Sales Manager	2,088.75
Senior Sales Manager	3,586.81
Vice President, Facility Operations and Services	640.28
Director of Facility Operations	1,935.80
Director of Development	1,252.43
Director of Public Safety	1,370.93
Chief Technology Officer	309.60
Director, Contracts and Procurement Services	1,567.00
Chief Financial Officer	7,215.13
Controller	762.09
Budget Officer	727.75
Accounts Payable Specialist	1,307.64
Senior Vice President and Managing Director	9,722.55
Director, Sales and Sponsorships	3,664.39
Sales Manager	5,474.03

\$86,979.54



1QFY14 Travel Expenses

Position	Travel Expenses 1QFY14
President and Chief Executive Officer	1,059.28
Senior Vice President and General Manager	2,152.81
Senior Research Policy Analyst	1,675.69
Chief People Officer	1,677.91
Human Resource Project Coordinator	218.40
Manager, Communications and Marketing	602.50
Director, Convention Services	828.09
Board Member (Operations Committee)	1,219.96
Assistant Director, Convention Services	486.30
Senior Event Manager	2,161.02
Senior Event Manager	655.10
Senior Event Manager	486.30
Director, Sales	996.52
Senior Sales Manager	2,689.03
Senior Sales Manager	2,650.03
Chief Financial Officer	1,100.35
Controller	656.80
Cash and Investments Manager	1,618.88
Accounts Payable Specialist	469.14
Manager, Support Services (Public Safety)	1,310.98
Assistant Manager, Support Services (Public Safety)	1,272.98
Assistant Manager, Security Services	1,487.01
Senior Contracts Specialist	536.80
Senior Vice President and Managing Director	2,269.43
Director, Sales and Sponsorships	594.26
Marketing Manager	874.08
Booking Manager	1,046.49

\$32,796.14



Employee Overtime

	FY13	1QFY14
Conventions and Meetings	\$ 492,663	\$ 97,715
Sports and Entertainment	\$ 42,724	\$ 6,487
	<u>\$535,387</u>	<u>\$ 104,203</u>



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FY13 and FY14 Workers' Compensation Payments

The Authority carries workers' compensation insurance and makes no direct payments to injured employees.



Question 13

You previously noted goals to ensure 51% of your employees are District residents. What is the current status of this goal?

As of January 31, 2014, 104 Authority employees, representing 46 percent of our 224 employees, reside in the District of Columbia. This is an increase of 7 percentage points since our FY12/FY13 Performance Oversight Hearing in 2013.

Although the percentage of residents has increased this past year, we remain committed to reaching our goal of 51 percent. In order to accomplish that goal we continue to accord hiring preference points to DC residents. Additionally, we have contracted with DCjobs.com as a "Premier Employer." DCjobs.com is a recruitment website that focuses on local communities in the District and was one of the first online employment websites in the District of Columbia.

On a going forward basis, Events DC plans to develop stronger relationships with local area colleges and attend job fairs for new graduates seeking to remain in the District of Columbia; create a recruitment branding campaign focused on attracting individuals who want to work and live in the District; and development and implementation of a new internship program for District high school and college students between the ages of 16-21, which provides exposure to careers in convention management and hospitality with the possibility of future employment with our organization. Events DC will also continue to further cultivate its working relationship with the Department of Employment Services and Greater Washington Hispanic Chamber of Commerce, and will continue to host and actively participate in Congresswoman Eleanor Holmes Norton's annual job fair.



Question 14

What is the status of the renewal contract with Destination DC? What, if anything has changed from the previous contract with Destination DC? Please provide a copy of the contract.

Following the Council of the District of Columbia's approval of R20-0418 (the Destination DC Marketing Services Contract Emergency Approval Resolution of 2014) on February 4, 2014, the Authority executed a new contract with Destination DC that is in force through the end of FY18. A copy of the contract is attached.

The newly executed Destination DC agreement is a comprehensive performance-based contract that describes two general sets of outcomes: increasing domestic and international leisure travel to, and spending in, the District of Columbia, and increasing group business and group leisure travel to, and spending in, the District. The new contract formally incorporates international convention marketing, and expanded marketing initiatives overall, and adds a new initiative for Destination DC to support the marketing and promotion of the District as major sports and entertainment destination.



Question 15

Please list and describe any ongoing investigations, audits, or reports on your agency or any employee of your agency, or any investigations, studies, audits, or reports on your agency or any employee of your agency that were completed during FY13 or FY14, to date.

In FY13, the Authority participated in its two regular audits:

- From November 2012 to January 2013, Bert Smith & Co. conducted the Authority's annual independent audit of our FY12 financial statements and supporting operations.
- In June and July 2013, the Office of the District of Columbia Auditor completed its annual Sufficiency Certification for the Authority's FY14 revenues and reserves.

In FY14 to date, the Authority has participated in the first of its regular audits:

- From November 2013 to January 2014, Bert Smith & Co. conducted the Authority's annual independent audit of our FY13 financial statements and supporting operations.



Question 16

What is the status of the study to examine the full range of options for RFK should the anchor tenant (DC United) leave for a new soccer stadium? Please provide a copy the Request For Proposal (RFP) for the study; and if awarded, the name of firm hired to conduct the evaluation, date hired, cost and copy of contract, and timeline for conducting and finalizing the study. If the RFP has not been awarded, when do you expect a vendor to be selected and what is the timeline for conducting and finalizing the study?

On November 20, 2013, Events DC issued a Request for Expressions of Interest (RFEI) to conduct a study of the RFK Stadium/DC Armory campus (copy attached). Responses were initially due on January 3, 2014, but the deadline was extended for one week to January 10, 2014. Events DC has received seven proposals, all of which are being evaluated; the most qualified firms will be interviewed, and team selection is planned for mid-April 2014. Until the final scope of, and approach to, the study is determined, a precise timeline for conduct and finalization cannot be estimated. However, it is anticipated that the study will take several months to complete as it will involve exploration of alternatives, engagement of a number of stakeholders, review of legal and policy considerations, and full cost analyses.



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Question 17

What events, in addition to DC United games have been held at RFK and the surrounding grounds in Fiscal 2013 and 2014 to date? What events are planned for the remainder of FY 2014?

Please see the attached event schedule.

FY13 Event Calendar for
RFK Stadium and the RFK Stadium Festival Grounds

Event	Event Dates	Areas Used
DC United v. Columbus	10/20/2012 - 10/20/2012	RFK Stadium
Eastern Conference Semis - D.C. United vs. New York	11/03/2012 - 11/03/2012	RFK Stadium
Eastern Conference Finals - D.C. United vs. Houston	11/18/2012 - 11/18/2012	RFK Stadium
Military Bowl presented by Northrop Grumman 2012	12/27/2012 - 12/27/2012	RFK Stadium
D.C. United vs. Real Salt Lake	03/09/2013 - 03/09/2013	RFK Stadium
D.C. United vs. Columbus Crew	03/23/2013 - 03/23/2013	RFK Stadium
D.C. United vs. New York Red Bulls	04/13/2013 - 04/13/2013	RFK Stadium
D.C. United vs. Philadelphia Union	04/21/2013 - 04/21/2013	RFK Stadium
D.C. United vs. Houston Dynamo	05/08/2013 - 05/08/2013	RFK Stadium
D.C. United vs. Sporting Kansas City	05/19/2013 - 05/19/2013	RFK Stadium
D.C. United vs. Portland Timbers	05/25/2013 - 05/25/2013	RFK Stadium
USA and Germany Open Training	06/01/2013 - 06/01/2013	RFK Stadium
USA vs. Germany - Centennial Celebration Match	06/02/2013 - 06/02/2013	RFK Stadium
D.C. United vs. Toronto FC	06/15/2013 - 06/15/2013	RFK Stadium
D.C. United vs. San Jose Earthquakes	06/22/2013 - 06/22/2013	RFK Stadium
D.C. United vs. Vancouver Whitecaps FC	06/29/2013 - 06/29/2013	RFK Stadium
AESAOne Soccer Festival	06/30/2013 - 07/06/2013	RFK Stadium
AESAOne July 4th Concert	07/04/2013 - 07/04/2013	RFK Stadium
D.C. United vs. Club Deportivo Guadalajara	07/12/2013 - 07/12/2013	RFK Stadium
D.C. United vs. New England Revolution	07/27/2013 - 07/27/2013	RFK Stadium
D.C. United vs. Montreal Impact	08/03/2013 - 08/03/2013	RFK Stadium
Chelsea FC vs. AS Roma	08/10/2013 - 08/10/2013	RFK Stadium
D.C. United vs. Toronto FC	08/24/2013 - 08/24/2013	RFK Stadium
U.S. WNT and Mexico Open Training	09/02/2013 - 09/02/2013	RFK Stadium
U.S. Women's National Team vs. Mexico	09/03/2013 - 09/03/2013	RFK Stadium
AT&T Nation's Football Classic	09/07/2013 - 09/07/2013	RFK Stadium
D.C. United vs. Los Angeles Galaxy	09/14/2013 - 09/14/2013	RFK Stadium
GLOW RUN 5K	11/09/2012 - 11/09/2012	RFK Stadium Festival Grounds
ShamrockFest	03/16/2013 - 03/16/2013	RFK Stadium Festival Grounds
2nd Annual Kettle Classic 5K	04/20/2013 - 04/20/2013	RFK Stadium Festival Grounds
The Vampire 5K	04/26/2013 - 04/26/2013	RFK Stadium Festival Grounds
DC101 Chili Cook-Off	05/04/2013 - 05/04/2013	RFK Stadium Festival Grounds
Capitol Hill Classic	05/19/2013 - 05/19/2013	RFK Stadium Festival Grounds
Juvenile Diabetes Research Foundation Bicycle Race	05/30/2013 - 05/30/2013	RFK Stadium Festival Grounds
UniverSoul Circus	06/05/2013 - 06/09/2013	RFK Stadium Festival Grounds
Pride 5K Race	06/07/2013 - 06/07/2013	RFK Stadium Festival Grounds
Run or Dye Colorful 5K Run	06/08/2013 - 06/08/2013	RFK Stadium Festival Grounds
AAA Media Test Drive	06/11/2013 - 06/11/2013	RFK Stadium Festival Grounds
Sixth Annual Truck Touch	06/15/2013 - 06/15/2013	RFK Stadium Festival Grounds
Test Drive	06/25/2013 - 06/27/2013	RFK Stadium Festival Grounds
The Biggest Loser RunWalk D.C.	07/14/2013 - 07/14/2013	RFK Stadium Festival Grounds
Drive2Survive	07/21/2013 - 07/21/2013	RFK Stadium Festival Grounds
Ridiculous Obstacle Challenge 5K	08/10/2013 - 08/10/2013	RFK Stadium Festival Grounds
The Rave Run 5K	08/17/2013 - 08/17/2013	RFK Stadium Festival Grounds
Pepsi Fan Festival	09/07/2013 - 09/07/2013	RFK Stadium Festival Grounds
Walk to Beat the Clock - 5K	09/14/2013 - 09/14/2013	RFK Stadium Festival Grounds
Color in Motion 5K	09/14/2013 - 09/14/2013	RFK Stadium Festival Grounds
LIFE IN COLOR	09/21/2013 - 09/21/2013	RFK Stadium Festival Grounds
Mercedes-Benz Driving Demo for NHTSA	09/23/2013 - 09/25/2013	RFK Stadium Festival Grounds
Urban RAID Washington D.C.	09/28/2013 - 09/28/2013	RFK Stadium Festival Grounds

FY14 Event Calendar for
RFK Stadium and the RFK Stadium Festival Grounds

Event	Event Dates	Areas Used
D.C. United vs. Chicago Fire	10/04/2013 - 10/04/2013	RFK Stadium
D.C. United vs. Philadelphia Union	10/12/2013 - 10/12/2013	RFK Stadium
D.C. United vs. Houston Dynamo	10/27/2013 - 10/27/2013	RFK Stadium
D.C. United vs. Columbus Crew	03/08/2014 - 03/08/2014	RFK Stadium
D.C. United vs. Chicago Fire	03/29/2014 - 03/29/2014	RFK Stadium
D.C. United vs. New England Revolution	04/05/2014 - 04/05/2014	RFK Stadium
Capitol Soccer Classic	04/08/2014 - 04/08/2014	RFK Stadium
D.C. United vs. New York Red Bulls	04/12/2014 - 04/12/2014	RFK Stadium
D.C. United vs. FC Dallas	04/26/2014 - 04/26/2014	RFK Stadium
D.C. United vs. Montreal Impact	05/17/2014 - 05/17/2014	RFK Stadium
D.C. United vs. Houston Dynamo	05/21/2014 - 05/21/2014	RFK Stadium
D.C. United vs. Sporting Kansas City	05/31/2014 - 05/31/2014	RFK Stadium
D.C. United vs. Columbus Crew	06/07/2014 - 06/07/2014	RFK Stadium
D.C. United vs. Seattle Sounders FC	06/28/2014 - 06/28/2014	RFK Stadium
D.C. United vs. Chivas USA	07/20/2014 - 07/20/2014	RFK Stadium
D.C. United vs. Toronto FC	07/30/2014 - 07/30/2014	RFK Stadium
D.C. United vs. Colorado Rapids	08/17/2014 - 08/17/2014	RFK Stadium
D.C. United vs. New York Red Bulls	08/31/2014 - 08/31/2014	RFK Stadium
D.C. United vs. Philadelphia Union	09/27/2014 - 09/27/2014	RFK Stadium
Run or Dye Colorful 5K Run	11/02/2013 - 11/02/2013	RFK Stadium Festival Grounds
Living Social 5K Dance Party	11/16/2013 - 11/16/2013	RFK Stadium Festival Grounds and DC Armory
Rock 'n' Roll USA Marathon & CareFirst Rock 'n' Roll USA 1/2 Marathon	03/15/2014 - 03/15/2014	RFK Stadium Festival Grounds
ShamrockFest	03/22/2014 - 03/22/2014	RFK Stadium Festival Grounds
Juvenile Diabetes Research Foundation Bicycle Race	05/21/2014 - 05/21/2014	RFK Stadium Festival Grounds
Ridiculous Obstacle Challenge 5K	06/14/2014 - 06/14/2014	RFK Stadium Festival Grounds



Question 18

What efforts have been made, if feasible, to offer the grounds outside RFK to neighborhood groups, sporting or otherwise for use?

We have hosted at no charge the following events on the RFK campus:

- **Eastern High School Staff Holiday Party** – Volkswagen Lounge, RFK Stadium, December 2012
- **HoyaMed Summer Sports Camp**, a program for homeless children ages 8-12 who reside at the D.C. General shelter – RFK Stadium, July 29-August 2, 2013
- **AT&T Nations Football Classic Fan Festival**, open to the public – Festival Grounds, September 2013
- **Toys for Tots Distribution** – RFK Stadium, December 2013
- **DC Department of Public Works Truck Touch**, an event where DPW invites the public in to experience and physically “touch” DPW’s large equipment and vehicles – Festival Grounds, September 2013
- **Capitol Hill Classic**, a 5K race (with nominal rental fees), to raise funds for the Capitol Hill Cluster of Schools – Festival Grounds, Summer 2013
- **US Marine Corps Band Auditions** – DC Armory, January 2014
- **Girl Scout Cookie Distribution for the Girl Scout Council of the Nation’s Capital** – Festival Grounds, February 2014
- **Maloof Skate Park**, a world-class skate boarding facility - Festival Grounds, open since 2011
- **Quarterly Community Meetings** – RFK Media Room, 2013 and planned for 2014
- **MPD Recruit Training Exercises** – Festival Grounds, 2013 and planned for 2014
- **DPW New Employee Driver Training** – Festival Grounds, 2013 and planned in 2014



Question 19

There were reports of parking challenges at the friendly Chelsea v. Roma soccer match held at RFK in early August 2013. Were there sufficient personnel and parking options at the stadium that day? Did another event held on the grounds at RFK that day have any effect on parking for the soccer match? Please also provide any press releases or communications regarding this event and parking.

The reports of parking challenges were correct. DC United organized and scheduled the Chelsea v. Roma soccer match on August 10, 2013 at RFK Stadium despite having been fully informed by Events DC that the "Ridiculous Obstacle Course" Race was already booked on Parking Lots 6 and 7.

DC United did not issue any press statements either before or after the match, but instead responded to fans complaints individually. However, Events DC President and Chief Executive Officer Greg O'Dell issued the following public statement:

"We regret that some fans attending the Chelsea-Roma game at RFK Stadium last Saturday experienced challenges gaining access to the venue. Prior to agreeing to host this soccer game three weeks ago, another event was already confirmed to take place on the Stadium-Armory campus. We have successfully hosted multiple events on the campus in the past. With a soccer game and an endurance race taking place on Saturday, all of the organizations involved should have done a better job planning how we handled the challenges associated with hosting these events. The fan experience on the campus is very important to us, and we will take proactive measures with all parties involved to ensure this situation doesn't happen again."



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Question 20

How many bike racks are available for use at RFK, and how many bikes can be accommodated? What are the locations of any and all bike racks? Where is the closest Capital Bikeshare station? Has any thought been given to offering a secured bike valet for events?

There are currently no dedicated bike racks on the RFK Stadium/DC Armory campus; the closest Capital Bikeshare station is located at 19th and East Capitol Street, SE. As part of our preparations for the 2014 calendar year, we are exploring solutions for patrons who want to ride bikes to RFK Stadium, and as part of that effort, we will meet with a local bike valet service this month to discuss possibilities.



Question 21

What is the status of the announced plans for the Carnegie Library and partnership with the Spy Museum?

The Spy Museum project is still in the conception and feasibility stage. We are progressing elements of the program as part of the schematic design phase. Concurrently, we have engaged various federal and District agencies as part of the regulatory approval process. On November 6, 2013, the National Capital Planning Commission began the formal public scoping period and on November 21, 2013, the Commission on Fine Arts gave its preliminary approval to the concept design. Since then and to assure full community input, we have scheduled and held a number of public briefings with the community, project principals and project architects – an open public meeting at Carnegie Library on November 20th; a November 21st briefing with the Convention Center Advisory Committee; a meeting with the Blagden Alley Naylor Court Community Association on November 21st; a December 4th meeting with ANC 6E; a joint briefing for ANC 2C, ANC 2F and the Mt. Vernon Triangle CID on December 18th; and, a January 23rd meeting with the Penn Quarter Civic Association.



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Question 22

What's the status of a venue in Washington DC to host the NHL Winter Classic on January 1, 2015?
What preparations need to be considered for this event to occur?

On December 17, 2013, the National Hockey League met with Events DC representatives and toured the RFK Stadium campus, Nationals Park and FedEx Field. In contemplation of hosting the event, Events DC is holding space at its venues and has alerted local hoteliers that the 2015 Winter Classic may be held in Washington DC. No further specific preparations can be made until the NHL designates the host city and provides event details; however, the NHL has provided no specific date by which their decision on a host venue will be made.