

January 28, 2014

Buddy Roogow  
Executive Director  
DC Lottery and Charitable Games Control Board  
2101 Martin Luther King Jr. Avenue, SE  
Washington, DC 20020

Dear Mr. Roogow:

I wanted to formally invite you to attend the Committee's February 27, 2014 public oversight hearing on the FY 2013 and FY 2014 performance of the DC Lottery and Charitable Games Control Board. The hearing is scheduled to commence at 10:00 a.m. in the Council Chambers.

I have some questions in advance of the hearing (attached) and I would appreciate having your responses by February 25, 2014 so we may circulate them to the Members of the Committee.

Thank you for your attention to this matter, and I very much look forward to your testimony as always. Please contact me, or Ruth Werner on my staff at 202-724-8058, should you or your staff have any questions.

Sincerely,

Jack Evans, Chairman  
Committee on Finance and Revenue

Enclosures

## LOTTERY

### D.C. Lottery and Charitable Games Control Board - FY 2013/2014 Oversight Questions

1. Please provide an updated organization chart and current Schedule A.  
Please see attachment 1
  
2. Please provide the following:
  - a. A list of all employees who receive cellphones, personal digital assistants, or similar communications devices at agency expense;  
Please see attachment 2
  - b. A list of all vehicles (year, make, model) owned, leased, or otherwise used by the agency and to whom the vehicle is assigned. Please include lease amount (if applicable) and date the lease expires;  
➤ The DC Lottery owns all of its vehicles. Please see attachment 3
  - c. A list of employee bonuses or special award pay granted in FY13 and FY14, to date;  
➤ Not Applicable
  - d. A list of travel expenses, arranged by employee; and  
Please see attachment 4
  - e. A list of the total overtime and workman's compensation payments paid in FY13 and FY14, to date.  
Please see attachment 5
  
3. How are our lottery sales and transfer to the General Fund performing as compared to our anticipated projections for FY 2014? How was performance for FY 2013? How does this compare with FY 12 performance?  
  

**Performance during FY13:** DCLB concluded FY13 with its best revenue transfer since FY09. Revenue transfer totaled \$68.3 million, nearly \$5 million over the original goal of \$63.4 million.

**FY14 Performance year-to-date:** Through the third week of February, 2014, lottery sales are trending below the FY13 sales for the same period. YTD sales total about \$81.8 million, down over \$8.6 million from FY13 or nearly 10%. The transfer to the General Fund through this same period is also down by nearly \$2.7 million or 10.5% from approximately \$25.4 million to \$22.7 million. Instant ticket sales are dropping precipitously each week further exacerbating the overall decline in revenues.
  
4. What new games were introduced in FY2013? Are any new games planned for FY14? How are any new games performing? What games were retired, if any, in FY13 and FY14 to date?

The only new game that the DCLB launched in FY13 was Tap-N-Play. Tap-N-Play are instant win games that are available on the Lottery's MP terminals. The Lottery currently

offers nine Tap-N-Play games. There are no new games planned for FY14 and the Lottery did not retire any games in FY13 or FY14.

5. What is the status of the instant ticket contract? Please provide a complete chronology to date from the start of the posting of solicitation CFOPD-13-R-003 to the present, and also include any and all actions planned or currently underway to solicit, review and award or perform internally. What is the anticipated revenue loss for FY13 and FY14 as a result of not having an instant ticket contract in place?

We are currently evaluating next steps and will communicate our plan to the Council in the upcoming weeks. If no contract is in place for the remainder of FY14, transfer to the General Fund is expected to decline to \$57 million from the original budgeted amount of \$65.2 million.

Please see attachment 6 for the chronology timeline.

6. How is the lottery store at Union Station performing? What were projected sales goals and revenue for FY 13 compared to actuals? What are the sales goals and revenue for FY 14 and actuals to date?

The Union Station store is exceeding expectations. FY13 sales totaled \$1.8 million, 20% over the goal of \$1.5 million. Actual transfer revenue exceeded the goal by \$95,000. FY14 sales are also trending higher, well on the way of meeting the \$1.9 million goal for this fiscal year.

The Union Station Lottery Store is a showcase for the DC Lottery easily accessible to visitors from all over the country. It operates as a flagship location, is home to many promotions and one-of-a kind events and is uniquely situated for growing sales and favorable publicity.

7. How is the “Lucky Lottery Mobile” performing?

The Lucky Lottery Mobile (LLM) is doing very well. Mobile sales for the last two years were approximately \$56,000. As a result of this year’s cold winter, the LLM has been in hibernation since last November. Come spring, the truck is expected to hit the streets at least three times a week in addition to making appearances at many community events. Going mobile was a great thing to do for our brand. DCLB can easily showcase and sell our products, educate players about our mission while raising money and, most importantly awareness, not only for the lottery but the vital city services and programs we support. Players look forward to seeing us. A little lottery fun during lunchtime really brightens their day.

Some bureaucratic red tape has also hindered the truck from reaching full potential. In the past, DDOT has allowed DCLB to obtain permits to mobilize throughout the city as

required. From what we understand, DCRA now regulates the city's food trucks and for some reason they may believe they have some influence over the mobility of the LLM.

Our attorneys feel strongly that because we are a city agency selling products to promote city services, we are, therefore, exempt from any food truck specific regulations. DCLB attorneys will continue to work with all appropriate parties at DCRA and other agencies to clarify our exemption.

8. What are any other actions the Lottery has taken or is pursuing to become more competitive with Maryland and Virginia? We've previously discussed the idea of working with WMATA in metro stations. Is there any update on that effort?

The Lottery has spent the last four years trying to maintain a competitive position in a very crowded gaming landscape. Being surrounded by two very large and successful lotteries as well as many other gaming entities (casinos) has made our task very challenging. We opened our extraordinarily successful flagship store at Union Station, developed and launched the Lucky Lottery Mobile and continue to look for other new and exciting ways and places to be to showcase and sell our products around town. We are at the Verizon Center throughout the year. Our goal is to be part of the fabric of the community which is why we want to be so visible throughout the City for residents, workers and tourists to enjoy. One of our primary marketing and sales objectives is to capture market share when the City swells with employees during the day. Our goal is to get players and potential players thinking about our Lottery during their workday vs. before or after work.

WMATA has not been responsive over the years. They have exhibited no interest in working with us. As a result, we have focused on other more productive ways to promote our program and increase our sales.

9. How many establishments in Washington, DC sell lottery tickets? Do you feel this is a sufficient amount, and sufficient locations? How does this compare to the past five years? How many outlets are planned or anticipated for FY14 and the next five years?  
Currently, in the District of Columbia we have 502 establishments that sell DC Lottery tickets. While this represents more than a 10% increase over 2010, growth in recent years has slowed. While we've added many new locations, many other existing locations have disappeared due to the economic downturn several years ago. Nevertheless, the District's growing population provides the lottery with an opportunity to expand its presence in social settings (bars, restaurants, lounges etc.). These settings are prime venues for the sale of our tickets. To that end, we have begun a major recruitment effort for new lottery locations. We expect to have between 550 and 600 lottery sales locations within the next five years.

10. How is Mega Millions performing? How is Powerball performing? How have these products impacted the transfer to the general fund? Have they impacted the lottery in other ways- please explain?

Mega Million sales have rebounded this year from last year's disappointing sales performance. The game's sales are very sensitive to jackpot levels and this year's jackpots have been higher. Sales have nearly doubled from last year's depressed levels. Unfortunately, Powerball sales have declined by nearly 40% compared to last year due to reduced jackpots in that game. Both games are important contributors to the General Fund and are still expected to achieve their sales and revenue goals given normal jackpot development.

11. Please provide a copy of efforts to comply with DCMR Title 30 Chapter 1 to reflect the Lottery's current organizational structure (*reference: recommendations in DC Auditor's September 12, 2011 report on FY 2006 to FY 2009*).

The following are the primary statutes that D.C Lottery operates under:

#### LEGAL STRUCTURE OF THE D.C. LOTTERY

The D.C. Lottery is a subordinate office within the Office of the Chief Financial Officer ("OCFO"). See D.C Official Code § 1-204a(c)(6).

The Lottery Board was initially abolished on September 21, 1996, pursuant to a "Resolution, Recommendations and Order" issued by the District of Columbia Financial Responsibility and Management Assistance Authority (popularly known as the "Control Board"). A copy of the Resolution, Recommendations and Order is attached.

Following the Control Board's action, there was a great deal of confusion regarding the status of the Lottery Board. However, any questions were put to rest when Congress adopted the 2005 District of Columbia Omnibus Authorization Act ("Omnibus Act") (October 16, 2006, Pub. L. No. 109-356, § 201, 120 Stat. 2019) (copy attached). Pursuant to section 201(a) of the Omnibus Act, the "functions and personnel of" the Board were transferred to the OCFO as a "subordinate office within the [OCFO]" and the head of the office was to "serve at the pleasure of the Chief Financial Officer." Section 202(a)(1) of the Omnibus Act also specifies that the head of and all personnel of the subordinate offices "shall be appointed by, shall serve at the pleasure of, and shall act under the direction and control of the Chief Financial Officer. . . ." It should be noted that some confusion is engendered because there remain references to the Lottery Board in the District Code, but Congress does not amend or conform the District Code when it amends the Home Rule Act. That job is left to the District Council.

#### PERSONNEL AUTHORITY OF THE D.C. LOTTERY

As a subordinate office within the OCFO, the D.C. Lottery is subject to the OCFO's independent personnel authority. See D.C. Official Code § 1-204.25. Questions about D.C. Lottery personnel matters should be addressed to the following:

LaSharn Moreland, OCFO Human Resources Division Director  
[lasharn.moreland@dc.gov](mailto:lasharn.moreland@dc.gov) (202) 442-6523

#### PROCUREMENT AUTHORITY OF THE D.C. LOTTERY

As a subordinate office within the OCFO, the D.C. Lottery is subject to the OCFO's independent procurement authority. See D.C. Official Code § 1-204.26. Questions relating to D.C. Lottery procurements should be addressed to the following:

Joseph Giddis, OCFO Director of Contracts [joseph.giddis@dc.gov](mailto:joseph.giddis@dc.gov) (202)442-7012

#### LAW TO LEGALIZE LOTTERIES, DAILY NUMBERS GAMES, AND BINGO AND RAFFLES FOR CHARITABLE PURPOSES IN THE DISTRICT OF COLUMBIA

The D.C. Lottery is responsible for administering the Law to Legalize Lotteries, Daily Numbers Games, and Bingo and Raffles for Charitable Purposes in the District of Columbia (March 10, 1981, D.C. Law 3-172, 27 DCR 4736)(D.C. Official Code §§ 3-1301 through 3-1337). Administrative rules promulgated by the D.C. Lottery are codified at Title 30 of the District of Columbia Municipal Regulations.

12. Please list each contract, procurement, lease, and grant (“contract”) awarded, entered into, extended and option years exercised, by your agency during FY12, FY13, and FY14 to date. For each contract, please provide the following information, where applicable:
  - a. The name of the contracting party;
  - b. The nature of the contract, including the end product or service;
  - c. The dollar amount of the contract, including budgeted and actually spent amounts;
  - d. The term of the contract;
  - e. Whether the contract was competitively bid or not;
  - f. The name of the agency’s contract monitor and the results of any monitoring activity; and
  - g. Funding source.

Please see attachment 7
  
13. Please identify all electronic databases maintained by your agency, including the following:
  - a. A detailed description of the information tracked within each system;
  - b. The age of the system and any discussion of substantial upgrades that have been made or are planned to the system; and
  - c. Whether the public can be granted access to all or part of each system.

Database	Description	Age	Access
Claims	Claimant information: name, ssn, address, claims amount	5 years old/ upgrade TBD	No public access
Winning Numbers	winning numbers for past draws for all games	3 years old	available to public via website and phone system (Lottline),
Retailers	location, ownership information and license status of all lottery retailers	3 years old	partially available to public via website (location, ADA, and games offered of active retailers)
Sales	sales and liability information for all games by retailer, game type, sales date, draw date	3 years old	No public access
Winning tickets	winning ticket information by game for each draw for the previous six month period (after six months from draw date the winning ticket information is purged)	3 years old	Limited public access through Lottery retailer terminal reports and self-service ticket checkers
Customer complaints	information for tracking DCLB customer complaints: date, customer, complaint, responsible party, resolution.	5 years old/ upgrade TBD	No public access
Security investigations	information for tracking DCLB security investigations: date, issue, retailer, resolution.	5 years old/ upgrade TBD	No public access

14. What has the agency done in the past year to make the activities of the agency more transparent to the public? In addition, please identify ways in which the activities of the agency and information retained by the agency could be made more transparent.

DCLB always tries to be transparent with our operation. We continue to invite the public in to view our daily lottery drawings. We also rebroadcast our draw numbers via TV and radio daily and post the draws to the website within 30 minutes of the actual drawing.

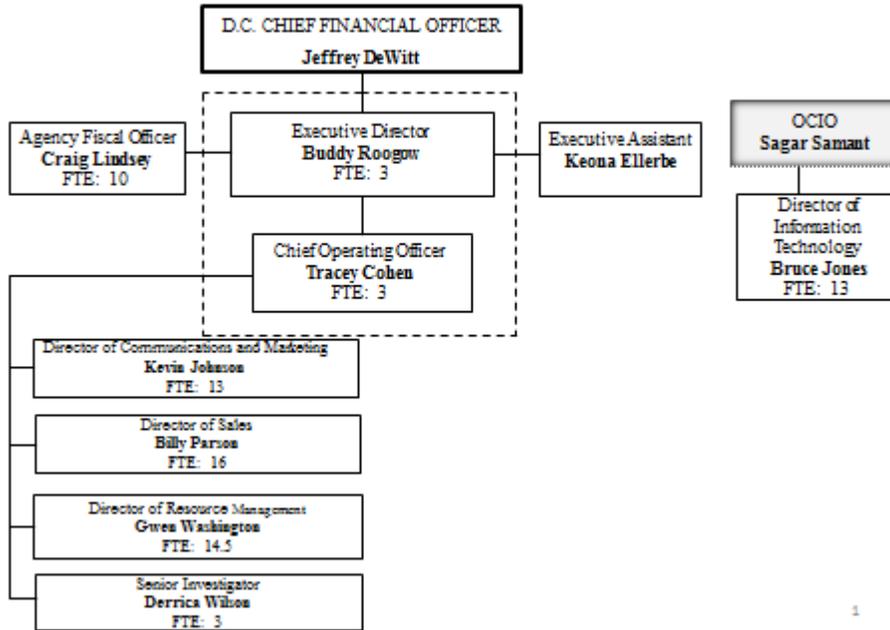
This way players can actually see the draws occur for themselves. At the Verizon Center, we have money machine night where players can get the opportunity to play for a chance to win \$10k. We are on sight with our draw team and auditors each time we have a money machine night. Thus players can watch the integrity of our second chance draw processes. We update and post daily via our website prizes remaining for all our instant tickets. So at any given time, players can see what prizes are still available to be won. DCLB also produces and uploads our annual report. In addition, we always publish the names and faces of as many happy winners as we can making the lottery seem both credible and winnable.

15. How did the October, 2013 Federal Government shutdown affect sales of lottery tickets, and payouts of lottery prizes?

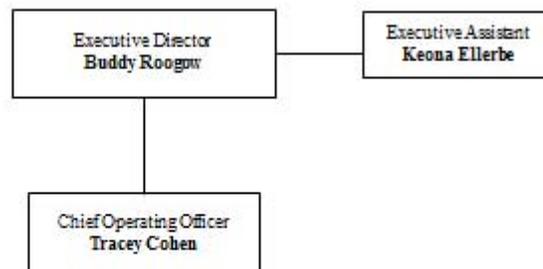
The October, 2013 Federal government shutdown negatively affected lottery sales and also forced the DC Lottery to suspend the cashing of lottery prizes between October 12 and October 16.

Over the period of the shutdown, total lottery sales were \$9.4 million compared with \$11.2 million during the same time frame in the preceding year, a decline of over \$1.7 million or 15.4%. Unfortunately, it is not possible to recapture lost sales from this period.

FY 2014 Budgeted Positions  
 Total FTEs: 72  
 As of 02-06-14 72.5



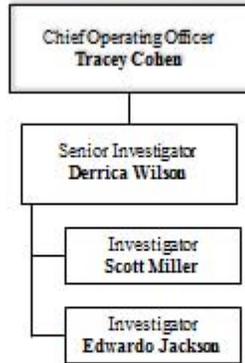
Office of Executive Direction



FTE: 3



### Security Department

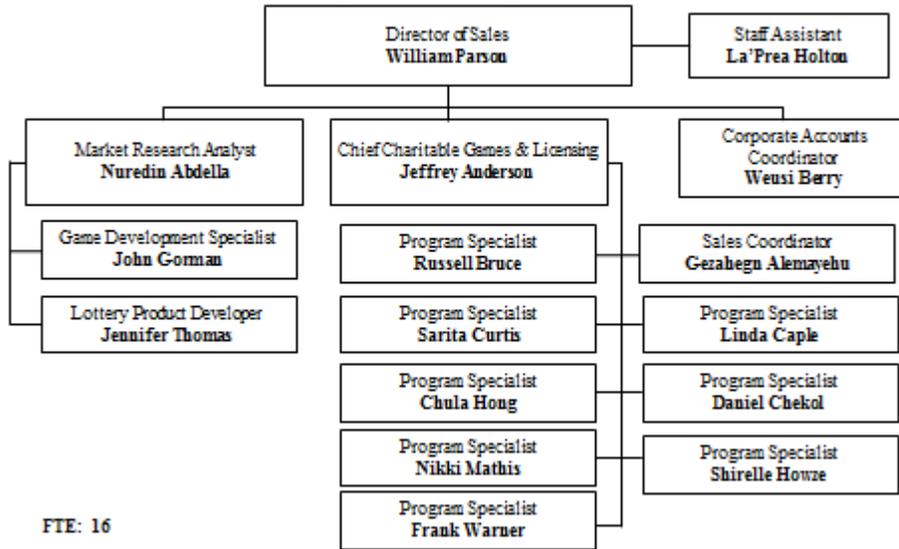


FTE: 3

3



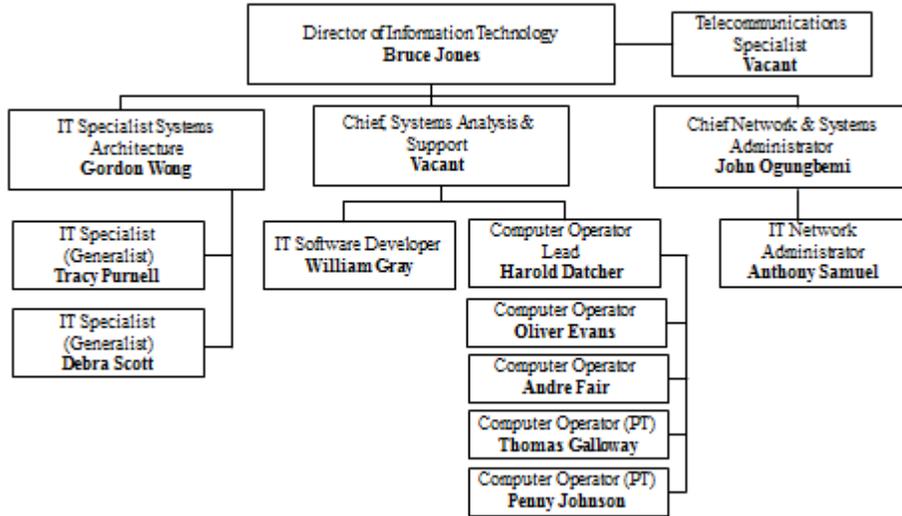
### Trade Development, Licensing and Charitable Games



FTE: 16

3

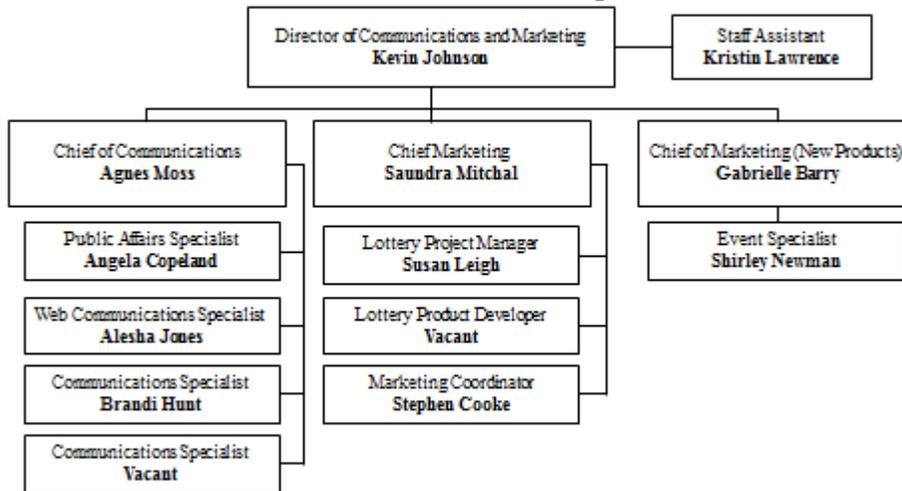
**Information Technology**



FTE: 13

7

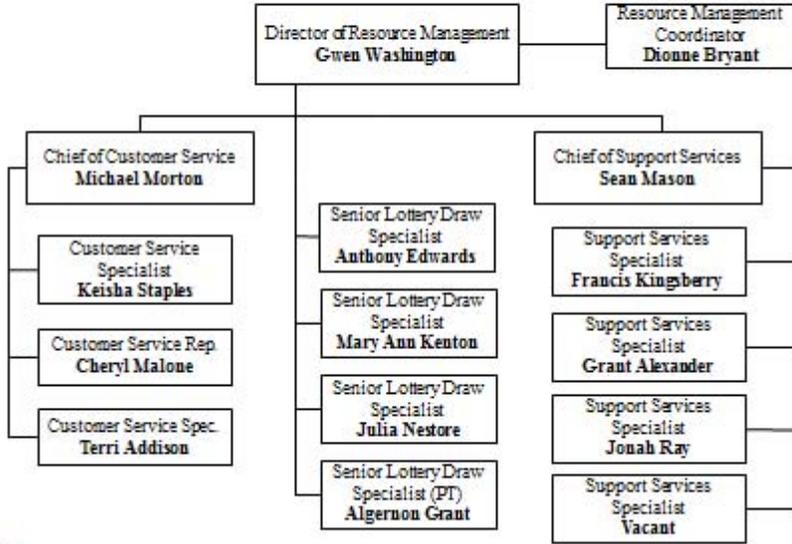
**Communications and Marketing**



FTE: 13

6

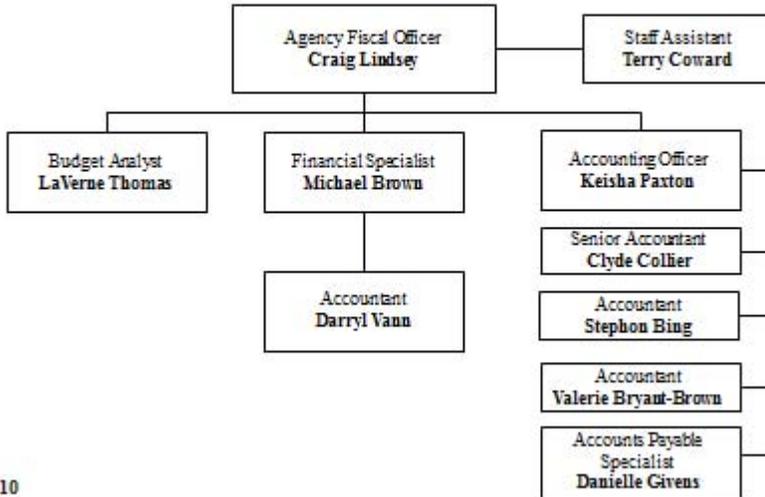
**Office of Resources Management**



FTE: 14.5

4

**Agency Financial Operations**



FTE: 10

8

## DC Lottery and Charitable Games Control Board (DCG)

## Schedule A

FY 2014

Position Number	Title	Name	Employee ID	Vacant/ Filled Status	Grade	Step	Salary	Fund Code	Program Code	Program Name	Activity Code	Activity Name	Index	PCA	Full/Part Time	Head Count	FTE	CBU	Service Code	Schedule ID
00024911	Director Resources Management	Washington, Gwendolyn	00017416	F	15	3	113,905	1582	1000	Agency Management Program	1010	Human Resources	91010	10110	F	1	1	CFD	A01	A01
00032496	Chief Of Customer Service	Morton, Michael	00033519	F	13	6	89,500	1582	1000	Agency Management Program	1010	Human Resources	91010	10110	F	1	1	CFD	A01	A01
00051421	Customer Service Specialist	Addison, Terri D	00006715	F	11	5	61,066	1582	1000	Agency Management Program	1010	Human Resources	91010	10110	F	1	1	CFD	A01	A01
00065336	Customer Service Specialist	Staples, Krisha Nichelle	00056673	F	11	1	54,106	1582	1000	Agency Management Program	1010	Human Resources	91010	10110	F	1	1	CFD	A01	A01
00077962	Support Services Specialist	Alexander, Grant	00066012	F	11	2	55,846	1582	1000	Agency Management Program	1010	Human Resources	91010	10110	F	1	1	CFD	A01	A01
00077963	Support Services Specialist	Rav, Jonah T	00078120	F	9	1	44,908	1582	1000	Agency Management Program	1010	Human Resources	91010	10110	F	1	1	CFD	A01	A01
00078181	Resource Management Coordinator	Bryant, Dionne	00037786	F	12	1	66,952	1582	1000	Agency Management Program	1010	Human Resources	91010	10110	F	1	1	CFD	A01	A01
00002973	Chief Operating Officer	Cohen, Tracy Hope	00060531	F	16	3	136,024	1582	1000	Agency Management Program	1015	Executive Direction	91015	10115	F	1	1	CFD	A01	A01
00033387	Executive Assistant	Ellerbe, Keona	00026044	F	13	5	87,027	1582	1000	Agency Management Program	1015	Executive Direction	91015	10115	F	1	1	CFD	A01	A01
00070909	Executive Director	Roogow, Buddy W	00060073	F	17	0	186,430	1582	1000	Agency Management Program	1015	Executive Direction	91015	10115	F	1	1	CFD	A01	A01
00007286	Chief Of Support Services	Mason, Sean	00038398	F	12	5	75,261	1582	1000	Agency Management Program	1030	Property and Fleet	91030	10130	F	1	1	CFD	A01	A01
00026968	Support Services Specialist	Kingsberry, Frances A	00027143	F	11	10	69,764	1582	1000	Agency Management Program	1030	Property and Fleet	91030	10130	F	1	1	CFD	A01	A01
00025056	Support Services Specialist	Coates, Annie	00031790	F	11	6	62,805	1582	1000	Agency Management Program	1030	Property and Fleet	91030	10130	F	1	1	CFD	A01	A01
00005466	It Specialist Systems Architecture	Wong, Gordon	00056142	F	14	10	117,454	1582	1000	Agency Management Program	1040	Information Technology	91040	10140	F	1	1	CFD	A01	A01
00034077	Director Information Technology	Jones, Bruce L	00030296	F	15	5	120,752	1582	1000	Agency Management Program	1040	Information Technology	91040	10140	F	1	1	CFD	A01	A01
00051221	It Specialist (Generalist)	Scott, Debra C	00028304	F	12	5	75,261	1582	1000	Agency Management Program	1040	Information Technology	91040	10140	F	1	1	CFD	A01	A01
00051129	Investigator	Jackson, Eduardo	00069489	F	11	4	59,326	1582	1000	Agency Management Program	1075	Security	91075	10175	F	1	1	CFD	A01	A01
00051132	Investigator	Miller, Scott A	00056305	F	12	6	77,338	1582	1000	Agency Management Program	1075	Security	91075	10175	F	1	1	CFD	A01	A01
00074966	Senior Investigator	Wilson, Derrica N	00060818	F	13	3	82,081	1582	1000	Agency Management Program	1075	Security	91075	10175	F	1	1	CFD	A01	A01
00000176	Chief Of Communications	Moss, Agnes	00054913	F	14	1	91,165	1582	1000	Agency Management Program	1080	Communications	91080	10180	F	1	1	CFD	A01	A01
00032709	Communications Specialist	Vacant		V	12	1	66,952	1582	1000	Agency Management Program	1080	Communications	91080	10180	F	0	1	CFD	A01	A01

DCG

Source: PeopleSoft

Run Date: 02-06-2014

DC Lottery and Charitable Games Control Board (DCG)  
Schedule-A  
FY 2014

Position Number	Title	Name	Employee ID	Vacant/ Filled Status	Grade	Step	Salary	Fund Code	Program Code	Program Name	Activity Code	Activity Name	Index	PCA	Full/Part Time	Head Count	FTE	CBU	Service Code	Schedule ID
00068380	Web Communications Specialist	Jones, Alesia M.	00029748	F	12	1	66,952	1502	1000	Agency Management Program	1080	Communications	91080	10180	F	1	1	CFO	AH	A01
00077556	Communications Specialist	Hunt, Brandi	00071279	F	12	1	66,952	1502	1000	Agency Management Program	1080	Communications	91080	10180	F	1	1	CFO	AH	A01
00078336	Public Affairs Specialist	Copeland, Angela M.	00038912	F	13	6	89,500	1502	1000	Agency Management Program	1080	Communications	91080	10180	F	1	1	CFO	AH	A01
							<b>2,017,327</b>		<b>1000</b>	<b>Total Agency Management Program</b>						<b>13</b>	<b>14</b>			
0001521	Director, Communications & Marketing	Johnson, Kevin C.	0001544	F	15	10	137,871	1502	6000	Gaming Operations Program	6200	Marketing	96200	10620	F	1	1	CFO	AH	A01
00034080	Staff Assistant	Lawrence, Kristin K.	00079308	F	9	8	54,957	1502	6000	Gaming Operations Program	6200	Marketing	96200	10620	F	1	1	CFO	AH	A01
00035424	Lottery Product Developer	Vacant		V	12	10	85,647	1502	6000	Gaming Operations Program	6200	Marketing	96200	10620	F	0	1	CFO	AH	A01
00035693	Lottery Product Manager	Leigh, Susan M.	00028458	F	13	6	89,500	1502	6000	Gaming Operations Program	6200	Marketing	96200	10620	F	1	1	CFO	AH	A01
00036069	Chief Of Marketing	Mitchel, Sandra	00028689	F	14	10	117,454	1502	6000	Gaming Operations Program	6200	Marketing	96200	10620	F	1	1	CFO	AH	A01
00073651	Chief Of Marketing (New Products)	Barry, Gabriel D. Dominica	00063353	F	14	10	117,454	1502	6000	Gaming Operations Program	6200	Marketing	96200	10620	F	1	1	CFO	AH	A01
00075154	Events Specialist	Newman, Shirley	00028164	F	13	3	82,081	1502	6000	Gaming Operations Program	6200	Marketing	96200	10620	F	1	1	CFO	AH	A01
00077447	Marketing Coordinator	Cooke II, Stephen A.	00067162	F	11	1	54,106	1502	6000	Gaming Operations Program	6200	Marketing	96200	10620	F	1	1	CFO	AH	A01
0002108	Market Research Analyst	Abdella, Nuradin	00039072	F	12	3	71,107	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01
00004615	Director Of Sales	Parson Jr., William	00004659	F	15	10	137,871	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01
00024722	Staff Assistant	Holton, LaPrea R.	00035139	F	9	9	56,293	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01
00051216	Sales Coordinator	Howze, Shirdle	00038767	F	12	3	71,107	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01
00051218	Sales Coordinator	Alemasheh, Gezahgn Hal	00079410	F	9	1	44,908	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01
00051220	Sales Coordinator	Chekol, Daniel Melaku	00079409	F	9	3	47,779	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01
00065481	Lottery Product Developer	Thomas, Jennifer B.	00057626	F	12	10	85,647	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01
00073579	Sales Coordinator	Cagle, Linda M.	00064759	F	12	1	66,952	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01
00073584	Game Development Specialist	Gorman, John B.	00002051	F	14	5	102,850	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	AH	A01

DC Lottery and Charitable Games Control Board (DCG)  
Schedule-A  
FY 2014

Position Number	Title	Name	Employee ID	Vacant Filled Status	Grade	Step	Salary	Fund Code	Program Code	Program Name	Activity Code	Activity Name	Index	PCA	Full/Part Time	Head Count	FTE	CBU	Service Code	Schedule ID
00014849	Corporate Accounts Coordinator	Bery, Wessli K.	0006297	F	12	10	85,647	1502	6000	Gaming Operations Program	6300	Trade Development	96300	10630	F	1	1	CFO	A01	A01
00018583	Lottery Draw Specialist	Nestore, Julia L.	00018726	F	11	10	69,764	1502	6000	Gaming Operations Program	6400	Draw Division	96400	10640	F	1	1	CFO	A01	A01
00019757	Lottery Draw Specialist	Kenton, Mary Ann	00019926	F	11	8	66,205	1502	6000	Gaming Operations Program	6400	Draw Division	96400	10640	F	1	1	CFO	A01	A01
00028511	Lottery Draw Specialist	Gent, Algenon M	00060872	F	9	3	23,890	1502	6000	Gaming Operations Program	6400	Draw Division	96400	10640	P	1	0.5	CFO	A01	A01
00035382	Senior Draw Specialist	Edwards, Anthony L.	00011968	F	12	1	66,952	1502	6000	Gaming Operations Program	6400	Draw Division	96400	10640	F	1	1	CFO	A01	A01
00017085	Chief Charitable Games & Licensing	Anderson, Jeffrey R.	00017206	F	14	9	114,533	1502	6000	Gaming Operations Program	6500	Licensing and Charitable Games	96500	10650	F	1	1	CFO	A01	A01
00051133	Program Specialist	Curtis, Sara Julia	00021163	F	12	5	75,261	1502	6000	Gaming Operations Program	6500	Licensing and Charitable Games	96500	10650	F	1	1	CFO	A01	A01
00051134	Program Specialist	Brace, Russell	00035702	F	12	10	85,647	1502	6000	Gaming Operations Program	6500	Licensing and Charitable Games	96500	10650	F	1	1	CFO	A01	A01
00051135	Program Specialist	Wamer, Frank L.	00018963	F	12	7	79,415	1502	6000	Gaming Operations Program	6500	Licensing and Charitable Games	96500	10650	F	1	1	CFO	A01	A01
00051136	Program Specialist	Hong, Chul	00060925	F	12	7	79,415	1502	6000	Gaming Operations Program	6500	Licensing and Charitable Games	96500	10650	F	1	1	CFO	A01	A01
00071885	Program Specialist	Mathis, Nikki	00061624	F	12	2	49,030	1502	6000	Gaming Operations Program	6500	Licensing and Charitable Games	96500	10650	F	1	1	CFO	A01	A01
00007959	Telecommunications Specialist	Vacant		V	14	1	91,165	1502	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	0	1	CFO	A01	A01
00013399	Computer Operator	Galloway, Thomas W	00016488	F	8	5	46,030	1502	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	P	1	0.5	CFO	A01	A01
00014216	Chief Network & Systems Administrator	Ogunjehi, Jubril John	00014351	F	14	10	117,454	1502	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	1	1	CFO	A01	A01
00021655	Computer Operator	Fair, Andre L.	00045766	F	8	4	44,731	1502	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	1	1	CFO	A01	A01
00026513	Computer Operator	Evans, Oliver	00055625	F	8	10	52,528	1502	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	1	1	CFO	A01	A01
00032785	Info Tech Network Administrator	Samuel, Anthony	00065655	F	14	7	108,692	1502	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	1	1	CFO	A01	A01
00032798	Information Technology Software	Grey, William Allen	00031262	F	12	10	85,647	1502	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	1	1	CFO	A01	A01

DC Lottery and Charitable Games Control Board (DCJ)

Schedule A

FY 2014

Position Number	Title	Name	Employee ID	Vacant Filled Status	Grade	Step	Salary	Fund Code	Program Code	Program Name	Activity Code	Activity Name	Index	PCA	Full/Part Time	Head Count	FTE	CBU	Service Code	Schedule ID	
0003547	Computer Operator Lead	Dutcher, Harold C	00021802	F	9	7	53,521	1582	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	1	1		CFO	A01	A01
00035423	Chief, Systems Analysis And Support	Vacant		V	14	7	100,692	1582	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	0	1		CFO	A01	A01
00036296	IT Specialist (Generalist)	Purnell, Tracy D	00022571	F	12	2	69,030	1582	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	F	1	1		CFO	A01	A01
00036625	Computer Operator	Johnson, Penny	00072521	F	8	10	52,528	1582	6000	Gaming Operations Program	6600	Information Technology (Games)	96600	10660	P	1	0.5		CFO	A01	A01
00026689	Customer Service Specialist	Malone, Cheryl S	00026866	F	11	4	59,326	1582	6000	Gaming Operations Program	6700	Claim Center	96700	10670	F	1	1		CFO	A01	A01
							<b>3,128,867</b>		<b>6000</b>	<b>Total Gaming Operations Program</b>						<b>37</b>	<b>38.5</b>				
00034092	Budget Analyst	Thomas, LaVerne H	00016679	F	12	10	85,647	1582	100F	Agency Financial Operations	110F	Budget Operations	9100F	1100F	F	1	1		CFO	A01	A01
00003330	Financial Specialist	Brown, Michael A	00017194	F	13	10	99,292	1582	100F	Agency Financial Operations	120F	Accounting Operations	9120F	1120F	F	1	1		CFO	A01	A01
00016813	Accountant	Vann, Daryl	00062671	F	12	2	69,030	1582	100F	Agency Financial Operations	120F	Accounting Operations	9120F	1120F	F	1	1		CFO	A01	A01
00018642	Accountant	Bryant Brown, Valerie C	00018794	F	12	7	79,415	1582	100F	Agency Financial Operations	120F	Accounting Operations	9120F	1120F	F	1	1		CFO	A01	A01
00035223	Senior Accountant	Collier, Clyde	00073096	F	13	1	71,135	1582	100F	Agency Financial Operations	120F	Accounting Operations	9120F	1120F	F	1	1		CFO	A01	A01
00035524	Accounts Payable Technician	Givens, Danielle Aracather	00062409	F	9	5	50,650	1582	100F	Agency Financial Operations	120F	Accounting Operations	9120F	1120F	F	1	1		CFO	A01	A01
00035525	Accountant	Blug, Stephen	00003038	F	12	7	79,415	1582	100F	Agency Financial Operations	120F	Accounting Operations	9120F	1120F	F	1	1		CFO	A01	A01
00008419	Agency Fiscal Officer	Lindsey, Craig	00071554	F	15	7	127,598	1582	100F	Agency Financial Operations	130F	Fiscal Officer	9130F	1130F	F	1	1		CFO	A01	A01
00035225	Staff Assistant	Coward, Terry J	00021295	F	11	8	66,285	1582	100F	Agency Financial Operations	130F	Fiscal Officer	9130F	1130F	F	1	1		CFO	A01	A01
00035379	Accounting Officer	Paxton, Keisha	00008955	F	14	3	97,807	1582	100F	Agency Financial Operations	130F	Fiscal Officer	9130F	1130F	F	1	1		CFO	A01	A01
							<b>831,574</b>		<b>100F</b>	<b>Total Agency Financial Operations</b>						<b>10</b>	<b>10</b>				
							<b>5,977,268</b>		<b>Grand Total</b>	<b>DCLB</b>						<b>70</b>	<b>72.5</b>				

Last Name	First Name	Device Description
Alexander	Grant	Blackberry Z10
Anderson	Jeffrey	Blackberry Torch 9810
Barry	Gabrielle	Pantech Discover - Android 4.1
Bennett	ridgely	IPHONE 4
Bennett	Ridgely	Ipad - Apple tablet
Berry	Weusi	Blackberry Torch 9810
Bing	Stephon	Pantech Discover - Android 4.1
Bruce	Russell	Blackberry Torch 9810
Bryant	Dionne	Blackberry Z10
Caple	Linda	Blackberry Torch 9800
Chekel	Daniel	Pantech Discover - Android 4.1
Cohen	Tracey	Ipad - Apple tablet
Cohen	Tracey	iPhone 5
Cooke	Stephen	Blackberry Torch 9810
Copeland	Angela	Blackberry Z10 - Blackberry Z10
Datcher	Harold	BLACKBERRY CURVE 8300
Edwards	Anthony	Blackberry Curve 3G 9300
Elion	Mark	Pantech Discover - Android 4.1
Ellerbe	Keona	Pantech Discover - Android 4.1
Ellerbe	Keona	Ipad - Apple tablet
Gezahegn	Alemayehu	Pantech Discover - Android 4.1
Holton	Leprea	Blackberry Z10
Hong	Chul	Blackberry Torch 9800
Howze	Shirelle	Blackberry Torch 9810
Hunt	Brandi	Pantech Discover - Android 4.1
Jackson	Edwardo	Blackberry Z10
Johnson	Kevin	iPhone 5
Johnson	Antar	BLACKBERRY CURVE 8310
Jones	Alesha	iPhone 5
Kenton	MaryAnn	Blackberry Torch 9800
Kingsberry	Francis	Pantech Discover - Android 4.1
Lawrence	Kristin	Pantech Discover - Android 4.1
Leigh	Susan	Blackberry Torch 9800
Lindsey	Craig	Pantech Discover - Android 4.1
Malone	Cheryl	Blackberry Torch 9810
Mason	Sean	Blackberry Torch 9810
Mathis	Nikki	Blackberry Torch 9810
Miller	Scott	Pantech Discover - Android 4.1
Miller	Scott (Guards)	IPHONE - apple iphone 3g
Mitchal	Sandra	IPHONE 4
Moss	Agnes	iPhone 5
Moss	Agnes	Ipad - Apple tablet
Newman	Shirley	Blackberry Torch 9800
Ogungbemi	John	iPhone 5
Paxton	Keisha	Pantech Discover - Android 4.1
Purnell	Tracy	Blackberry Z10
Ray	Jonah	Pantech Discover - Android 4.1
Roogow	Buddy	iPhone 5 - iPhone 5
Samuel	Anthony	Pantech Discover - Android 4.1
Warner	Frank	Blackberry Torch 9810
Washington	Gwen	iPhone 5
Wilson	Derrica	Blackberry Z10
Wong	Gordon	IPHONE 4

<b>FLEET INVENTORY LOG</b>						
	<b>INSPECTION</b>					
	<b>EXPIRATION</b>	<b>MODEL</b>	<b>MODEL</b>			
<b>TAG #</b>	<b>DATE</b>	<b>TYPE</b>	<b>YEAR</b>	<b>DIVISION</b>	<b>DRIVER(s)</b>	<b>COMMENTS</b>
DC-0795	JULY 2014	DODGE	2010	SALES	MASON	WHITE ART WRAP
DC-0796	JULY 2014	DODGE	2010	SALES	MATHIS	WHITE ART WRAP
DC-7915	OCT. 2014	DODGE	2010	SALES	HOWZE	BROWN ART WRAP
DC-7916	OCT. 2014	DODGE	2010	SALES	CAPLE	RED ART WRAP
DC-8151	FEB. 2016	DODGE	2012	SALES	BERRY	RED ART WRAP
DC-8436	NOV. 2015	DODGE	2012	SECURITY	MULTI	WHITE
DC-8437	NOV. 2015	DODGE	2012	SUPPORT SERVICES	MULTI	RED ART WRAP
DC-8529	FEB. 2016	DODGE	2012	SALES	HONG	RED ART WRAP
DC-8530	FEB. 2016	DODGE	2012	SALES	WARNER	RED ART WRAP
DC-9437	DEC. 2017	DODGE	2013	SUPPORT SERVICES	MULTI	RED ART WRAP
DC-9438	DEC. 2017	DODGE	2013	SALES	PARSON	RED ART WRAP
DC-9439	DEC. 2017	DODGE	2013	SUPPORT SERVICES	MULTI	RED ART WRAP
DC-9440	DEC. 2017	DODGE	2013	CUSTOMER SERVICES	MULTI	RED ART WRAP
DC-9445	DEC. 2017	DODGE	2013	SALES	BRUCE	RED ART WRAP
DC-9521	OCT. 2016	UTILIMASTER	2012	SALES	MULTI	GREEN ART WRAP (LLM)
<b>15 VEHICLES</b>						
DC-2034	(TRAILER)					

**Attachment 4**

<b>Employee Name</b>	<b>Employee Title</b>	<b>Conference</b>	<b>Travel Destination</b>	<b>Travel Begin Date</b>	<b>Travel End Date</b>	<b>Total Expense</b>
Tracey Cohen	Chief Operating Officer	LaFleur's Lottery Conclave	Orlando, FL	11/27/2012	11/30/2012	\$ 444.52
Tracey Cohen	Chief Operating Officer	NY Wish on a Star TV Production	New York City	1/23/2013	1/25/2013	\$ 595.36
Tracey Cohen	Chief Operating Officer	NASPL Conference	Charleston, SC	3/4/2013	3/6/2013	\$ 161.72
Tracey Cohen	Chief Operating Officer	NY PGRI-Smart Tech Conference	New York City	4/6/2013	4/12/2013	\$ 909.90
Tracey Cohen	Chief Operating Officer	NASPL Spring Directors Meeting	Seattle, WA	6/17/2013	6/21/2013	\$ 527.80
Keisha Paxton	Accounting Officer	LaFleur's Lottery Conclave	Orlando, FL	11/27/2012	11/30/2012	\$ 742.88
Keisha Paxton	Accounting Officer	GFOA Annual Conference	San Francisco, CA	6/2/2013	6/5/2013	\$ 1,483.70
Derrica Wilson	Senior Investigator	Lottery Leadership Institute	Charleston, SC	3/4/2013	3/8/2013	\$ 1,199.16
Bruce Jones	Director, Information Technology	Training Seminar	Cleveland, OH	1/26/2013	1/27/2013	\$ 406.88
Kevin Johnson	Director, Communications & Marketing	Holiday Bonus Bingo Radio Production	Richmond, VA	11/14/2012	11/15/2012	\$ 304.07
Kevin Johnson	Director, Communications & Marketing	NYC Production Shoot	New York City	1/23/2013	1/25/2013	\$ 570.10
John Gorman	Strategic Development Specialist	LaFleur's Lottery Conclave	Orlando, FL	11/27/2012	11/30/2012	\$ 941.56
Danielle Givens	Accounts Payable Technician	LaFleur's Lottery Conclave	Orlando, FL	11/27/2012	11/30/2012	\$ 1,007.48
Anthony Edwards	Senior Draw Specialist	Lottery Leadership Institute	Charleston, SC	3/4/2013	3/8/2013	\$ 1,494.95
Ridgely Bennett	Chief Counsel	NASPL Conference	San Diego,CA	7/28/2013	8/2/2013	\$ 1,565.57
Stephon Bing	Operating Accountant	NASPL Conference	San Diego,CA	7/28/2013	8/2/2013	\$ 1,445.73
Edwardo Jackson	Investigator	NASPL Conference	San Diego,CA	7/28/2013	8/2/2013	\$1,461.83
Antar Johnson	Assistant General Counsel	Global Igaming Summit	San Francisco, CA	4/22/2013	4/25/2013	\$1,217.13
Craig Lindsey	Agency fiscal Officer	NASPL Seminar	San Diego,CA	7/29/2013	8/2/2013	\$1,520.37
Agnes Moss	Chief of Communications	NASPL Conference	San Diego,CA	7/29/2013	8/2/2013	\$1,305.61
Gwen Washington	Director of ORM	Public Gaming Conference	New York City	4/10/2013	4/10/2013	\$162.00
					<b>Total</b>	\$ 19,468.32

<b>DC Lottery Overtime Paid in FY 2013</b>		
<b>Department</b>		<b>Amount Paid</b>
1010	Human Resources	\$ 460.89
1015	Executive Office	\$ -
1030	Property & Fleet Mgmt	\$ 369.99
1040	Information Technology	\$ -
1075	Security	\$ -
1080	Communications	\$ 404.78
110F	Budget Operations	\$ -
120F	Accounting Operations	\$ 4,452.66
130F	Agency CFO	\$ -
6200	Marketing	\$ 2,542.33
6300	Trade Development	\$ 1,611.10
6400	Draw Division	\$ 1,197.28
6500	Licensing	\$ 172.33
6600	Information Technology (Games)	\$ 4,971.48
6700	Claims Center	\$ -
<b>Grand Total</b>		<b>\$ 16,182.84</b>

**Timeline for Solicitation Instant Tickets and Related Services**

- 1) On October 22, 2012, the OCFO issued RFP No. CFOPD-13-R-003 for instant tickets and related services.
- 2) On December 17, 2012, two proposals were received from the following firms:
  - Scientific Games International, Inc. (Sci Games)
  - Veterans Services Corporation and Pollard Holdings Inc, Joint Venture(VSC/PH Joint Venture)
- 3) On January 10, 2013, VSC/PH Joint Venture was deemed non-responsive in accordance with the solicitation and D.C. Official Code 2-218.46(d) for failure to submit a subcontracting plan and VSC/PH Joint Venture was notified of the determination. This determination followed the consult and evidence received from DSLBD.
- 4) On January 25, 2013, VSC/PH Joint Venture filed a protest with the Contract Appeals Board (CAB), prohibiting the OCFO from awarding new contract.
- 5) On March 19, 2013, the motion to dismiss the protest was granted.
- 6) On March 21, 2013, the OCFO proceeded with the award of a short term letter contract (Contract No. CFOPD-13-L-003) to Sci Games resultant from RFP No. CFOPD-13-R-003; pursuant to Title 27 of the D.C. Municipal Regulations (DCMR) § 2425.1
- 7) On April 9, 2013, the OCFO sent to DSLBD a request for modification of CBE subcontracting requirements to be 17% for the new contract.
- 8) On June 04, 2013 at 4:56 PM, DSLBD left a voicemail response stating materials provided have been vetted and are with the Interim Director and General Counsel for review. Additional information is needed from Sci-Games. The Interim Director to follow up with Sci-Games directly.
- 9) On June 04, 2013, the OCFO Chief Procurement Officer approved the Contracting Officer's request to modify the subcontracting requirement.
- 10) On June 05, 2013, the contract award package was approved for legal sufficiency and routed to the DC Counsel for review and approval.
- 11) On June 13, 2013, the DSLBD office responded in a memorandum that there is a \$446K deficiency in Sci-Game's subcontracting plan in order to meet the 35% CBE subcontracting requirement. Therefore, additional information regarding the deficiency is needed to "provide an official response."

- 12) On July 10, 2013, the DC Council disapproved the definitized contract award.
- 13) On July 18, 2013, the OCFO advertised RFP No. CFOPD-13-R-030 to re-solicit for instant tickets and related services.
- 14) On July 20, 2013, the short term letter Contract No. CFOPD-13-L-003 expired.
- 15) On September 10, 2013, in response to the re-solicited RFP, the OCFO received one proposal from Veterans Services Corporation and Pollard Holdings, Inc., Joint Venture (VSC/PH Joint Venture).
- 16) On September 18, 2013, the evaluation process commenced with the Source Selection Evaluation Board (SSEB) kick-off meeting.
- 17) On October 9, 2013, a request for a best and final offer (BAFO) price proposal was issued to VSC/PH Joint Venture.
- 18) On October 15, 2013, VSC/PH Joint Venture responded that it is not able to reduce the costs from its initial response.
- 19) Also on October 15, 2013, the Source Selection Evaluation Board recommended VSC/PH Joint Venture based on evaluation of its technical proposal.
- 20) On November 25, 2013, a second request for a BAFO price proposal was issued to VSC/PH Joint Venture.
- 21) On December 2, 2013, VSC/PH Joint Venture responded to the second BAFO request with a revised price proposal.
- 22) On December 11, 2013, DCLB advised that the proposal from VSC/PH Joint Venture is unsatisfactory to the District on the standpoint of price.
- 23) Accordingly, on December 11, 2013, the RFP was cancelled.
- 24) On December 18, 2013, the OCFO submitted to DSLBD a pre-solicitation waiver request for a bid solicitation to purchase instant tickets from ticket manufacturers.
- 25) As of February 12, 2014, the OCFO is awaiting DSLBD's determination.

Attachment 7

Contract#	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	Current Value	Cumulative Value	Major Agy	Contract Specialist	Award	COTR
CFOPD-09-C-018	Charles Ryan Associates	Web Design and Development	10/01/08	4 Years	04/30/14	202,750.00	731,750.00	900,250.00	DCLB	Anthony Stover	Competitive	Alesha Jones
CFOPD-09-C-034	F.S. Taylor & Associates	Auditing Daily Lottery Services	11/17/09	Base+4	11/16/14	\$672,000.00	\$165,045.00	\$1,323,150.00	DCLB	Anthony Stover	Competitive	Anthony Edwards
CFOPD-10-C-038	Intralot	Lottery Gaming System	03/30/10	base + 5	03/29/15	NTE \$38,000,000	38,000,000.00	38,000,000.00	DCLB	Dorothy Whisler	Competitive	Gwen Washington
CFOPD-11-C-019	MDB Communciations	Advertising Services For DCLB	12/04/11	Base +4 years	12/03/14	6,000,000.00	6,214,850.00	18,131,850.00	DCLB	Anthony Stover	Competitive	Sandra Mitchal
CFOPD-11-C-020	MS Technologies	DC Lottery (lot -line)	02/10/11	Base +4 years	02/09/15	207,988.00	311,088.00	399,780.00	DCLB	Vanessa Bennett	Competitive	John Ogungbemi
CFOPD-11-C-036	Pollard Banknote limited Partnership	Licensed Product Distribution	03/09/11	Base + 2 (1) yr options	03/08/14	\$134,220.17	\$203,220.17	\$203,220.17	DCLB	Anthony Stover	Exempt from Competition	Billy Parson
CFOPD-11-C-054	Watkins Security	Security Services	09/30/11	4 Years	09/29/14	\$481,189.44	\$974,349.12	\$974,349.12	DCLB	Anthony Stover	Competitive	Scott Miller
CFOPD-12-C-015	Scientific Games International, Inc	Computerized Draw	02/02/12	Base+4	02/01/15	NTE \$244,776.00	\$235,000.00	\$479,776.00	DCLB	Anthony Stover	Competitive	Anthony Edwards
CFOPD-14-C-010	Pollard Banknote limited Partnership	Pollard Playbook Instant Tickets	11/25/13	Base 1yr + 2, 1 yr	11/24/14	\$218,182.00	\$218,182.00	\$218,182.00	DCLB	Anthony Stover	Exempt from Competition	Billy Parsons
CFOPD-14-C-005	Radio One, Inc.	Lottery Draw Broadcasting Services	02/01/14	Base 1yr + 4, 1yr	01/31/15	\$323,025.00	\$323,025.00	\$323,025.00	DCLB	Anthony Stover	Competition Exempt	Anthony Edwards